

(A free translation of the original version in portuguese)

Individual and Consolidated Financial Statements under BRGAAP for the years ended December 31, 2013 and 2012, for the Six Months ended December 31, 2013 and Independent Auditor's Report.

**Banco Pine S.A.**

PricewaterhouseCoopers Auditores Independentes



**PINE**

(A free translation of the original in Portuguese)

## **Independent Auditor's Report**

To the Board of Directors and Stockholders  
Banco Pine S.A.

We have audited the accompanying financial statements of Banco Pine S.A. (the "Institution") standing alone, which comprise the balance sheet as at December 31, 2013 and the statements of operations, changes in equity and cash flows for the year and six-month period then ended, as well as the accompanying consolidated financial statements of Banco Pine S.A. and its subsidiaries ("Consolidated"), which comprise the consolidated balance sheet as at December 31, 2013, and the consolidated statements of operations, changes in equity and cash flows for the year and six-month period then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's responsibility for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting practices adopted in Brazil, applicable to institutions authorized to operate by the Brazilian Central Bank (BACEN), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Brazilian and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institution's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institution's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Banco Pine S.A.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Banco Pine S.A. standing alone and of Banco Pine S.A. and its subsidiaries as at December 31, 2013, and the Institution's financial performance and cash flows, as well as the consolidated financial performance and cash flows, for the year and six-month period then ended, in accordance with accounting practices adopted in Brazil, applicable to institutions authorized to operate by the Brazilian Central Bank (BACEN).

### **Other matters**

#### **Statement of value added**

We have also audited the Institution's and the consolidated statements of value added for the year and six-month period then ended December 31, 2013, prepared under management's responsibility, the presentation of which is required by Brazilian corporate legislation for listed companies. These statements were subjected to the same audit procedures described above and, in our opinion, are fairly presented, in all material respects, in relation to the financial statements taken as a whole.

São Paulo, February 17, 2014

PricewaterhouseCoopers  
Auditores Independentes  
CRC 2SP000160/O-5

Edison Arisa Pereira  
Contador CRC 1SP127241/O-0

(version only in portuguese)

BANCO PINE S/A  
CNPJ 62.144.175/0001-20 - Companhia Aberta NIRE 35300525515  
RESUMO DO RELATÓRIO DO COMITÊ DE AUDITORIA  
EXERCÍCIO SOCIAL 2.013

O Comitê de Auditoria do Banco Pine S/A e das suas controladas é um órgão estatutário subordinado ao Conselho de Administração, implantado em atendimento às regulamentações do Banco Central do Brasil – BACEN e da Comissão de Valores Mobiliários - CVM.

De acordo com o estabelecido no Estatuto Social do Banco Pine S/A e no seu Regimento (disponíveis no site [www.pine.com/ri](http://www.pine.com/ri)), compete ao Comitê zelar (i) pela qualidade e integridade das Demonstrações Financeiras; (ii) pelo cumprimento das exigências legais e regulamentares; (iii) pela atuação, independência e qualidade do trabalho da empresa de auditoria independente; (iv) pela atuação, independência e qualidade do trabalho da Auditoria Interna; e (v) pela qualidade e efetividade dos sistemas de controles internos e de administração de riscos.

A elaboração das Demonstrações Financeiras do Banco Pine S/A e do Banco Pine S/A e suas controladas – (“Consolidado”) de acordo com as práticas contábeis adotadas no Brasil aplicáveis às instituições autorizadas a funcionar pelo Banco Central do Brasil, é de responsabilidade da sua Administração. Também, é sua responsabilidade (i) o estabelecimento de procedimentos que assegurem a qualidade das informações e dos processos utilizados na preparação das Demonstrações Financeiras, (ii) o gerenciamento dos riscos das operações do Conglomerado Pine e (iii) a supervisão das atividades de controle interno e compliance.

A auditoria independente é responsável por examinar as Demonstrações Financeiras e emitir relatório sobre sua adequação, em todos os aspectos relevantes, de acordo com as práticas contábeis adotadas no Brasil aplicáveis às instituições autorizadas a funcionar pelo Banco Central do Brasil, decorrente da legislação societária e das normas do Conselho Monetário Nacional e do Banco Central do Brasil.

A auditoria interna tem suas atividades direcionadas para a avaliação da eficiência e eficácia dos controles internos e do gerenciamento de riscos e na aderência dos processos às normas e procedimentos estabelecidos pela Administração.

**Das atividades do Comitê no exercício de 2.013:**

O Comitê reuniu-se por 21 vezes com as principais áreas do Banco Pine S/A e das suas controladas (Conglomerado Pine), envolvendo as áreas de negócio, de crédito, de controles internos e compliance, de gestão de riscos, de operações, de controladoria, de contabilidade, de recursos humanos e de tecnologia da informação.

O Plano de trabalho do Comitê de Auditoria, para o exercício de 2.013, teve como objetivo principal a análise das estruturas, as operações, os processos e os sistemas inerentes aos negócios do Conglomerado Pine.

Reuniões específicas foram realizadas com a Auditoria Independente e com a Auditoria Interna, para tratar do plano anual e da sua execução, bem como o acompanhamento das ações estabelecidas pela administração aos apontamentos de auditoria.

O Comitê se reuniu com o Bacen para apresentar a sua estrutura, os seus componentes, o seu cronograma de reuniões, as suas atividades e os seus relatórios semestrais. E, também, para tratar especificamente de assuntos relacionados a riscos, controles e operações. O Comitê, também, tomou ciência de todos os ofícios emitidos pelo Bacen e demais órgãos fiscalizadores (CIMA, CETIP, FINRA), bem como das suas respostas preparadas pelos executivos do Banco.

Como produto dessas reuniões o Comitê teve oportunidade de apresentar sugestões ao Conselho de Administração para aprimoramento de controles e da gestão de riscos e acompanhará sua efetiva implantação nos prazos previstos.

O Comitê realizou sua autoavaliação anual com o propósito de mensurar sua aderência aos normativos emitidos pelos órgãos reguladores, bem como às melhores práticas sobre organização e funcionamento de comitês de auditoria.

### **Do Sistema de Controles Internos:**

Conforme cronograma e plano de trabalho definido para o exercício findo em 31 de dezembro de 2.013, o Comitê tomou conhecimento dos processos, métodos e sistema de controles e de informações do Conglomerado Pine, avaliando a sua qualidade e o comprometimento dos gestores na sua manutenção e aprimoramento.

Todas as principais atividades da Organização, inclusive as atividades exercidas por outras empresas (terceiros relevantes), foram analisadas e tiveram os seus riscos identificados, assim como, os controles utilizados para reduzi-los a um nível considerado adequado de gerenciamento. Esses mapeamentos, riscos e controles são armazenados em um sistema eletrônico de dados adquirido de consultoria especializada e de renome no mercado.

O Comitê com base nas informações e observações colhidas durante suas reuniões avalia como adequado ao porte e complexidade de operações do Conglomerado Pine, os sistemas de controles internos e contribuindo para a eficiência de seus negócios, para a adequação dos relatórios financeiros e para a observância às normas e regulamentações aplicáveis às suas transações.

#### **Da Administração de Riscos Consolidada:**

A Gestão de Risco do Conglomerado Pine é exercida de forma consolidada pela Vice-Presidência – “Chief Risk Officer”, compreendendo os principais riscos regulamentados pelo Banco Central do Brasil, quais sejam, Risco de Crédito, Risco de Mercado, Risco de Liquidez e Risco Operacional.

Em reuniões de trabalho com a unidade de Gestão de Riscos, este Comitê teve a oportunidade de tomar conhecimento dos processos, métodos, sistemas e principais relatórios para a gestão de riscos de Mercado, Liquidez, Crédito, Operacional que incluem as atividades de um comitê específico de Riscos.

#### **Da Auditoria Independente:**

O Comitê manteve reuniões com a Auditoria Independente – PricewaterhouseCoopers (PwC) - para a aprovação das Informações Financeiras Trimestrais (ITR) e Demonstração Financeira Semestral/Anual. Por ocasião destas reuniões foi discutido o Plano Anual de Auditoria, e verificado o cumprimento da sua Política de Independência.

As recomendações incluídas nos relatórios sobre controles internos foram apresentados e discutidos no Comitê e foram estabelecidos, em conjunto com a Auditoria Interna e com as áreas respectivas, Planos de Ação para solucioná-las. Não foram apontadas falhas no cumprimento da legislação, das regulamentações e das normas internas que possam colocar em risco a continuidade dos negócios da Organização. O Comitê avalia como adequados o planejamento e os trabalhos dos auditores independentes para o porte e complexidade das operações do Conglomerado Pine.

#### **Da Auditoria Interna:**

O Comitê aprovou a estrutura da Auditoria Interna e o Plano Anual compreendendo todas as operações, riscos e processos da organização e acompanha em suas reuniões o seu cumprimento. Nas reuniões do Comitê a presença permanente da Auditoria Interna proporciona o suporte necessário às atividades e o atendimento às demandas.

A Auditoria Interna atua, também, no atendimento às demandas dos órgãos reguladores, e nas suas reuniões com este Comitê apresenta e discute os relatórios e demandas desses órgãos.

### **Das Demonstrações Financeiras Consolidadas:**

O Comitê avaliou os processos de elaboração das informações financeiras, os balanços individuais e consolidados, os relatórios financeiros e as notas explicativas divulgadas em conjunto com as Demonstrações Financeiras. Discutiu com a PwC e com os executivos da Organização as práticas relevantes utilizadas na elaboração das Demonstrações Financeiras de acordo com as práticas contábeis adotadas no Brasil aplicáveis às instituições autorizadas a funcionar pelo Banco Central do Brasil.

### **Conclusão**

O Comitê de Auditoria, ponderadas devidamente suas responsabilidades e as limitações naturais decorrentes do escopo da sua atuação, recomenda a aprovação pelo Conselho de Administração das Demonstrações Financeiras do Banco Pine S/A e do Banco Pine S/A e de suas controladas - Consolidado, para o semestre e exercício findos em 31/12/2.013.

**São Paulo, 17 de fevereiro de 2.014**

#### **Maurízio Mauro**

Presidente do Comitê de Auditoria

Membro Independente do Conselho de Administração

#### **William Pereira Pinto**

Membro Especialista

#### **Sérgio Machado Zica de Castro**

Membro Representante de Acionista Minoritário

### **STATEMENT OF THE MANAGEMENT ON THE INDEPENDENT AUDITORS REPORT**

After the Company's Financial Statements analysis, related to the period ended on December 31, 2013, accompanied by the Management Report, the balance sheet, other parts of the Financial Statements, the Independent Auditors Report and the Audit Committee Report, the members of the Executive Management, pursuant to the Article 25, Paragraph 1, section V, of the CVM Instruction nº480, from February 7, 2009, DECLARE THAT the opinion expressed in the Independent Auditors Report was discussed, revised and agreed.

São Paulo, February 17, 2014.

#### **Members of the Executive Management**

Noberto Nogueira Pinheiro Júnior  
Norberto Zaiet Júnior  
Harumi Susana Ueta Waldeck  
Ulisses Marcio Alcantarilla  
Gabriela Redonda Chiste  
Rodrigo Esteves Pinheiro  
Gustavo Gierum  
João Vicente Peregrino de Brito  
Jefferson Dias Micelli  
Luiz Eduardo Marinho da Silva Oliveira  
Marco Antonio de Paulo Maciel  
Paulo Roberto Schiavon de Andrade  
Sergio Luís Patrício  
Welinton Gesteira Souza  
Claudia Lopes  
Fabio Ferraz  
Rodrigo Montemor  
Ivan Marc Farber

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### **STATEMENT OF THE MANAGEMENT ON FINANCIAL STATEMENTS**

After the Company's Financial Statements analysis, related to the period ended on December 31, 2013, accompanied by the Management Report, the balance sheet, other parts of the Financial Statements, the Independent Auditors Report and the Audit Committee Report ("Financial Statements"), the members of the Executive Management, pursuant to the Article 25, Paragraph 1, section VI, of the CVM Instruction nº480, from February 7, 2009, **DECLARE THAT** the Financial Statements were discussed, revised and agreed.

São Paulo, February 17, 2014.

#### **Members of the Executive Management**

Noberto Nogueira Pinheiro Júnior  
Norberto Zaiet Júnior  
Harumi Susana Ueta Waldeck  
Ulisses Marcio Alcantarilla  
Gabriela Redonda Chiste  
Rodrigo Esteves Pinheiro  
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## MANAGEMENT REPORT PINE - 2013

Pine's Management, in accordance with the law, presents the material facts and relevant events of the year thus far for your appreciation. This report includes the Individual and Consolidated Financial Statements for the twelve-month period ended December 31, 2013. The information contained in this material are available on Relations Investor website of Banco Pine ([www.pine.com/ir](http://www.pine.com/ir)).

Dear shareholders,

2013 witnessed another year of important achievements and recurrence in all business lines even in an adverse scenario. Once more the bank's strategy proved to be adequate and was recognized by international agencies, which upgraded our ratings throughout the year. It has been many years of solidly grounded strategy, with continuous investments in the Bank's product portfolio and human capital. With that, we highlight our key achievements

### Fundamentals

- Positive contributions from all business lines in 2013: 62.9% from Corporate Credit, 27.9% from FICC, 5.5% from Pine Investimentos, and 3.7% from Treasury.
- Upgrade of Pine's global scale ratings by Fitch and Moody's. The Bank is now only one notch from Global Investment Grade according to the three international agencies: Moody's, Fitch and S&P.
- Maintenance of positive liquidity gap over the past years.
- Liquid balance sheet, fueled by higher funding, which increased the level of cash.
- In April, the Brazilian Central Bank approved the second phase of the capital increase made by DEG, Proparco, controlling and minority shareholders in approximately R\$170 million, announced on the second semester of 2012.

### Funding

- R\$571.4 million through a FIDC structure, with a five-year term.
- US\$100 million from a syndicated loan, with a two-year term.
- US\$20 million through a Senior Unsecured Term Loan transaction, with a ten-year term.
- US\$50 million through Pine's 3<sup>rd</sup> Islamic format issuance, with a one-year term.

### Business

- Sector allocations are based on those sectors in which the economic activity has grown above GDP or sectors in which development and investments are needed, such as Agribusiness and Infrastructure.
- Loan portfolio quality improvement.
- Increase in FICC's share of the revenue mix, due to larger number of clients and greater market volatility. The number of clients evolved 40%, totaling approximately 200.
- Pine moved up three positions in the derivative ranking of CETIP - OTC Clearing House, being ranked the 12<sup>th</sup> largest bank in derivative transactions, and maintained its 2<sup>nd</sup> in the commodity derivatives segment.
- Consolidation of Pine Investimentos' strategy, with a highlight to Pine Securities, which in its first year of operations executed three mandates for clients in different sectors, with a total volume of US\$900 million.

We are proud of our recognitions and achievements in 2013 and began 2014 confident in our business model. We have all the necessary pillars (capital, liquidity, funding and human resources) to continue to expand our franchise maintaining the appropriate balance between risk and return. We will continue to invest in the full coverage of our clients and in our team, increasing the portfolio of products and services and maintaining very close relationships with each one of them.

### External Auditors

In compliance with CVM Instruction 381, of January 14, 2003, Pine reports that did not hire from the independent auditors any other services than those related to the audit works for the period from January to December, 2013. Pine adopts the procedure of limiting the services rendered by its independent auditors so as to ensure the auditor's independence and objectivity pursuant to Brazilian and international standards.

### Executive Committee

São Paulo, 17 de fevereiro de 2014.

| ASSETS  | Note        | Individual        |                   | Consolidated      |                   |
|---|-------------|-------------------|-------------------|-------------------|-------------------|
|   |             | 2013              | 2012              | 2013              | 2012              |
| <b>CURRENT ASSETS</b>   |             |                   |                   |                   |                   |
| <b>Cash</b>   | 4.          | <b>6,775,528</b>  | <b>7,966,113</b>  | <b>6,919,289</b>  | <b>7,996,043</b>  |
| <b>Short-term interbank investments</b>                           | 5.          | <b>667,692</b>    | <b>397,584</b>    | <b>668,002</b>    | <b>404,587</b>    |
| Open market investments   |             | 183,922           | 279,205           | 184,232           | 286,208           |
| Interbank deposits  |             | 58,199            | 100,299           | 58,199            | 100,299           |
| Foreign currency investments                                      |             | 425,571           | 18,080            | 425,571           | 18,080            |
| <b>Marketable securities and derivative financial instruments</b> |             | <b>1,804,111</b>  | <b>3,914,354</b>  | <b>1,918,995</b>  | <b>3,934,238</b>  |
| Own portfolio   | 6. a)       | 1,021,113         | 1,815,047         | 1,135,997         | 1,834,931         |
| Subject to repurchase agreements                                  | 6. a)       | 551,072           | 1,847,955         | 551,072           | 1,847,955         |
| Derivative financial instruments                                  | 6. b)       | 227,376           | 180,232           | 227,376           | 180,232           |
| Subject to guarantees   | 6. a)       | 4,550             | 71,120            | 4,550             | 71,120            |
| <b>Interbank accounts</b>   |             | <b>621</b>        | <b>1,435</b>      | <b>621</b>        | <b>1,435</b>      |
| Restricted deposits:  |             |                   |                   |                   |                   |
| Brazilian Central Bank  |             | 621               | 1,435             | 621               | 1,435             |
| <b>Loan operations</b>  | 7.          | <b>3,133,477</b>  | <b>2,549,888</b>  | <b>3,145,959</b>  | <b>2,549,888</b>  |
| Loan operations - private sector                                  |             | 2,917,156         | 2,664,448         | 2,929,833         | 2,664,448         |
| Loan operations - public sector                                   |             | 365               | 5,966             | 365               | 5,966             |
| Assignment related credit operations                              | 7. i)       | 305,996           | -                 | 305,996           | -                 |
| Allowance for loan losses   |             | (90,040)          | (120,526)         | (90,235)          | (120,526)         |
| <b>Other receivables</b>  |             | <b>854,969</b>    | <b>796,143</b>    | <b>861,352</b>    | <b>799,186</b>    |
| Foreign exchange portfolio  | 8.          | 525,129           | 522,796           | 525,129           | 522,796           |
| Income receivable   |             | 26,958            | 18,867            | 26,958            | 18,867            |
| Negotiation and intermediation of securities                      |             | 65,415            | 41,898            | 67,008            | 41,898            |
| Sundry  | 9.          | 248,971           | 216,719           | 253,761           | 219,762           |
| Allowance for other loan losses                                   |             | (11,504)          | (4,137)           | (11,504)          | (4,137)           |
| <b>Other assets</b>   |             | <b>167,192</b>    | <b>180,598</b>    | <b>167,192</b>    | <b>180,598</b>    |
| Non-operating assets  |             | 162,764           | 176,279           | 162,764           | 176,279           |
| Prepaid expenses  |             | 4,428             | 4,319             | 4,428             | 4,319             |
| <b>LONG-TERM RECEIVABLES</b>                                      |             | <b>3,677,856</b>  | <b>2,285,451</b>  | <b>3,521,586</b>  | <b>2,378,588</b>  |
| <b>Marketable securities and derivative financial instruments</b> |             | <b>799,680</b>    | <b>386,334</b>    | <b>595,750</b>    | <b>326,603</b>    |
| Own portfolio   | 6. a)       | 402,119           | 229,233           | 198,189           | 169,502           |
| Derivative financial instruments                                  | 6. b)       | 287,982           | 157,101           | 287,982           | 157,101           |
| Subject to guarantees   |             | 109,579           | -                 | 109,579           | -                 |
| <b>Loan operations</b>  | 7.          | <b>2,374,308</b>  | <b>1,459,023</b>  | <b>2,416,359</b>  | <b>1,609,039</b>  |
| Loan operations - private sector                                  |             | 2,371,032         | 1,520,512         | 2,420,402         | 1,672,130         |
| Loan operations - public sector                                   |             | 18,626            | 338               | 18,626            | 338               |
| Assignment related credit operations                              |             | 60,538            | -                 | 60,538            | -                 |
| Allowance for loan losses   |             | (75,888)          | (61,827)          | (83,207)          | (63,429)          |
| <b>Other receivables</b>  |             | <b>492,247</b>    | <b>429,515</b>    | <b>497,821</b>    | <b>432,367</b>    |
| Income receivable   |             | 29,987            | 27,435            | 29,987            | 27,435            |
| Deposits in guarantee   | 16. (b) (c) | 206,615           | 197,491           | 207,809           | 199,189           |
| Sundry  | 9.          | 256,343           | 204,751           | 260,723           | 205,905           |
| Allowance for other loan losses                                   |             | (698)             | (162)             | (698)             | (162)             |
| <b>Other assets</b>   |             | <b>11,621</b>     | <b>10,579</b>     | <b>11,656</b>     | <b>10,579</b>     |
| Prepaid expenses  |             | 11,621            | 10,579            | 11,656            | 10,579            |
| <b>PERMANENT ASSETS</b>   |             | <b>139,672</b>    | <b>188,882</b>    | <b>103,791</b>    | <b>31,021</b>     |
| <b>Investments</b>  |             | <b>113,260</b>    | <b>157,863</b>    | <b>76,509</b>     | <b>-</b>          |
| Investments in subsidiaries abroad                                | 10.a)       | 9,047             | -                 | -                 | -                 |
| Investments in local subsidiaries                                 | 10.a)       | 104,213           | 157,863           | -                 | -                 |
| Other investments   | 10.b)       | -                 | -                 | 76,509            | -                 |
| <b>Property and equipment in use</b>                              | 11. a)      | <b>24,984</b>     | <b>28,966</b>     | <b>25,619</b>     | <b>28,968</b>     |
| Facilities, furniture and equipment in use                        |             | 13,216            | 13,652            | 13,806            | 13,652            |
| Other fixed assets in use   |             | 29,140            | 28,645            | 29,405            | 28,647            |
| Accumulated depreciation  |             | (17,372)          | (13,331)          | (17,592)          | (13,331)          |
| <b>Intangible assets</b>  | 11.b)       | <b>1,428</b>      | <b>2,053</b>      | <b>1,663</b>      | <b>2,053</b>      |
| Expenses for acquisition and development of software              |             | 9,587             | 9,450             | 10,288            | 9,915             |
| Accumulated amortization  |             | (8,159)           | (7,397)           | (8,625)           | (7,862)           |
| <b>TOTAL ASSETS</b>   |             | <b>10,593,056</b> | <b>10,440,446</b> | <b>10,544,666</b> | <b>10,405,652</b> |

| LIABILITIES AND EQUITY                                  | Note   | Individual        |                   | Consolidated      |                   |
|---|--------|-------------------|-------------------|-------------------|-------------------|
|   |        | 2013              | 2012              | 2013              | 2012              |
| <b>CURRENT LIABILITIES</b>                              |        |                   |                   |                   |                   |
| <b>Deposits</b>   | 12.    | <b>6,029,282</b>  | <b>5,724,010</b>  | <b>5,633,178</b>  | <b>5,708,159</b>  |
| Demand deposits   |        | 2,104,966         | 1,898,520         | 2,045,453         | 1,878,417         |
| Interbank deposits                                      |        | 23,332            | 30,134            | 23,260            | 30,053            |
| Time deposits   |        | 77,846            | 108,932           | 73,665            | 108,932           |
| <b>Funds obtained in the open market</b>                | 13.    | <b>2,003,788</b>  | <b>1,759,454</b>  | <b>1,948,528</b>  | <b>1,739,432</b>  |
| Own portfolio   |        | 547,579           | 1,832,661         | 508,792           | 1,832,661         |
| Third-party portfolio                                   |        | 547,579           | 1,832,661         | 333,529           | 1,674,484         |
| <b>Funds from acceptance and issuance of securities</b> |        | <b>1,301,013</b>  | <b>499,593</b>    | <b>1,301,013</b>  | <b>499,593</b>    |
| Real estate letters of credit                           | 18. a) | 270,317           | 11,965            | 270,317           | 11,965            |
| Agribusiness letters of credit                          | 18. a) | 410,269           | 377,368           | 410,269           | 377,368           |
| Financial bills   | 18. a) | 599,368           | 1,101             | 599,368           | 1,101             |
| Securities issued abroad                                | 18. b) | 21,059            | 109,159           | 21,059            | 109,159           |
| <b>Interdepartmental accounts</b>                       |        | <b>25</b>         | <b>37</b>         | <b>25</b>         | <b>37</b>         |
| Correspondent banks                                     | 14.    | 25                | 37                | 25                | 37                |
| <b>Interdepartmental accounts</b>                       |        | <b>15,072</b>     | <b>22,425</b>     | <b>15,072</b>     | <b>22,425</b>     |
| Third-party funds in transit                            |        | 15,072            | 22,425            | 15,072            | 22,425            |
| <b>Borrowings and onlendings</b>                        | 17.    | <b>1,389,642</b>  | <b>1,225,474</b>  | <b>1,389,642</b>  | <b>1,225,474</b>  |
| Foreign borrowings                                      |        | 1,045,727         | 892,862           | 1,045,727         | 892,862           |
| Local onlendings – official institutions                |        | 341,050           | 322,376           | 341,050           | 322,376           |
| Foreign onlendings                                      |        | 2,865             | 10,236            | 2,865             | 10,236            |
| <b>Derivative Financial Instruments</b>                 | 6. b)  | <b>160,353</b>    | <b>77,060</b>     | <b>160,353</b>    | <b>77,060</b>     |
| Derivative financial instruments                        |        | 160,353           | 77,060            | 160,353           | 77,060            |
| <b>Other liabilities</b>                                |        | <b>510,632</b>    | <b>168,240</b>    | <b>212,828</b>    | <b>172,492</b>    |
| Collection and payment of taxes and similar             | 15. a) | 1,163             | 936               | 1,163             | 936               |
| Foreign exchange portfolio                              | 8.     | 94,959            | 75,133            | 94,959            | 75,133            |
| Social and statutory payables                           |        | 6,432             | 9,018             | 6,432             | 9,018             |
| Tax and social security contributions                   | 15. b) | 20,368            | 30,075            | 25,107            | 33,983            |
| Negotiation and intermediation of securities            |        | 27,602            | 4,575             | 39,922            | 4,575             |
| Subordinated debt                                       | 19.    | 14,150            | 12,342            | 14,150            | 12,342            |
| <b>Sundry</b>   | 15. c) | <b>345,958</b>    | <b>36,161</b>     | <b>31,095</b>     | <b>36,505</b>     |
| Obligations for sale and transfer of financial assets   | 7. i)  | 317,327           | -                 | -                 | -                 |
| Other   |        | 28,631            | 36,161            | 31,095            | 36,505            |
| <b>LONG-TERM LIABILITIES</b>                            |        | <b>3,222,867</b>  | <b>3,440,419</b>  | <b>3,570,581</b>  | <b>3,421,476</b>  |
| <b>Deposits</b>   | 12.    | <b>1,159,366</b>  | <b>1,577,218</b>  | <b>1,110,748</b>  | <b>1,440,579</b>  |
| Interbank deposits                                      |        | 16,093            | 21,221            | 16,053            | 12,068            |
| Time deposits   |        | 1,143,273         | 1,555,997         | 1,094,695         | 1,428,511         |
| <b>Funds from acceptance and issuance of securities</b> |        | <b>436,686</b>    | <b>792,470</b>    | <b>436,686</b>    | <b>792,470</b>    |
| Real estate letters of credit                           | 18. a) | 10,379            | -                 | 10,379            | -                 |
| Agribusiness letters of credit                          | 18. a) | 28,073            | 7,830             | 28,073            | 7,830             |
| Financial bills   | 18. a) | 138,999           | 573,164           | 138,999           | 573,164           |
| Securities issued abroad                                | 18. b) | 259,235           | 211,476           | 259,235           | 211,476           |
| <b>Borrowings and onlendings</b>                        | 17.    | <b>1,107,431</b>  | <b>631,237</b>    | <b>1,564,294</b>  | <b>749,972</b>    |
| Local borrowings - other institutions                   |        | -                 | -                 | 456,863           | 118,735           |
| Foreign borrowings                                      |        | 304,538           | 61,305            | 304,538           | 61,305            |
| Local onlendings – official institutions                |        | 800,058           | 569,932           | 800,058           | 569,932           |
| Foreign onlendings                                      |        | 2,835             | -                 | 2,835             | -                 |
| <b>Derivative financial instruments</b>                 | 6. b)  | <b>30,480</b>     | <b>23,333</b>     | <b>30,480</b>     | <b>23,333</b>     |
| Derivative financial instruments                        |        | 30,480            | 23,333            | 30,480            | 23,333            |
| <b>Other liabilities</b>                                |        | <b>488,904</b>    | <b>416,161</b>    | <b>428,373</b>    | <b>415,122</b>    |
| Tax and social security contributions                   | 15. b) | 63,244            | 77,290            | 63,251            | 77,853            |
| Subordinated debt                                       | 19.    | 346,061           | 304,930           | 346,061           | 304,930           |
| <b>Sundry</b>   | 15. c) | <b>79,599</b>     | <b>33,941</b>     | <b>19,061</b>     | <b>32,339</b>     |
| Obligations for sale and transfer of financial assets   | 7. i)  | 60,538            | -                 | -                 | -                 |
| Provision for contingent liabilities                    | 16. d) | 11,922            | 22,963            | 11,922            | 22,963            |
| Other   |        | 7,139             | 10,978            | 7,139             | 9,376             |
| <b>DEFERRED INCOME</b>                                  |        | <b>68,499</b>     | <b>56,071</b>     | <b>68,499</b>     | <b>56,071</b>     |
| <b>EQUITY</b>   | 20.    | <b>1,272,408</b>  | <b>1,219,946</b>  | <b>1,272,408</b>  | <b>1,219,946</b>  |
| <b>Capital</b>  |        | <b>1,112,259</b>  | <b>935,683</b>    | <b>1,112,259</b>  | <b>935,683</b>    |
| Local residents   |        | 979,805           | 842,654           | 979,805           | 842,654           |
| Foreign residents                                       |        | 132,454           | 93,029            | 132,454           | 93,029            |
| Capital reserves  |        | 14,032            | 11,685            | 14,032            | 11,685            |
| Revenue reserves  |        | 163,788           | 267,192           | 163,788           | 267,192           |
| Proposed additional dividend                            |        | 21,177            | 18,559            | 21,177            | 18,559            |
| Carrying value adjustments                              |        | (16,765)          | (423)             | (16,765)          | (423)             |
| Treasury shares   |        | (22,083)          | (12,750)          | (22,083)          | (12,750)          |
| <b>TOTAL LIABILITIES AND EQUITY</b>                     |        | <b>10,593,056</b> | <b>10,440,446</b> | <b>10,544,666</b> | <b>10,405,652</b> |

The accompanying notes are an integral part of these financial statements.

**BANCO PINE S.A. AND SUBSIDIARIES**
**STATEMENTS OF OPERATIONS YEARS ENDED DECEMBER 31, 2013 AND 2012  
AND FOR THE SIX-MONTH PERIOD ENDED DECEMBER 31, 2013**  
(In thousands of reais, except net income per share)

|   | Note  | Individual           |                  | Consolidated     |                      |                  |
|---|-------|----------------------|------------------|------------------|----------------------|------------------|
|   |       | 2013                 |                  | 2012             |                      |                  |
|   |       | 2nd six-month period | YTD              | YTD              | 2nd six-month period | YTD              |
| <b>INCOME FROM FINANCIAL INTERMEDIATION</b>           |       | <b>599,090</b>       | <b>1,159,557</b> | <b>1,212,298</b> | <b>607,926</b>       | <b>1,181,919</b> |
| Loan operations                                       | 21.a) | 311,964              | 554,395          | 513,096          | 317,589              | 568,043          |
| Marketable securities                                 | 21.b) | 130,630              | 254,064          | 489,998          | 133,841              | 262,778          |
| Derivative financial instruments                      | 6.b)  | 85,618               | 196,213          | 64,338           | 85,618               | 196,213          |
| Foreign exchange transactions                         |       | 70,878               | 154,885          | 144,866          | 70,878               | 154,885          |
| <b>EXPENSES FOR FINANCIAL INTERMEDIATION</b>          |       | <b>(480,851)</b>     | <b>(911,104)</b> | <b>(851,301)</b> | <b>(480,033)</b>     | <b>(912,137)</b> |
| Funds obtained in the market                          | 21.c) | (316,529)            | (612,436)        | (617,705)        | (314,401)            | (608,015)        |
| Borrowings and onlendings                             | 21.d) | (91,754)             | (183,693)        | (150,291)        | (106,971)            | (203,054)        |
| Obligations for sale and transfer of financial assets |       | (16,491)             | (16,491)         | -                | -                    | -                |
| Allowance for loan losses                             |       | (56,077)             | (98,484)         | (83,305)         | (58,661)             | (101,068)        |
| <b>GROSS PROFIT FROM FINANCIAL INTERMEDIATION</b>     |       | <b>118,239</b>       | <b>248,453</b>   | <b>360,997</b>   | <b>127,893</b>       | <b>269,782</b>   |
| <b>OPERATING INCOME (EXPENSE)</b>                     |       | <b>(8,328)</b>       | <b>(38,068)</b>  | <b>(110,793)</b> | <b>(12,691)</b>      | <b>(49,637)</b>  |
| Income from services rendered                         | 21.e) | 42,946               | 84,921           | 50,359           | 56,393               | 115,033          |
| Income from bank charges                              |       | 1,293                | 2,504            | 7,066            | 1,293                | 2,504            |
| Personnel expenses                                    | 21.f) | (43,794)             | (86,054)         | (85,461)         | (47,713)             | (91,705)         |
| Other administrative expenses                         | 21.g) | (47,660)             | (91,695)         | (90,408)         | (50,047)             | (94,900)         |
| Tax expenses  | 21.h) | (7,626)              | (13,321)         | (11,111)         | (9,233)              | (16,645)         |
| Equity in the results of investees                    | 10.   | 10,423               | 24,040           | 42,834           | -                    | -                |
| Other operating income                                | 21.i) | 57,903               | 74,044           | 59,349           | 58,308               | 73,513           |
| Other operating expenses                              | 21.j) | (21,813)             | (32,507)         | (83,421)         | (21,692)             | (37,437)         |
| <b>OPERATING PROFIT</b>                               |       | <b>109,911</b>       | <b>210,385</b>   | <b>250,204</b>   | <b>115,202</b>       | <b>220,145</b>   |
| <b>NON-OPERATING RESULTS</b>                          |       | <b>4,227</b>         | <b>9,252</b>     | <b>20,045</b>    | <b>4,227</b>         | <b>9,252</b>     |
| <b>INCOME BEFORE INCOME TAXES AND PROFIT SHARING</b>  |       | <b>114,138</b>       | <b>219,637</b>   | <b>270,249</b>   | <b>119,429</b>       | <b>229,397</b>   |
| <b>IMPOSTO DE RENDA E CONTRIBUIÇÃO SOCIAL</b>         | 22.   | <b>(14,871)</b>      | <b>(22,338)</b>  | <b>(48,539)</b>  | <b>(19,806)</b>      | <b>(31,017)</b>  |
| Provision for current income tax                      |       | (3,163)              | (11,027)         | (21,820)         | (6,442)              | (16,913)         |
| Provision for current social contribution             |       | (1,971)              | (6,885)          | (13,439)         | (3,451)              | (9,438)          |
| Deferred income tax and social contribution           |       | (9,737)              | (4,426)          | (13,280)         | (9,913)              | (4,666)          |
| <b>PROFIT SHARING</b>                                 |       | <b>(21,887)</b>      | <b>(35,703)</b>  | <b>(34,257)</b>  | <b>(22,243)</b>      | <b>(36,784)</b>  |
| <b>NET INCOME</b>                                     |       | <b>77,380</b>        | <b>161,596</b>   | <b>187,453</b>   | <b>77,380</b>        | <b>161,596</b>   |
| NUMBER OF OUTSTANDING SHARES                          |       | 121,694,711          | 121,694,711      | 107,636,260      | 121,694,711          | 121,694,711      |
| NET INCOME PER SHARE – IN REAIS                       |       | 0.63585              | 1.32788          | 1.74154          | 0.63585              | 1.32788          |
|   |       |                      |                  |                  |                      | 1.74154          |

The accompanying notes are an integral part of these financial statements.

**BANCO PINE S.A. AND SUBSIDIARIES**
**STATEMENTS OF VALUE ADDED FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2013  
AND FOR THE SIX-MONTH PERIOD ENDED DECEMBER 31, 2013**

(In thousands of reais)

|   | Individual           |                  | Consolidated     |                      |                  |                  |
|---|----------------------|------------------|------------------|----------------------|------------------|------------------|
|   | 2013                 | 2012             | 2013             | 2012                 |                  |                  |
|   | 2nd six-month period | YTD              | YTD              | 2nd six-month period | YTD              | YTD              |
| <b>Revenues</b>                                       | <b>627,569</b>       | <b>1,199,287</b> | <b>1,182,391</b> | <b>647,794</b>       | <b>1,243,716</b> | <b>1,256,008</b> |
| Financial intermediation                              | 599,090              | 1,159,557        | 1,212,298        | 607,926              | 1,181,919        | 1,236,601        |
| Services rendered                                     | 42,946               | 84,921           | 50,359           | 56,393               | 115,033          | 112,825          |
| Bank charges  | 1,293                | 2,504            | 7,066            | 1,293                | 2,504            | 7,066            |
| Provision for loan losses                             | (56,077)             | (98,484)         | (83,305)         | (58,661)             | (101,068)        | (83,305)         |
| Other   | 40,317               | 50,789           | (4,027)          | 40,843               | 45,328           | (17,179)         |
| <b>Expenses for financial intermediation</b>          | <b>424,774</b>       | <b>812,620</b>   | <b>767,996</b>   | <b>421,372</b>       | <b>811,069</b>   | <b>777,101</b>   |
| <b>Goods and services acquired from third parties</b> | <b>40,423</b>        | <b>76,435</b>    | <b>75,064</b>    | <b>42,426</b>        | <b>79,195</b>    | <b>76,677</b>    |
| Materials, electricity and other                      | 335                  | 640              | 588              | 348                  | 657              | 595              |
| Third-party services                                  | 29,341               | 55,195           | 56,228           | 31,016               | 57,410           | 57,543           |
| Other   | 10,747               | 20,600           | 18,248           | 11,062               | 21,128           | 18,539           |
| <b>Gross value added</b>                              | <b>162,372</b>       | <b>310,232</b>   | <b>339,331</b>   | <b>183,996</b>       | <b>353,452</b>   | <b>402,230</b>   |
| <b>Depreciation and amortization</b>                  | <b>2,268</b>         | <b>5,316</b>     | <b>4,512</b>     | <b>2,369</b>         | <b>5,417</b>     | <b>4,590</b>     |
| <b>Net value added produced by the institution</b>    | <b>160,104</b>       | <b>304,916</b>   | <b>334,819</b>   | <b>181,627</b>       | <b>348,035</b>   | <b>397,640</b>   |
| <b>Value added transferred from others</b>            | <b>10,423</b>        | <b>24,040</b>    | <b>42,834</b>    | <b>-</b>             | <b>-</b>         | <b>-</b>         |
| Equity in the results of investees                    | 10,423               | 24,040           | 42,834           | -                    | -                | -                |
| <b>Total value added to be distributed</b>            | <b>170,527</b>       | <b>328,956</b>   | <b>377,653</b>   | <b>181,627</b>       | <b>348,035</b>   | <b>397,640</b>   |
| <b>Distribution of value added</b>                    | <b>170,527</b>       | <b>328,956</b>   | <b>377,653</b>   | <b>181,627</b>       | <b>348,035</b>   | <b>397,640</b>   |
| <b>Personnel</b>                                      | <b>65,681</b>        | <b>121,757</b>   | <b>119,718</b>   | <b>69,956</b>        | <b>128,489</b>   | <b>124,366</b>   |
| Salaries  | 29,469               | 58,138           | 57,378           | 32,573               | 62,420           | 59,668           |
| Benefits, training                                    | 4,641                | 8,949            | 8,410            | 4,944                | 9,426            | 8,607            |
| Social charges  | 9,684                | 18,967           | 19,673           | 10,196               | 19,859           | 20,504           |
| Profit sharing  | 21,887               | 35,703           | 34,257           | 22,243               | 36,784           | 35,587           |
| <b>Taxes, charges and contributions</b>               | <b>22,497</b>        | <b>35,659</b>    | <b>59,650</b>    | <b>29,039</b>        | <b>47,662</b>    | <b>74,824</b>    |
| Federal   | 4,780                | 8,278            | 7,027            | 5,768                | 10,143           | 9,621            |
| State   | -                    | 5                | 14               | -                    | 5                | 14               |
| Municipal   | 2,846                | 5,038            | 4,070            | 3,465                | 6,497            | 7,194            |
| Income tax and social contribution                    | 14,871               | 22,338           | 48,539           | 19,806               | 31,017           | 57,995           |
| <b>Remuneration of third-party capital</b>            | <b>4,969</b>         | <b>9,944</b>     | <b>10,832</b>    | <b>5,252</b>         | <b>10,288</b>    | <b>10,997</b>    |
| Rents and leased assets                               | 4,969                | 9,944            | 10,832           | 5,252                | 10,288           | 10,997           |
| <b>Remuneration of own capital</b>                    | <b>77,380</b>        | <b>161,596</b>   | <b>187,453</b>   | <b>77,380</b>        | <b>161,596</b>   | <b>187,453</b>   |
| Interest on own capital/dividends                     | 60,000               | 120,000          | 100,000          | 60,000               | 120,000          | 100,000          |
| Retained earnings                                     | 17,380               | 41,596           | 87,453           | 17,380               | 41,596           | 87,453           |

The accompanying notes are an integral part of these financial statements.

**BANCO PINE S.A.**

**STATEMENTS OF CHANGES IN EQUITY**

(In thousands of reais, except dividends and interest on own capital per share)



|   | Paid-up capital  | Capital increase | Capital reserves | Revenue reserves |                | Carrying value adjustments | Treasury shares | Proposed additional dividend | Retained earnings | Total            |
|---|------------------|------------------|------------------|------------------|----------------|----------------------------|-----------------|------------------------------|-------------------|------------------|
|   |                  |                  |                  | Legal            | Statutory      |                            |                 |                              |                   |                  |
| <b>At December 31, 2011</b>                   | <b>422,606</b>   | <b>373,439</b>   | <b>14,032</b>    | <b>15,582</b>    | <b>164,157</b> | <b>(1,461)</b>             | <b>-</b>        | <b>26,726</b>                | <b>-</b>          | <b>1,015,081</b> |
| Capital increase (Note 20)                    | 513,077          | (373,439)        | -                | -                | -              | -                          | -               | -                            | -                 | 139,638          |
| Other capital reserves                        | -                | -                | (2,347)          | -                | -              | -                          | -               | -                            | -                 | (2,347)          |
| Acquisition of treasury shares                | -                | -                | -                | -                | -              | -                          | (12,750)        | -                            | -                 | (12,750)         |
| Carrying value adjustments                    | -                | -                | -                | -                | -              | 1,038                      | -               | -                            | -                 | 1,038            |
| Net income                                    | -                | -                | -                | -                | -              | -                          | -               | -                            | 187,453           | 187,453          |
| Appropriations (Note 20):                     |                  |                  |                  |                  |                |                            |                 |                              |                   |                  |
| Legal reserve                                 | -                | -                | -                | 9,373            | -              | -                          | -               | -                            | (9,373)           | -                |
| Statutory reserve                             | -                | -                | -                | -                | 78,080         | -                          | -               | -                            | (78,080)          | -                |
| Approval of proposed additional dividend      |                  |                  |                  |                  |                |                            |                 | 55,479                       |                   | 55,479           |
| Payment of proposed additional dividend       |                  |                  |                  |                  |                |                            |                 | (63,646)                     |                   | (63,646)         |
| Dividends (R\$0,3660 per share)               | -                | -                | -                | -                | -              | -                          | -               | -                            | (39,755)          | (39,755)         |
| Interest on own capital (R\$0,5546 per share) | -                | -                | -                | -                | -              | -                          | -               | -                            | (60,245)          | (60,245)         |
| <b>At December 31, 2012</b>                   | <b>935,683</b>   | <b>-</b>         | <b>11,685</b>    | <b>24,955</b>    | <b>242,237</b> | <b>(423)</b>               | <b>(12,750)</b> | <b>18,559</b>                | <b>-</b>          | <b>1,219,946</b> |
| Capital increase (Note 20)                    | 176,576          | -                | -                | (17,429)         | (127,571)      | -                          | -               | -                            | -                 | 31,576           |
| Other capital reserves                        | -                | -                | 2,347            | -                | -              | -                          | -               | -                            | -                 | 2,347            |
| Acquisition/Sale of treasury shares           | -                | -                | -                | -                | -              | -                          | (9,333)         | -                            | -                 | (9,333)          |
| MTM available-for-sale securities             | -                | -                | -                | -                | -              | (12,185)                   | -               | -                            | -                 | (12,185)         |
| Adjustments of equity evaluation              | -                | -                | -                | -                | -              | (4,157)                    | -               | -                            | -                 | (4,157)          |
| Net income                                    | -                | -                | -                | -                | -              | -                          | -               | -                            | 161,596           | 161,596          |
| Appropriations (Note 20):                     |                  |                  |                  |                  |                |                            |                 |                              |                   |                  |
| Legal reserve                                 | -                | -                | -                | 8,080            | -              | -                          | -               | -                            | (8,080)           | -                |
| Statutory reserve                             | -                | -                | -                | -                | 33,516         | -                          | -               | -                            | (33,516)          | -                |
| Approval of proposed additional dividend      |                  |                  |                  |                  |                |                            |                 | 81,622                       |                   | 81,622           |
| Payment of proposed additional dividend       | -                | -                | -                | -                | -              | -                          | -               | (79,004)                     |                   | (79,004)         |
| Prepaid dividends (R\$0,4744 per share)       | -                | -                | -                | -                | -              | -                          | -               | -                            | (57,730)          | (57,730)         |
| Interest on own capital (R\$0,5117 per share) | -                | -                | -                | -                | -              | -                          | -               | -                            | (62,270)          | (62,270)         |
| <b>At December 31, 2013</b>                   | <b>1,112,259</b> | <b>-</b>         | <b>14,032</b>    | <b>15,605</b>    | <b>148,183</b> | <b>(16,765)</b>            | <b>(22,083)</b> | <b>21,177</b>                | <b>-</b>          | <b>1,272,408</b> |
| <b>At June 30, 2013</b>                       | <b>967,259</b>   | <b>-</b>         | <b>10,215</b>    | <b>29,165</b>    | <b>262,243</b> | <b>(14,886)</b>            | <b>(16,273)</b> | <b>20,819</b>                | <b>-</b>          | <b>1,258,542</b> |
| Capital increase                              | 145,000          | -                | -                | (17,429)         | (127,571)      | -                          | -               | -                            | -                 | -                |
| Acquisition/Sale of treasury shares           | -                | -                | -                | -                | -              | -                          | (5,810)         | -                            | -                 | (5,810)          |
| Other capital reserves                        | -                | -                | 3,817            | -                | -              | -                          | -               | -                            | -                 | 3,817            |
| MTM available-for-sale securities             | -                | -                | -                | -                | -              | 2,780                      | -               | -                            | -                 | 2,780            |
| Adjustments of equity evaluation              | -                | -                | -                | -                | -              | (4,659)                    | -               | -                            | -                 | (4,659)          |
| Net income                                    | -                | -                | -                | -                | -              | -                          | -               | -                            | 77,380            | 77,380           |
| Appropriations (Note 20):                     |                  |                  |                  |                  |                |                            |                 |                              |                   |                  |
| Legal reserve                                 | -                | -                | -                | 3,869            | -              | -                          | -               | -                            | (3,869)           | -                |
| Statutory reserve                             | -                | -                | -                | -                | 13,511         | -                          | -               | -                            | (13,511)          | -                |
| Approval of proposed additional dividend      |                  |                  |                  |                  |                |                            |                 | 41,620                       |                   | 41,620           |
| Payment of proposed additional dividend       | -                | -                | -                | -                | -              | -                          | -               | (41,262)                     |                   | (41,262)         |
| Prepaid dividends (R\$0,2336 por ação)        | -                | -                | -                | -                | -              | -                          | -               | -                            | (28,426)          | (28,426)         |
| Interest on own capital (R\$0,2595 por ação)  | -                | -                | -                | -                | -              | -                          | -               | -                            | (31,574)          | (31,574)         |
| <b>At December 31, 2013</b>                   | <b>1,112,259</b> | <b>-</b>         | <b>14,032</b>    | <b>15,605</b>    | <b>148,183</b> | <b>(16,765)</b>            | <b>(22,083)</b> | <b>21,177</b>                | <b>-</b>          | <b>1,272,408</b> |

The accompanying notes are an integral part of these financial statements.

**□BANCO PINE S.A. AND SUBSIDIARIES**
**STATEMENTS OF CASH FLOWS (DIRECT METHOD) FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**
**AND SIX-MONTH PERIOD ENDED DECEMBER 31, 2013**

(In thousands of reals)

| Note  |    |                 |                 |                  |                 |                 |
|---|----|-----------------|-----------------|------------------|-----------------|-----------------|
|   |    |                 |                 | Individual       |                 | Consolidated    |
|   |    | 2013            | 2012            | 2013             | 2012            | 2012            |
| <b>OPERATING ACTIVITIES</b>   |    |                 |                 |                  |                 |                 |
| Adjusted net income   |    | 131,282         | 235,312         | 249,326          | 136,011         | 253,752         |
| Net income  |    | 77,380          | 161,596         | 187,453          | 77,380          | 161,596         |
| Allowance for loan losses   |    | 56,077          | 98,484          | 83,305           | 58,661          | 101,068         |
| Deferred taxes  |    | 9,737           | 4,426           | 13,280           | 9,913           | 4,666           |
| Depreciation and amortization   |    | 2,268           | 5,316           | 4,512            | 2,369           | 5,417           |
| Provision for contingencies   |    | (3,720)         | (10,424)        | 2,927            | (3,750)         | (10,424)        |
| Equity in the results of investee                                       |    | (10,423)        | (24,040)        | (42,834)         | -               | -               |
| Profit (loss) on sale of property and equipment/investment              |    | (37)            | (46)            | 683              | (37)            | (46)            |
| Adjustments to fair value of other investments                          |    | -               | -               | (8,525)          | (8,525)         | -               |
| <b>Changes in assets and liabilities</b>                                |    | <b>(77,529)</b> | <b>117,512</b>  | <b>(143,590)</b> | <b>(280)</b>    | <b>239,677</b>  |
| (Increase) decrease in short-term interbank investments                 |    | 38,839          | 42,615          | 170,015          | 38,839          | 42,615          |
| (Increase) decrease in marketable securities                            |    | 492,138         | 1,858,580       | 924,984          | 509,543         | 1,907,779       |
| (Increase) decrease in loan operations                                  |    | (1,172,081)     | (1,589,281)     | (153,576)        | (1,132,966)     | (1,496,382)     |
| (Increase) decrease in other receivables                                |    | 556,357         | (134,061)       | (158,764)        | 551,822         | (140,363)       |
| (Increase) decrease in other assets                                     |    | 7,910           | 12,364          | (120,394)        | 7,907           | 12,329          |
| (Increase) decrease in interbank and interdepartmental accounts         |    | (1,556)         | (6,551)         | 24,917           | (1,556)         | (6,551)         |
| (Increase) decrease in derivative financial instruments                 |    | (131,881)       | (87,585)        | (30,006)         | (131,881)       | (87,585)        |
| Increase (decrease) in deposits   |    | (152,245)       | (211,406)       | (127,074)        | (80,191)        | (162,795)       |
| Increase (decrease) in purchase and sale commitments                    |    | (697,730)       | (1,285,082)     | (1,357,755)      | (736,517)       | (1,323,869)     |
| Increase (decrease) in funds from acceptance and issuance of securities |    | 507,605         | 445,636         | 636,967          | 507,788         | 445,636         |
| Increase (decrease) in borrowings and onlendings                        |    | 478,922         | 640,362         | (16,154)         | 863,982         | 978,490         |
| Increase (decrease) in other liabilities                                |    | (11,811)        | 419,493         | 57,586           | (405,053)       | 57,945          |
| Increase (decrease) in deferred income                                  |    | 8,003           | 12,428          | 5,664            | 8,003           | 12,428          |
| <b>Net cash provided by (used in) operating activities</b>              |    | <b>53,753</b>   | <b>352,824</b>  | <b>105,736</b>   | <b>135,731</b>  | <b>493,429</b>  |
| <b>INVESTING ACTIVITIES</b>   |    |                 |                 |                  |                 |                 |
| Acquisition/sale of property and equipment in use                       |    | 128             | (525)           | (25,618)         | (605)           | (1,259)         |
| Investments in intangible assets  |    | (120)           | (138)           | (642)            | (355)           | (373)           |
| Acquisition of Investments  |    | -               | -               | (2,289)          | (67,984)        | -               |
| Reduction/Capital increase in subsidiaries                              |    | 69,148          | 68,643          | (509)            | -               | -               |
| <b>Net cash used in investing activities</b>                            |    | <b>69,156</b>   | <b>67,980</b>   | <b>(26,769)</b>  | <b>(3,249)</b>  | <b>(69,616)</b> |
| <b>FINANCING ACTIVITIES</b>   |    |                 |                 |                  |                 |                 |
| Capital increase  |    | -               | 31,576          | 139,638          | -               | 31,576          |
| Other capital reserves  |    | 3,817           | 2,347           | (2,347)          | 3,817           | 2,347           |
| Sale/acquisition of treasury shares                                     |    | (5,810)         | (9,333)         | (12,750)         | (5,810)         | (9,333)         |
| Interest on own capital and dividends paid                              |    | (55,630)        | (111,316)       | (102,108)        | (55,630)        | (111,316)       |
| <b>Net cash used in financing activities</b>                            |    | <b>(57,623)</b> | <b>(86,726)</b> | <b>22,433</b>    | <b>(57,623)</b> | <b>(86,726)</b> |
| <b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                 |    |                 |                 |                  |                 |                 |
|   |    | <b>65,286</b>   | <b>334,078</b>  | <b>101,400</b>   | <b>74,859</b>   | <b>337,087</b>  |
| Cash and cash equivalents at the beginning of the period                | 4. | 692,188         | 423,396         | 321,996          | 692,627         | 430,399         |
| Cash and cash equivalents at the end of the period                      | 4. | <b>757,474</b>  | <b>757,474</b>  | <b>423,396</b>   | <b>767,486</b>  | <b>339,767</b>  |
|   |    |                 |                 |                  |                 |                 |

The accompanying notes are an integral part of these financial statements.

## 1. OPERATIONS

Banco Pine S.A. (the "Institution" or "Banco Pine") is authorized to operate commercial, credit and financing and foreign exchange portfolios.

The Institution's operations are conducted in the context of a group of institutions which act jointly, and certain transactions involve the co-participation or intermediation of other members of the Pine Financial Group. The benefits from the intercompany services and the costs for the operating and administrative structures are absorbed, either jointly or individually, by these companies as is most practicable and reasonable in the circumstances.

## 2. PRESENTATION OF FINANCIAL STATEMENTS

This presentation consists of the financial statements of Banco Pine, which include those of its Grand Cayman Branch and Pine Securities (Individual) and the consolidated financial statements of Banco Pine and Subsidiaries (Consolidated).

The financial statements are presented in reais (R\$), which is the Institution's functional currency and that of its foreign branch and subsidiary. Unless otherwise indicated, the financial information expressed in reais was rounded to the nearest thousand.

In compliance with Resolution 505/06, of the Brazilian Securities Commission (CVM), the Individual and Consolidated Financial Statements, as at August 08, 2013, were authorized for issue on September 30, 2012, by the Institution's Board of Directors, among other matters.

The consolidated financial statements consider the transactions of Banco Pine S.A., including its branch and subsidiary abroad, its direct and indirect subsidiaries and the special purpose entity presented below:

|  |                                    |              |         |         | 2013                 |
|--|------------------------------------|--------------|---------|---------|----------------------|
|  | Business activity                  | Total assets | Capital | Equity  | Net income<br>(loss) |
| <b>Foreign Branches and Subsidiaries</b>   |                                    |              |         |         |                      |
| Grand Cayman Branch  | Branch foreign                     | 936,238      | 7,028   | 83,206  | (10,786)             |
| <b>Subsidiaries</b>  |                                    |              |         |         |                      |
| Pine Securities USA LLC (4)  | Subsidiary foreign                 | 10,392       | 11,713  | 9,047   | (1,412)              |
| Pine Investimentos Distribuidora de Títulos e Valores Mobiliários Ltda.            | Securities dealer                  | 219,278      | 13,384  | 41,765  | 3,691                |
| Pine Comercializadora de Energia Elétrica Ltda (3)/(5)                             | Consulting                         | 6,573        | 1,000   | 4,984   | 3,925                |
| Pine Corretora de Seguros Ltda. (1)  | Insurance broker                   | 246          | 500     | 244     | 11                   |
| Pine Assessoria e Consultoria Ltda. (1)  | Consulting                         | 38,609       | 500     | 37,995  | 2,486                |
| Pine Assessoria em Comercialização de Energia (2)/(6)                              | Consulting                         | 41           | 60      | 41      | (12)                 |
| Pine Planejamento e Serviços Ltda (2)  | Consulting                         | 19,740       | 10      | 19,223  | 15,105               |
| <b>Special Purpose Entities (SPEs)</b>   |                                    |              |         |         |                      |
| Pine Crédito Privado Fundo de Investimento em Direitos Creditórios Financeiros (a) | Receivables investment fund (FIDC) | 69,974       | 47,753  | 69,935  | 12,742               |
| FIP Rio Corporate - Fundo De Investimento Em Participacoes (b) (7)                 | Private equity                     | 97,981       | 55,950  | 85,611  | 29,661               |
| IRE VII Desenvolvimento Imobiliário S/A (c) (8)                                    | SPE                                | 46,667       | 46,878  | 45,951  | (615)                |
| Fundo de Investimento em Direitos Creditórios - FIDC Pine Agro (d) (9)             | Receivables investment fund (FIDC) | 590,854      | 571,429 | 590,725 | 19,296               |
| <b>2012</b>  |                                    |              |         |         |                      |
|  | Business activity                  | Total assets | Capital | Equity  | Net income<br>(loss) |
| <b>Foreign Branches and Subsidiaries</b>   |                                    |              |         |         |                      |
| Grand Cayman Branch  | Branch foreign                     | 494,187      | 6,131   | 82,238  | (8,458)              |
| <b>Subsidiaries</b>  |                                    |              |         |         |                      |
| Pine Securities USA LLC (4)  | Subsidiary foreign                 | 9,203        | 10,218  | 9,106   | (1,111)              |
| Pine Investimentos Distribuidora de Títulos e Valores Mobiliários Ltda.            | Securities dealer                  | 200,158      | 13,384  | 38,074  | 5,774                |
| Pine Comercializadora de Energia Elétrica Ltda (3)/(5)                             | Consulting                         | 80,944       | 77,400  | 80,429  | (165)                |
| Pine Corretora de Seguros Ltda. (1)  | Insurance broker                   | 235          | 500     | 234     | (278)                |
| Pine Assessoria e Consultoria Ltda. (1)  | Consulting                         | 35,468       | 1       | 35,009  | 33,396               |
| Pine Assessoria em Comercialização de Energia (2)/(6)                              | Consulting                         | 3            | 10      | 3       | 7                    |
| Pine Planejamento e Serviços Ltda (2)  | Consulting                         | 4,984        | 10      | 4,117   | 4,107                |
| <b>Entidades de propósito específico</b>   |                                    |              |         |         |                      |
| Pine Crédito Privado Fundo de Investimento em Direitos Creditórios Financeiros (a) | Receivables investment fund (FIDC) | 178,506      | 110,594 | 178,466 | 35,966               |

<sup>(1)</sup> Pine Assessoria e Consultoria Ltda and Pine Corretora de Seguros Ltda. were constituted on December 12, 2011. Capital is R\$500, comprising 500 shares, fully subscribed and paid up in local currency in December 2012.

<sup>(2)</sup> Pine Planejamento e Serviços Ltda. was constituted on June 26, 2012. Capital is R\$10, comprising 10,000 shares of R\$1 each, fully subscribed and paid up in local currency and distributed as follows between the partners: Pine Comercializadora de Energia Elétrica with 0.01% and the Institution with 99.99%.

<sup>(3)</sup> Pine Assessoria em Comercialização de Energia Ltda. was constituted on April 24, 2012. Capital is R\$10, comprising 10,000 shares of R\$1 each, fully subscribed and paid up in local currency and distributed as follows between the partners: Pine Comercializadora de Energia Elétrica with 90% and the Institution with 10%.

<sup>(4)</sup> Pine Securities USA LLC was constituted in October 2012. Capital is R\$10,000.

<sup>(5)</sup> As contractually provided for on December 26, 2013, the Pine Comercializadora de Energia reduced its capital from R\$ 77,400 to R \$ 1,000.

<sup>(6)</sup> Pine Comercializadora de Energia Elétrica Ltda. holds 90% of Pine Assessoria em Comercialização de Energia.

<sup>(7)</sup> On April 18, 2013 the FIP Rio Corporate was constituted on May 15, 2013 the Bank paid in 55,950 shares.

<sup>(8)</sup> On May 16, 2013, through FIP Rio Corporate, the Institution acquired 100% of the shares of IRE VII Desenvolvimento Imobiliário Ltda.

<sup>(9)</sup> FIDC Pine Agro was constituted on September 16, 2013 and on September 17, 2013, the Institution paid in 171,428,571 shares.

### a) Pine Crédito Privado

Since the control over receivables assigned to this receivables investment fund (FIDC) still lies with the Institution (receipt, transfer and collection) and, in essence, the Institution is responsible for providing the guarantees to the FIDC's investors as regards expected receivables and yield, management decided to consolidate the FIDC, as provided for in CVM Circular 01/07.

In accordance with Article 5 of CVM Instruction 408/04, we present below the information on Pine Crédito Privado, considered in preparing the consolidated financial statements:

#### i) Name, nature, purpose and activities of the FIDC.

Pine Crédito Privado Fundo de Investimento em Direitos Creditórios Financeiros, managed by Citibank Distribuidora de Títulos e Valores Mobiliários S/A., was constituted as a closed fund on December 7, 2010. Distribution commenced on March 28, 2011. The Fund offered 207,000 senior shares at the unit value of R\$1. The distribution period ended on April 6, 2011. The Fund will terminate its activities in up to 180 days from the date on which the Senior Shares outstanding are redeemed in full (54 months subsequent to the Fund's distribution date).

The purpose of the Fund is to increase shareholder value, exclusively through the acquisition of financial segment Credit Rights, on business loans (working capital), originated and assigned by Pine, which meet the Qualifying Criteria, as well as the portfolio composition and diversification indices established in the Regulation. As an additional activity, the Fund will also make investments in Other Assets.

**ii) Investment in the equity and results of the FIDC**

In accordance with Article 24, section XV, of CVM Instruction 356, as amended by CVM Instruction 393, and Chapter 21 of the Fund Regulation, 69% of the Fund's equity will comprise senior shares and 31% will comprise subordinated shares. This ratio will be determined daily and shall be made available for consultation monthly by the Fund's shareholders.

**iii) Nature of the Institution's involvement with the FIDC and type of exposure to loss, if any, arising from this involvement.**

Verification of whether the credit rights meet the assignment terms is, pursuant to the assignment agreement, the sole responsibility of the assignor (Banco Pine), without limiting the assignee's (Fund) right, either directly or through third parties, to also conduct such verification.

Non-compliance with any obligation originating from the credit rights and other active components of the Fund's portfolio, is attributed to the subordinated shares up to the limit corresponding to the sum of their total value. Once this total has been exceeded, the default of credit rights held by the Fund is attributed to the senior shares. The subordinated shares do not have a profitability target, however, they may benefit from any surplus yield generated by the credit right portfolio.

In the event the percentage of subordinated shares falls below 31% of the Fund's equity, the Institution shall have five business days to recoup this minimum ratio, through the subscription of new subordinated shares, and if this does not occur, the management entity shall call an Evaluation Event under the terms of the Fund regulations. In the event the subordinated shares comprise more than 31% of the Fund's Equity, the management entity may partially amortize the subordinated shares in the amount necessary to rebalance this ratio.

**iv) Amount and nature of the receivables, payables, income and expenses between the Institution and the FIDC, assets transferred by the Institution and rights of use over the FIDC assets.**

No loans were assigned to the FIDC for the period ended December 31, 2013 and 2012.

Additionally, on account of its investment in subordinated shares in this Fund, at September 30, 2013, the Institution recognized a loss of R\$ 887 and R\$ 1,926 for the year-to-date (Income of R\$ 16,557 for the year-to-date) in the "marketable securities" account.

**v) Total assets, liabilities and equity of the FIDC at December 31, 2013 and December 31, 2012:**

|   | 2013          | 2012           |                                     | 2013          | 2012           |
|---|---------------|----------------|-------------------------------------|---------------|----------------|
| <b>Current assets and Long-term receivables</b> | <b>69,974</b> | <b>7,004</b>   | <b>Current liabilities</b>          | <b>39</b>     | <b>40</b>      |
| Cash  | 12            | 1              | Other liabilities                   | -             | 40             |
| Short-term interbank investments                | 310           | 7,003          |                                     |               |                |
| Marketable securities                           | 8,715         | 19,884         |                                     |               |                |
| Loan operations                                 | 60,937        | 151,618        | <b>Equity</b>                       | 69,935        | <b>178,466</b> |
| <b>Total assets</b>                             | <b>69,974</b> | <b>178,506</b> | <b>Total liabilities and equity</b> | <b>69,974</b> | <b>178,506</b> |

**vi) Guarantees, securities, mortgages or other collateral pledged in favor of the FIDC.**

Banco Pine has provided no guarantee, surety, mortgage or any other collateral in favor of the FIDC or its investors.

**vii) Identification of the principal beneficiary or group of principal beneficiaries of the FIDC's activities.**

Banco Pine is the sole holder of all the subordinated shares of this Fund. The senior shares are held by different qualified investors.

**b) FIP Rio Corporate**

Since its institution sole shareholder is the FIP and this is a Private Equity Fund, the management decided to consolidate the FIP, pursuant to resolution 2723 of May 31, 2000 the Central Bank of Brazil.

**i) Name, nature, purpose and activities of the FIP.**

FIP Rio Corporate, administered by BNY Mellon Financial Services Distributor Securities SA was set up in the form of condominium on April 18, 2013. The Fund offered 100,000 shares with a par value of R\$ 1. The closing date for the distribution is 30 months from the date of the first payment of quotas, which was on May 15, 2013. The Fund will terminate their activities five years from the date of the first payment of shares, which may be extended, upon proposal by the Manager and at the General Meeting of Shareholders.

The purpose of the Fund is to increase shareholders invested capital appreciation over the long term by investing in shares of the Company's, whose exclusive purpose is the development and economic exploitation, through leasing and sale of real estate enterprise.

**ii) Total assets, liabilities and equity of the FIP at December 31, 2013:**

|                              | 2013          |                                     | 2013          |
|------------------------------|---------------|-------------------------------------|---------------|
| <b>Current assets</b>        | <b>97,981</b> | <b>Current liabilities</b>          | <b>12,370</b> |
| Cash                         | 1             | Other liabilities                   | 12,370        |
| Securities trading           | 97,980        |                                     |               |
| Shares in investment funds   | 33            |                                     |               |
| Shares of the company closed | 97,947        | <b>Equity</b>                       | <b>85,611</b> |
| <b>Total do ativo</b>        | <b>97,981</b> | <b>Total liabilities and equity</b> | <b>97,981</b> |

**c) IRE VII Desenvolvimento Imobiliário S/A**

Since it has control over the SPE's activities, the Institution's management decided to consolidate IRE VII Desenvolvimento Imobiliário S/A, in accordance with the provisions of CVM Instruction 408/04.

**i) Name, nature, purpose and activities of the SPE**

IRE VII Desenvolvimento Imobiliário S/A was constituted as a corporation on December 9, 2010. Its main activities include the management, purchase, sale and rental of properties owned by itself or by third parties; real estate development and investment in other companies as a partner or shareholder.

**ii) Investment in the equity and results of the SPE**

On May 16, 2013, through FIP Rio Corporate, the Institution acquired 100% of the shares of IRE VII Desenvolvimento Imobiliário Ltda.

## iii) Total assets, liabilities and equity of the SPE at December 31, 2013:

|                                  | 2013          |                                       | 2013          |
|----------------------------------|---------------|---------------------------------------|---------------|
| <b>Current assets</b>            | <b>8,945</b>  | <b>Current liabilities</b>            | <b>716</b>    |
| Cash                             | 361           | Tax and social security contributions | 141           |
| Short-term interbank investments | 8,507         | Other liabilities                     | 575           |
| Other receivables                | 77            |                                       |               |
| <b>Permanent Assets</b>          | <b>37,722</b> | <b>Equity</b>                         | <b>45,951</b> |
| Property                         | 37,722        |                                       |               |
| <b>Total assets</b>              | <b>46,667</b> | <b>Total liabilities and equity</b>   | <b>46,667</b> |

## d) Receivables investment fund (FIDC) Pine Agro

Because the control over the receivables assigned to the fund remains with the Bank (receipt, transfer and collection) and, in substance, the Bank offers guarantees to the FIDC investors relating to the expected receipt and profitability, the Bank's management decided to consolidated FIDC Pine Agro, as established by the Brazilian Securities and Exchange Commission (CVM) Circular Letter 01/07.

## i) Name, nature, purpose and activities of the FIDC

Fundo de Investimento em Direitos Creditórios Financeiros - FIDC Pine Agro, managed by Oliveira Trust Distribuidora de Títulos e Valores Mobiliários S.A., was constituted as a closed fund on September 16, 2013. The Fund's equity will be comprised of two types of quotas: Senior Quotas and Subordinated Quotas, in accordance with Article 12 of CVM Instruction 356/01. The first offer of the Fund's Senior Quotas will be carried out as established by Instruction 476/09, only for Qualified Investors acquiring a minimum amount of R\$ 1,000. The Fund has no fixed duration.

Santander Brasil S.A. was contracted to render controllership services for the Fund, as well as the qualified custody of the portfolio assets, custody of evidencing documents and quota bookkeeping.

The Fund may acquire credit rights arising from and assigned by assignees in the following business segments: (i) sugar and alcohol; (ii) agriculture (primary production); (iii) food segment retailers and distributors; (iv) animal protein; (v) grain; (vi) beverages; (vii) renewable energy; (viii) tradings; (ix) agricultural inputs; (x) paper and pulp; and (xi) value-added products.

## ii) Investment in the equity and results of the FIDC

In accordance with Article 24, item XV of CVM Instruction 356/01, updated by CVM Instruction 393, and chapter 21 of the Fund's Regulation, the ratio between the value of the senior quotas and the Fund's equity will be 70%. Accordingly, the Fund will have 30% of its equity represented by subordinated quotas. This ratio will be calculated on a daily basis and will be available to the Fund's quotaholders on a monthly basis.

## iii) Nature of the Bank's involvement with the FIDC and type of exposure to losses, if any, arising from this involvement

Verification of whether the credit rights meet the assignment terms is, pursuant to the assignment agreement, the sole responsibility of the Assignor, without limiting the assignee's (Fund) right, either directly or through third parties, to also conduct such verification.

Non-compliance with any obligation originating from the credit rights by the drawees and other active components of the Fund's portfolio is attributed to the subordinated shares up to the limit corresponding to the sum of their total value. Once this total value has been exceeded, the default of credit rights held by the Fund is attributed to the senior quotas. The subordinated quotas do not have a profitability target; however, they may benefit from any surplus yield generated by the credit right portfolio.

In the event the percentage of subordinated shares falls below 30% of the Fund's equity, the Bank, pursuant to a request from the management entity, will have five business days to subscribe new subordinated quotas in order to achieve the proportion equivalent to the guarantee ratio. If this does not occur, the management entity will call a General Meeting of Quotaholders in order to discuss about (a) the anticipated settlement of the fund, or (ii) extraordinary amortization.

## iv) Amount and nature of credits, liabilities, revenues and expenses between the Bank and the FIDC, assets transferred by the Bank and rights of use over FIDC' assets

In the period ended December 31, 2013, operations amounting to R\$ 377,866 were assigned to FIDC.

In addition, because of the maintenance of the investment in subordinated quotas in this Fund, the Bank recognized, in the period ended December 31, 2013, an income of R\$ 12,055 in the "results with marketable securities" account.

## v) Total assets, liabilities and equity of the SPE at December 31, 2013:

|                       | 2013           |                                     | 2013           |
|-----------------------|----------------|-------------------------------------|----------------|
| <b>Current assets</b> | <b>590,854</b> | <b>Current liabilities</b>          | <b>129</b>     |
| Cash                  | 839            | Other liabilities                   | 129            |
| Marketable Securities | 189,314        |                                     |                |
| Credit operations     | 360,320        |                                     |                |
| Other receivables     | 40,381         | <b>Equity</b>                       | 590,725        |
| <b>Total assets</b>   | <b>590,854</b> | <b>Total liabilities and equity</b> | <b>590,854</b> |

## vi) Guarantees, sureties, mortgages or other collateral pledged in favor of the FIDC

Banco Pine has provided no guarantee, surety, mortgage or other collateral in favor of the FIDC or its investors.

## vii) Identification of the principal beneficiary or group of principal beneficiaries of the FIDC's activities

Banco Pine is the holder of all subordinated shares of this Fund. The senior shares are held by different qualified investors.

## 3. SIGNIFICANT ACCOUNTING PRACTICES

The financial statements of Banco Pine are prepared and presented in accordance with the accounting practices adopted in Brazil applicable to institutions authorized to operate by the Brazilian Central Bank (BACEN) and to corporations and by the Brazilian Securities Commission (CVM), where applicable.

The standards issued by the Brazilian Accounting Pronouncements Committee (CPC) related to the process of convergence with international accounting standards, approved by CVM, but not yet ratified by BACEN, were not adopted in the consolidated balance sheets. The standards approved by CVM which did not conflict with the rules of the National Monetary Council (CMN) and BACEN and those which had been ratified by BACEN were adopted for the disclosure purposes of these financial statements.

We present below the main accounting practices used:

**a) Consolidation**

The balances and the results of the transactions between Banco Pine and its subsidiaries Pine Investimentos, Pine Comercializadora, Pine Corretora, Pine Assessoria and Pine Assessoria em Comercialização de Energia and Pine Planejamento were eliminated in the consolidated statements. In the consolidation process of FIDC and FIDC Pine Agro, the balance of the loan assignment receivables portfolio was included in the Institution's loan operations portfolio, with a corresponding entry of the senior shares in the "Borrowings and onlendings - local" account, net of investments in investment fund shares, comprising the shares held of this Fund.

**b) Determination of the results of operations**

Revenues and expenses are recorded on the accrual basis of accounting, which establishes that revenues and expenses should be included in the determination of the results for the periods in which they occur, simultaneously when correlated, irrespective of their receipt or payment.

Financial revenue and expenses are prorated, based substantially on the exponential method.

Transactions with floating rates or those indexed to foreign currencies are adjusted up to the balance sheet date.

**c) Cash and cash equivalents**

Cash and cash equivalents comprise cash in local and foreign currencies, short-term financial investments and time deposits, with maturities at the original investment date equal to or less than 90 days and which present an immaterial risk of change in fair value. These are used by the Institution to manage its short-term commitments.

**d) Short-term interbank investments**

Short-term interbank investments are presented at cost plus related earnings up to the balance sheet dates.

**e) Marketable securities**

In accordance with BACEN Circular 3068, the Institution's securities are classified in the following categories: "trading securities", "available-for-sale securities" and "held-to-maturity securities".

Trading securities are those acquired to be traded on a frequent and active basis. These securities are presented at cost plus related earnings up to the balance sheet dates and adjusted based on fair value with the adjustments recorded in the corresponding revenue or expense account in results for the period.

The securities classified as available for sale are those for which Management has no intention to hold to maturity or which were not acquired to be traded on a frequent and active basis. These securities are recorded at cost plus related earnings up to the balance sheet dates and are adjusted to market value against the "Carrying value adjustments" account in equity, net of tax effects.

The securities classified as held to maturity are those which management acquires with the intention and financial ability to hold in its portfolio to maturity. These securities are recorded at cost plus related earnings. Premium and discount, where applicable, are appropriated to results based on the term of the individual securities.

Trading securities are presented in current assets, irrespective of their maturities.

**f) Derivative financial instruments**

In accordance with BACEN Circular 3082/02 and Circular Letter 3026/02, the derivative financial instruments related to transactions with options, forward transactions, futures and swaps are recorded in compliance with the following criteria:

- Options: premiums paid or received are recorded in assets or liabilities, respectively, until the options are effectively exercised and recorded as a decrease or increase in the cost of the asset or right, based on the effective exercise of the option, or as revenue or expense in the case of non-exercise;
- Futures: daily adjustments are recorded in an asset or liability account and appropriated daily as revenue or expense;
- Swaps: differences receivable or payable are recorded in an asset or liability account, respectively, and appropriated as revenue or expense on a pro rata basis up to the balance sheet date;
- Forward contracts: recorded at the contract closing amount, less the difference between this amount and the spot price of the asset or right, recognizing the revenue and expense over the term of the contract up to the balance sheet date.

The derivative financial instruments are measured at fair value, with the corresponding gains or losses recorded as follows:

- Derivative financial instruments which do not qualify as hedges, as revenue or expense in results for the period
- Financial instruments which meet hedging criteria are classified either as fair value or cash flow hedges.

Fair value hedges are designed to offset risks arising from the exposure to fluctuations in the market value of the hedged item. The instruments and hedged items are adjusted to fair value and recorded in a profit or loss account.

**g) Loan operations and allowance for loan losses**

The loan operations are classified, as regards risk level, based on criteria which consider current economic conditions, past experience and the specific risks related to the transactions, the borrowers and the guarantors, in compliance with the parameters established by CMN Resolution 2682/99, which require the periodic analysis of the portfolio and its classification into nine levels (from "AA" to "H").

Income from loan operations past due for more than 60 days, regardless of the risk level, is only recognized as revenue on the date it is effectively received.

H-rated operations (allowance recorded at 100%) remain at this level for six months, and are subsequently written off against the existing allowance and controlled over a five-year period in memorandum accounts and are no longer presented in the balance sheet.

Renegotiated loans are held at the same level at which they were originally classified at the time of the renegotiation.

Renegotiated loans which had already been written off as losses and which were recorded in memorandum accounts, are H rated, and any gains arising from the renegotiation are only recognized when actually received.

The allowance for loan losses meets the minimum requirement established by the aforementioned Resolution, as described in Note 7.

**h) Write off of financial assets**

As established by BACEN Resolution 3533/08, financial assets are written off when the contractual rights to the cash flow of the financial asset expire or when the financial asset is sold or transferred.

The sale or transfer of a financial asset is currently classified as:

. A transaction with substantial transfer of risks and rewards: the assignor substantially transfers all the risks and rewards related to the financial asset which is the object of the transaction.

. Operations with substantial transfer of risks and benefits : the transferor has transferred substantially all risks and rewards of ownership of the financial assets involved in the transaction , such as : ( i ) unconditional sale of financial assets , ( ii ) sale of financial asset combined with an option to repurchase the asset at fair value at the time of repurchase , and ( iii ) sale of a financial asset combined with an option to buy or sell of those which fiscal year is unlikely to occur ;

. Operations with substantial retention of risks and benefits : the transferor retains substantially all the risks and rewards of ownership of the financial assets involved in the transaction , such as : ( i ) the sale of the financial asset combined with a commitment to repurchase the same asset at a fixed price or the sale price of any added income , ( ii ) securities lending agreements, ( iii ) sale of financial asset combined with a contract rate swap that transfers the total return exposure to market risk back to transferor , ( iv ) the sale of financial asset combined with an option to buy or sell whose fiscal year is likely to occur , and ( v ) sale of receivables for which the seller or transferor guarantees in any way compensate the purchaser or transferee for credit losses that may occur , or the sale occurred in conjunction with the acquisition of the subordinated Investment Fund (FIDC ) buyer ;

. Operations without transfer or substantial retention of risks and benefits : Shall be classified operations in which the transferor neither transfers nor retains substantially all the risks and rewards of ownership of the financial assets involved in the transaction .

The allowance for loan losses follows the guidelines established by Resolution No. 2.682/99 of the Central Bank.

**i) Prepaid expenses**

These are controlled by contract and recorded under prepaid expenses account. The expenses are appropriated to results for the period based on the corresponding contract term and recorded in the "Other administrative expenses" account.

**j) Other current assets and long-term receivables**

These are stated at cost, including, where applicable, related accrued income and monetary variations, less the corresponding provisions for loss or adjustments to realizable value.

**k) Permanent assets**

These assets are stated at cost and consider the following:

- . Investments in subsidiaries are accounted for using the equity method
- . Property and equipment items correspond to rights in tangible assets which are used in the Institution's business activities, or exercised for this purpose, including those arising from transactions which transfer the risks, benefits and control of assets to the entity.
- . Depreciation of property and equipment is computed and recorded on the straight-line method at annual rates which consider the economic useful lives of the assets
- . Intangible assets correspond to the rights acquired in non-physical assets which are used in the Institution's business or which are exercised for this purpose. The intangible assets with identifiable useful lives are generally amortized on the straight-line method over the estimated period of economic benefit.

**l) Impairment of non-financial assets**

An impairment loss is recognized if the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. A cash generating unit is the smallest identifiable group of assets that generates cash flows that are largely independent of the cash flows from other assets or groups of assets. Impairment losses are recognized in results for the period. The non-financial asset amounts, except for deferred tax assets are tested, at least, annually to determine whether there is any indication of impairment.

**m) Purchase and sale commitments**

The purchase (sale) of financial assets based on a fixed price resale (repurchase) contract is recorded in the consolidated balance sheet as financing granted (received), based on the nature of the debtor (creditor), in the "Funds obtained in the open market" account.

**n) Current and long-term liabilities**

These are stated at known or estimated amounts including, where applicable, accrued charges and monetary or exchange variations up to the balance sheet dates.

**o) Contingent assets and liabilities and legal obligations**

The recognition, measurement and disclosure of contingent assets and liabilities, and legal obligations (tax and social security) are based on the criteria defined in Resolution 3823/09, and Letter Circular 3429/10, which approved CPC Technical Pronouncement 25, as follows:

- . Contingent assets: are not recorded in the financial statements, except when there is evidence which assures a high degree of confidence that they will be realized, generally through a final and unappealable court decision.
- . Contingent liabilities: the reserve for contingencies is determined based on the probability of an unfavorable sentence or outcome of the related litigation, as well as the probable period of the loss. The necessary reserve is calculated based on an analysis of each process and the opinion of the legal advisors. Reserves are recorded for processes in which the possibility of loss is deemed probable. The reserves may be changed in the future, based on the progress of each suit; When the probability of loss is deemed possible, no provision is recorded and the related suits are merely disclosed;
- . Legal obligations (tax and social security): these comprise administrative proceedings or lawsuits related to tax and social security obligations, the legality or constitutionality of which is being contested, whose amounts, regardless of the related probability of success, are recorded at the full amount in dispute and adjusted in accordance with the legislation in force.

**p) Provision for income tax and social contribution**

The provisions for income tax and social contribution are recorded at the following statutory rates: income tax - 15%, plus a 10% surcharge on taxable income exceeding R\$ 240 (for the year end) and social contribution - 15%. Further, deferred tax assets are recorded on temporary differences based on the assumption that the future taxable income generated by the Institution will be sufficient to offset these assets.

In accordance with Provisional Measure (MP) 449/08, subsequently enacted into Law 11941/09, the changes in the criteria used to recognize revenue, costs and expenses computed in determining net income, introduced by Law 11638/07 and by Articles 36 and 37 of the MP, may be ignored for purposes of calculating the taxable income if companies elect to use the Transitional Tax System (RTT). In this case, for tax purposes, the accounting methods and criteria in force at December 31, 2007 will be followed.

**q) Profit sharing**

Banco Pine has its own profit sharing program (PPLR) ratified by the Bank Employees Trade Union.

The general assumptions of this program are: (a) business unit performance; (b) establishment of a fund for distribution across the organization; and (c) assessment of the skills and the meeting of targets in the supporting areas. The related expenses were recognized in the "Profit sharing" account".

**r) Use of estimates**

The preparation of financial statements requires Management to make estimates and assumptions, to the best of its judgment, that affect the reported amounts of certain assets, liabilities, revenues and expenses and other transactions, such as the fair value of assets and derivatives and the allowance for loan losses, the establishing of the period for realizing deferred tax assets, property and equipment depreciation rates, amortization of deferred charges and reserves for contingencies and others. Actual results may differ from these estimates.

**s) Net income per share**

This is calculated based on the number of outstanding shares paid up at the date of the financial statements.

**4. CASH AND CASH EQUIVALENTS**

|  | Individual     |                | Consolidated   |                |
|--|----------------|----------------|----------------|----------------|
|  | 2013           | 2012           | 2013           | 2012           |
| Cash                                   | 147,466        | 126,111        | 157,168        | 126,111        |
| Short-term interbank investments(1)    | 610,008        | 297,285        | 610,318        | 304,288        |
| <b>Total cash and cash equivalents</b> | <b>757,474</b> | <b>423,396</b> | <b>767,486</b> | <b>430,399</b> |

(1) These are transactions with maturities at the original investment date equal to or less than 90 days.

**5. INTERBANK INVESTMENTS**

Interbank investments at December 31, 2013 and 2012, are comprised as follows:

| Security/Maturity   | Individual     |                     |                   |                   | Total          |
|---|----------------|---------------------|-------------------|-------------------|----------------|
|   | Up to 3 months | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years |                |
| <b>Investments in purchase and sale commitments</b>       |                |                     |                   |                   |                |
| <b>Own portfolio position</b>                             |                |                     |                   |                   |                |
| National Treasury Bills (LTN)                             | -              | 71,599              | 50,018            | -                 | 121,617        |
| Federal Treasury Notes (NTN)                              | -              | -                   | -                 | 62,305            | 62,305         |
| <b>Total investments in purchase and sale commitments</b> | <b>-</b>       | <b>71,599</b>       | <b>50,018</b>     | <b>62,305</b>     | <b>183,922</b> |
| <b>Interbank deposits</b>                                 |                |                     |                   |                   |                |
| <b>Own portfolio</b>                                      |                |                     |                   |                   |                |
| Floating  | 9,264          | 35,144              | -                 | -                 | 44,408         |
| CDI   | -              | 13,791              | -                 | -                 | 13,791         |
| <b>Subtotal</b>   | <b>9,264</b>   | <b>48,935</b>       | <b>-</b>          | <b>-</b>          | <b>58,199</b>  |
| <b>Total interbank deposits</b>                           | <b>9,264</b>   | <b>48,935</b>       | <b>-</b>          | <b>-</b>          | <b>58,199</b>  |
| <b>Foreign currency investments</b>                       |                |                     |                   |                   |                |
| Foreign currency investments                              | 425,571        | -                   | -                 | -                 | 425,571        |
| <b>Total foreign currency investments</b>                 | <b>425,571</b> | <b>-</b>            | <b>-</b>          | <b>-</b>          | <b>425,571</b> |
| <b>Total interbank investments</b>                        | <b>434,835</b> | <b>120,534</b>      | <b>50,018</b>     | <b>62,305</b>     | <b>667,692</b> |
| Security/Maturity   | Consolidated   |                     |                   |                   | Total          |
|   | Up to 3 months | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years |                |
| <b>Investments in purchase and sale commitments</b>       |                |                     |                   |                   |                |
| <b>Own portfolio position</b>                             |                |                     |                   |                   |                |
| National Treasury Bills (LTN)                             | 310            | 71,599              | 50,018            | -                 | 121,927        |
| Federal Treasury Notes (NTN)                              | -              | -                   | -                 | 62,305            | 62,305         |
| <b>Total investments in purchase and sale commitments</b> | <b>310</b>     | <b>71,599</b>       | <b>50,018</b>     | <b>62,305</b>     | <b>184,232</b> |
| <b>Interbank deposits</b>                                 |                |                     |                   |                   |                |
| <b>Own portfolio</b>                                      |                |                     |                   |                   |                |
| Floating  | 9,264          | 35,144              | -                 | -                 | 44,408         |
| rate CDI  | -              | 13,791              | -                 | -                 | 13,791         |
| CDI Rural   | -              | -                   | -                 | -                 | -              |
| <b>Subtotal</b>   | <b>9,264</b>   | <b>48,935</b>       | <b>-</b>          | <b>-</b>          | <b>58,199</b>  |
| <b>Total interbank deposits</b>                           | <b>9,264</b>   | <b>48,935</b>       | <b>-</b>          | <b>-</b>          | <b>58,199</b>  |
| <b>Foreign currency investments</b>                       |                |                     |                   |                   |                |
| Foreign currency investments                              | 425,571        | -                   | -                 | -                 | 425,571        |
| <b>Total foreign currency investments</b>                 | <b>425,571</b> | <b>-</b>            | <b>-</b>          | <b>-</b>          | <b>425,571</b> |
| <b>Total interbank investments</b>                        | <b>435,145</b> | <b>120,534</b>      | <b>50,018</b>     | <b>62,305</b>     | <b>668,002</b> |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

| Security/Maturity  | Individual     |                     |                |
|--|----------------|---------------------|----------------|
|  | Up to 3 months | From 3 to 12 months | Total          |
| <b><u>Investments in purchase and sale commitments</u></b> |                |                     |                |
| <b>Own portfolio position</b>                              |                |                     |                |
| LFT  | 110,029        | -                   | 110,029        |
| LTN  | 74,150         | -                   | 74,150         |
| NTN  | 95,026         | -                   | 95,026         |
| <b>Subtotal</b>  | <b>279,205</b> | -                   | <b>279,205</b> |
| <b>Total investments in purchase and sale commitments</b>  | <b>279,205</b> | -                   | <b>279,205</b> |
| <b><u>Interbank deposits</u></b>                           |                |                     |                |
| <b>Own portfolio</b>                                       |                |                     |                |
| Floating rate CDI  | -              | 1,928               | 1,928          |
| CDI Rural  | 4,651          | 22,119              | 26,770         |
| <b>Subtotal</b>  | <b>4,651</b>   | <b>24,047</b>       | <b>28,698</b>  |
| <b>Subject to guarantees</b>                               |                |                     |                |
| Floating rate CDI  | 996            | 70,605              | 71,601         |
| <b>Subtotal</b>  | <b>996</b>     | <b>70,605</b>       | <b>71,601</b>  |
| <b>Total interbank deposits</b>                            | <b>5,647</b>   | <b>94,652</b>       | <b>100,299</b> |
| <b><u>Foreign currency investments</u></b>                 |                |                     |                |
| Foreign currency investments                               | 18,080         | -                   | 18,080         |
| <b>Total foreign currency investments</b>                  | <b>18,080</b>  | -                   | <b>18,080</b>  |
| <b>Total interbank investments</b>                         | <b>302,932</b> | <b>94,652</b>       | <b>397,584</b> |
|  |                |                     |                |
| Security/Maturity  | Consolidated   |                     |                |
|  | Up to 3 months | From 3 to 12 months | Total          |
| <b><u>Investments in purchase and sale commitments</u></b> |                |                     |                |
| <b>Own portfolio position</b>                              |                |                     |                |
| LFT  | 110,029        | -                   | 110,029        |
| LTN  | 81,153         | -                   | 81,153         |
| NTN  | 95,026         | -                   | 95,026         |
| <b>Subtotal</b>  | <b>286,208</b> | -                   | <b>286,208</b> |
| <b>Total investments in purchase and sale commitments</b>  | <b>286,208</b> | -                   | <b>286,208</b> |
| <b><u>Interbank deposits</u></b>                           |                |                     |                |
| <b>Own portfolio</b>                                       |                |                     |                |
| Floating rate CDI  | -              | 1,928               | 1,928          |
| CDI Rural  | 4,651          | 22,119              | 26,770         |
| <b>Subtotal</b>  | <b>4,651</b>   | <b>24,047</b>       | <b>28,698</b>  |
| <b>Subject to guarantees</b>                               |                |                     |                |
| Floating rate CDI  | 996            | 70,605              | 71,601         |
| <b>Subtotal</b>  | <b>996</b>     | <b>70,605</b>       | <b>71,601</b>  |
| <b>Total interbank deposits</b>                            | <b>5,647</b>   | <b>94,652</b>       | <b>100,299</b> |
| <b><u>Foreign currency investments</u></b>                 |                |                     |                |
| Foreign currency investments                               | 18,080         | -                   | 18,080         |
| <b>Total foreign currency investments</b>                  | <b>18,080</b>  | -                   | <b>18,080</b>  |
| <b>Total interbank investments</b>                         | <b>309,935</b> | <b>94,652</b>       | <b>404,587</b> |

## 6. MARKETABLE SECURITIES AND DERIVATIVE FINANCIAL INSTRUMENTS

## a) Marketable securities

The securities portfolio at December 31, 2013 and 2012 was comprised as follows:

| Security/Maturity                         | Amounts marked to market |                     |                   |                   |                    |                  | Individual<br>2013<br>Curve based amount |
|---|--------------------------|---------------------|-------------------|-------------------|--------------------|------------------|--|
|   | Up to 3 months           | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total            |  |
|   |                          |                     |                   |                   |                    |                  |  |
| <b>Available-for-sale securities:</b>     |                          |                     |                   |                   |                    |                  |  |
| <b>Own portfolio:</b>                     |                          |                     |                   |                   |                    |                  |  |
| National Treasury Bills (LTN)             | 89,966                   | -                   | -                 | -                 | -                  | 89,966           | 89,981                                   |
| Federal Treasury Notes (NTN)              | -                        | 73,077              | 85,138            | 48,089            | -                  | 206,304          | 216,974                                  |
| Debentures                                | -                        | -                   | 713               | -                 | 64,249             | 64,962           | 66,976                                   |
| Promissory note                           | -                        | 44,686              | -                 | -                 | -                  | 44,686           | 44,459                                   |
| Receivables investment fund               |                          |                     |                   |                   |                    |                  |  |
| shares                                    | -                        | -                   | 20,446            | 183,484           | -                  | 203,930          | 203,930                                  |
| <b>Subtotal</b>                           | <b>89,966</b>            | <b>117,763</b>      | <b>106,297</b>    | <b>231,573</b>    | <b>64,249</b>      | <b>609,848</b>   | <b>622,320</b>                           |
| <b>Subject to guarantees:</b>             |                          |                     |                   |                   |                    |                  |  |
| Federal Treasury Notes (NTN)              | -                        | -                   | 109,579           | -                 | -                  | 109,579          | 117,415                                  |
| <b>Subtotal</b>                           | <b>-</b>                 | <b>-</b>            | <b>109,579</b>    | <b>-</b>          | <b>-</b>           | <b>109,579</b>   | <b>117,415</b>                           |
| <b>Total available-for-sale</b>           | <b>89,966</b>            | <b>117,763</b>      | <b>215,876</b>    | <b>231,573</b>    | <b>64,249</b>      | <b>719,427</b>   | <b>739,735</b>                           |
| <b>Trading securities(1):</b>             |                          |                     |                   |                   |                    |                  |  |
| <b>Own portfolio:</b>                     |                          |                     |                   |                   |                    |                  |  |
| LTN                                       | 349,869                  | 30,940              | 4,930             | -                 | -                  | 385,739          | 385,916                                  |
| NTN                                       | 8,125                    | 46                  | 33,707            | 37,788            | 8,305              | 87,971           | 89,758                                   |
| Debentures                                | -                        | 9,424               | 51,928            | 88,448            | -                  | 149,800          | 135,546                                  |
| Investment fund shares(2)                 | 180,381                  | -                   | -                 | -                 | -                  | 180,381          | 180,381                                  |
| Eurobonds                                 | 91                       | 70                  | -                 | -                 | 9,332              | 9,493            | 9,493                                    |
| <b>Subtotal</b>                           | <b>538,466</b>           | <b>40,480</b>       | <b>90,565</b>     | <b>126,236</b>    | <b>17,637</b>      | <b>813,384</b>   | <b>801,094</b>                           |
| <b>Subject to repurchase commitments:</b> |                          |                     |                   |                   |                    |                  |  |
| LTN                                       | -                        | 161,579             | 40,217            | -                 | -                  | 201,796          | 202,421                                  |
| NTN                                       | -                        | 80,339              | 18,969            | 48,089            | 10,983             | 158,380          | 163,429                                  |
| Debentures                                | -                        | 46,180              | 10,300            | 117,924           | -                  | 174,404          | 186,079                                  |
| Eurobonds                                 | 132                      | 128                 | 2,686             | -                 | 13,546             | 16,492           | 16,492                                   |
| <b>Subtotal</b>                           | <b>132</b>               | <b>288,226</b>      | <b>72,172</b>     | <b>166,013</b>    | <b>24,529</b>      | <b>551,072</b>   | <b>568,421</b>                           |
| <b>Subject to guarantees:</b>             |                          |                     |                   |                   |                    |                  |  |
| LTN                                       | -                        | 1,074               | -                 | -                 | -                  | 1,074            | 1,079                                    |
| NTN                                       | -                        | -                   | 3,476             | -                 | -                  | 3,476            | 3,542                                    |
| <b>Subtotal</b>                           | <b>-</b>                 | <b>1,074</b>        | <b>3,476</b>      | <b>-</b>          | <b>-</b>           | <b>4,550</b>     | <b>4,621</b>                             |
| <b>Total trading securities</b>           | <b>538,598</b>           | <b>329,780</b>      | <b>166,213</b>    | <b>292,249</b>    | <b>42,166</b>      | <b>1,369,006</b> | <b>1,374,136</b>                         |
| <b>Total securities</b>                   | <b>628,564</b>           | <b>447,543</b>      | <b>382,089</b>    | <b>523,822</b>    | <b>106,415</b>     | <b>2,088,433</b> | <b>2,113,871</b>                         |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

| Security/Maturity                             | Amounts marked to market |                     |                   |                   |                    |                    | Consolidated<br>2013 |  |
|---|--------------------------|---------------------|-------------------|-------------------|--------------------|--------------------|----------------------|--|
|   | Up to 3 months           | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total              |                      |  |
|   |                          |                     |                   |                   |                    | Curve based amount |                      |  |
| <b>Available-for-sale securities:</b>         |                          |                     |                   |                   |                    |                    |                      |  |
| <b>Own portfolio:</b>                         |                          |                     |                   |                   |                    |                    |                      |  |
| LTN   | 89,966                   | -                   | -                 | -                 | -                  | 89,966             | 89,981               |  |
| NTN   | -                        | 73,077              | 85,138            | 48,089            | -                  | 206,304            | 216,974              |  |
| Debentures                                    | -                        | -                   | 713               | -                 | 64,249             | 64,962             | 66,976               |  |
| Promissory note                               | -                        | 44,686              | -                 | -                 | -                  | 44,686             | 44,459               |  |
| <b>Subtotal</b>                               | <b>89,966</b>            | <b>117,763</b>      | <b>85,851</b>     | <b>48,089</b>     | <b>64,249</b>      | <b>405,918</b>     | <b>418,390</b>       |  |
| <b>Subject to guarantees:</b>                 |                          |                     |                   |                   |                    |                    |                      |  |
| NTN   | -                        | -                   | 109,579           | -                 | -                  | 109,579            | 117,415              |  |
| <b>Subtotal</b>                               | <b>-</b>                 | <b>-</b>            | <b>109,579</b>    | <b>-</b>          | <b>-</b>           | <b>109,579</b>     | <b>117,415</b>       |  |
| <b>Total available-for-sale securities</b>    | <b>89,966</b>            | <b>117,763</b>      | <b>195,430</b>    | <b>48,089</b>     | <b>64,249</b>      | <b>515,497</b>     | <b>535,805</b>       |  |
| <b>Trading securities(1):</b>                 |                          |                     |                   |                   |                    |                    |                      |  |
| <b>Own portfolio:</b>                         |                          |                     |                   |                   |                    |                    |                      |  |
| LFT   | -                        | -                   | 30,070            | 8,715             | 147,552            | 186,337            | 186,337              |  |
| LTN   | 349,869                  | 30,940              | 4,930             | -                 | -                  | 385,739            | 385,916              |  |
| NTN   | 8,125                    | 46                  | 33,707            | 37,788            | 8,305              | 87,971             | 89,758               |  |
| Debentures                                    | -                        | 9,424               | 51,928            | 88,448            | -                  | 149,800            | 135,546              |  |
| Investment fund shares(2)                     | 108,693                  | -                   | -                 | -                 | -                  | 108,693            | 108,693              |  |
| Eurobonds                                     | 91                       | 70                  | -                 | -                 | 9,332              | 9,493              | 9,493                |  |
| CDB   | 235                      | -                   | -                 | -                 | -                  | 235                | 235                  |  |
| <b>Subtotal</b>                               | <b>467,013</b>           | <b>40,480</b>       | <b>120,635</b>    | <b>134,951</b>    | <b>165,189</b>     | <b>928,268</b>     | <b>915,978</b>       |  |
| <b>Subject to repurchase commitments:</b>     |                          |                     |                   |                   |                    |                    |                      |  |
| LTN   | -                        | 161,579             | 40,217            | -                 | -                  | 201,796            | 202,421              |  |
| NTN   | -                        | 80,339              | 18,969            | 48,089            | 10,983             | 158,380            | 163,429              |  |
| Debentures                                    | -                        | 46,180              | 10,300            | 117,924           | -                  | 174,404            | 186,079              |  |
| Eurobonds                                     | 132                      | 128                 | 2,686             | -                 | 13,546             | 16,492             | 16,492               |  |
| <b>Subtotal</b>                               | <b>132</b>               | <b>288,226</b>      | <b>72,172</b>     | <b>166,013</b>    | <b>24,529</b>      | <b>551,072</b>     | <b>568,421</b>       |  |
| <b>Subject to guarantees:</b>                 |                          |                     |                   |                   |                    |                    |                      |  |
| LTN   | -                        | 1,074               | -                 | -                 | -                  | 1,074              | 1,079                |  |
| NTN   | -                        | -                   | 3,476             | -                 | -                  | 3,476              | 3,542                |  |
| <b>Subtotal</b>                               | <b>-</b>                 | <b>1,074</b>        | <b>3,476</b>      | <b>-</b>          | <b>-</b>           | <b>4,550</b>       | <b>4,621</b>         |  |
| <b>Total trading securities</b>               | <b>467,145</b>           | <b>329,780</b>      | <b>196,283</b>    | <b>300,964</b>    | <b>189,718</b>     | <b>1,483,890</b>   | <b>1,489,020</b>     |  |
| <b>Total securities</b>                       | <b>557,111</b>           | <b>447,543</b>      | <b>391,713</b>    | <b>349,053</b>    | <b>253,967</b>     | <b>1,999,387</b>   | <b>2,024,825</b>     |  |
|   |                          |                     |                   |                   |                    |                    |                      |  |
|   |                          |                     |                   |                   |                    |                    |                      |  |
| <b>Available-for-sale securities:</b>         |                          |                     |                   |                   |                    |                    |                      |  |
| <b>Own portfolio:</b>                         |                          |                     |                   |                   |                    |                    |                      |  |
| NTN   | -                        | -                   | 73,154            | 50,910            | 26,339             | 150,403            | 150,694              |  |
| Promissory note                               | -                        | 61,070              | -                 | -                 | -                  | 61,070             | 61,362               |  |
| Eurobond                                      | -                        | -                   | -                 | -                 | 2,123              | 2,123              | 2,109                |  |
| Receivables investment fund shares            | -                        | -                   | 59,731            | -                 | -                  | 59,731             | 59,731               |  |
| Investment fund shares(2)                     | 337,047                  | -                   | -                 | -                 | -                  | 337,047            | 337,047              |  |
| Certificates of Real Estate Receivables (CRI) | -                        | -                   | 16,976            | -                 | -                  | 16,976             | 17,250               |  |
| <b>Total available-for-sale securities</b>    | <b>337,047</b>           | <b>61,070</b>       | <b>149,861</b>    | <b>50,910</b>     | <b>28,462</b>      | <b>627,350</b>     | <b>628,193</b>       |  |
| <b>Trading securities(1):</b>                 |                          |                     |                   |                   |                    |                    |                      |  |
| <b>Own portfolio:</b>                         |                          |                     |                   |                   |                    |                    |                      |  |
| LTN   | 599,836                  | 42,880              | 174,169           | -                 | -                  | 816,885            | 811,377              |  |
| NTN   | 209,704                  | -                   | 83,912            | 38,437            | 22,078             | 354,131            | 345,710              |  |
| Debentures                                    | -                        | 95,207              | 44,398            | 106,309           | -                  | 245,914            | 239,976              |  |
| <b>Subtotal</b>                               | <b>809,540</b>           | <b>138,087</b>      | <b>302,479</b>    | <b>144,746</b>    | <b>22,078</b>      | <b>1,416,930</b>   | <b>1,397,063</b>     |  |
| <b>Subject to repurchase commitments:</b>     |                          |                     |                   |                   |                    |                    |                      |  |
| LTN   | 1,680,794                | -                   | -                 | -                 | -                  | 1,680,794          | 1,663,090            |  |
| Debentures                                    | 167,161                  | -                   | -                 | -                 | -                  | 167,161            | 157,878              |  |
| <b>Subtotal</b>                               | <b>1,847,955</b>         | <b>-</b>            | <b>-</b>          | <b>-</b>          | <b>-</b>           | <b>1,847,955</b>   | <b>1,820,968</b>     |  |
| <b>Subject to guarantees:</b>                 |                          |                     |                   |                   |                    |                    |                      |  |
| LTN   | 71,120                   | -                   | -                 | -                 | -                  | 71,120             | 70,837               |  |
| <b>Subtotal</b>                               | <b>71,120</b>            | <b>-</b>            | <b>-</b>          | <b>-</b>          | <b>-</b>           | <b>71,120</b>      | <b>70,837</b>        |  |
| <b>Total trading securities</b>               | <b>2,728,615</b>         | <b>138,087</b>      | <b>302,479</b>    | <b>144,746</b>    | <b>22,078</b>      | <b>3,336,005</b>   | <b>3,288,868</b>     |  |
| <b>Total securities</b>                       | <b>3,065,662</b>         | <b>199,157</b>      | <b>452,340</b>    | <b>195,656</b>    | <b>50,540</b>      | <b>3,963,355</b>   | <b>3,917,061</b>     |  |

| Security/Maturity                             | Amounts marked to market |                     |                   |                   |                    |                  | Consolidated<br>2012 |
|---|--------------------------|---------------------|-------------------|-------------------|--------------------|------------------|----------------------|
|   | Up to 3 months           | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total            | Curve based amount   |
|   |                          |                     |                   |                   |                    |                  |                      |
| <b>Available-for-sale securities:</b>         |                          |                     |                   |                   |                    |                  |                      |
| <b>Own portfolio:</b>                         |                          |                     |                   |                   |                    |                  |                      |
| NTN   | -                        | -                   | 73,154            | 50,910            | 26,339             | 150,403          | 150,694              |
| Promissory note                               | -                        | 61,070              | -                 | -                 | -                  | 61,070           | 61,362               |
| Eurobond                                      | -                        | -                   | -                 | -                 | 2,123              | 2,123            | 2,109                |
| Investment fund shares(2)                     | 337,047                  | -                   | -                 | -                 | -                  | 337,047          | 337,047              |
| Certificates of Real Estate Receivables (CRI) | -                        | -                   | 16,976            | -                 | -                  | 16,976           | 17,250               |
| <b>Total available-for-sale securities</b>    | <b>337,047</b>           | <b>61,070</b>       | <b>90,130</b>     | <b>50,910</b>     | <b>28,462</b>      | <b>567,619</b>   | <b>568,462</b>       |
| <b>Trading securities(1):</b>                 |                          |                     |                   |                   |                    |                  |                      |
| <b>Own portfolio:</b>                         |                          |                     |                   |                   |                    |                  |                      |
| LTN   | 599,836                  | 42,880              | 194,053           | -                 | -                  | 836,769          | 831,261              |
| NTN   | 209,704                  | -                   | 83,912            | 38,437            | 22,078             | 354,131          | 345,710              |
| Debentures                                    | -                        | 95,207              | 44,398            | 106,309           | -                  | 245,914          | 239,976              |
| <b>Subtotal</b>                               | <b>809,540</b>           | <b>138,087</b>      | <b>322,363</b>    | <b>144,746</b>    | <b>22,078</b>      | <b>1,436,814</b> | <b>1,416,947</b>     |
| <b>Subject to repurchase commitments:</b>     |                          |                     |                   |                   |                    |                  |                      |
| LTN   | 1,680,794                | -                   | -                 | -                 | -                  | 1,680,794        | 1,663,090            |
| Debentures                                    | 167,161                  | -                   | -                 | -                 | -                  | 167,161          | 157,878              |
| <b>Subtotal</b>                               | <b>1,847,955</b>         | -                   | -                 | -                 | -                  | <b>1,847,955</b> | <b>1,820,968</b>     |
| <b>Subject to guarantees:</b>                 |                          |                     |                   |                   |                    |                  |                      |
| LTN   | 71,120                   | -                   | -                 | -                 | -                  | 71,120           | 70,837               |
| <b>Subtotal</b>                               | <b>71,120</b>            | -                   | -                 | -                 | -                  | <b>71,120</b>    | <b>70,837</b>        |
| <b>Total trading securities</b>               | <b>2,728,615</b>         | <b>138,087</b>      | <b>322,363</b>    | <b>144,746</b>    | <b>22,078</b>      | <b>3,355,889</b> | <b>3,308,752</b>     |
| <b>Total securities</b>                       | <b>3,065,662</b>         | <b>199,157</b>      | <b>412,493</b>    | <b>195,656</b>    | <b>50,540</b>      | <b>3,923,508</b> | <b>3,877,214</b>     |

(1) Securities classified in the "trading" category are stated based on their maturity dates.

(2) The shares are composed of R\$ 180,381 in the Individual and R\$ 110,693 in the Consolidated (R\$ 338,601 in the Individual and Consolidated on December 31, 2012, not taking into consideration a valuation allowance of fund shares multemarket investment of R\$ 1,554), of which: (i) R\$ 11,376 in Individual and Consolidated (R\$ 251,304 in the Individual and Consolidated on December 31, 2012) Pine CM Fund Multimarket Private Credit, (ii) R\$ 96,339 in Individual and Consolidated (R\$ 87,297 in the Individual and Consolidated on December 31, 2012) Pine RB Capital Fund Multimarket Private Credit (on December 31, 2012 the quotas were composed by FICFI Multimarket Credit Private Investment Abroad), and (iii) R\$ 71,867 in consolidated FIP Rio Corporate - Investment Fund Participation. The assets comprising funds are, mostly, debentures, promissory notes and certificates of receivables totaling R\$ 558,025 (R\$ 756,027 on December 31, 2012)(note 7a).

At December 31, 2013 and December 31, 2012, there were no securities classified as "held to maturity".

As established in Article 5 of BACEN Circular 3068/08 securities may only be reclassified on the date of the half yearly balance sheet. At December 31, 2013 and 2012, were reclassified securities "available for sale" to "trading" in the amount of R\$18,779 (December 31, 2012 R\$ 188,051), generating a negative impact on the gross amount of R\$ 1,347 (positive impact of R\$ 12,527 at December 31, 2012), R\$ 808 net of tax (R\$ 7,516 at December 31, 2012), recorded in "Income from operations with securities."

The market values of the securities recorded in the "available for sale" and "trading" categories were determined based on the prices and rates braded at December 31, 2013 and 2012, disclosed by the Brazilian Association of Financial and Capital Market Institutions (ANBIMA), BM&FBovespa S.A. - - Bolsa de Valores, Mercadorias e Futuros, by the investment fund managers and by the international information agencies. The mark-to-market adjustment of the securities recorded in the "available for sale" category generated a loss of R\$20,308 on an Individual and Consolidated basis (December 31, 2012 - loss of R\$ 843 on both an Individual and Consolidated basis), affecting the equity of the Institution by R\$12,185 on an Individual and Consolidated basis (December 31, 2012 - R\$ 514 on an Individual and Consolidated basis), net of tax effects. The mark-to-market adjustment of the securities recorded in the "trading" category resulted in a loss adjustment of R\$ 5,130 on an Individual and Consolidated basis (December 31, 2012 - gain adjustment of R\$ 47,137 in both the Individual and Consolidated) in results.

## b) Derivative financial instruments

### i) Utilization policy

The growing level of company sophistication in a global market prompted an increase in the demand for derivative financial instruments to manage balance sheet exposure to market risks, arising mainly from fluctuating interest and foreign exchange rates, the price of commodities and other asset prices. As a result, Banco Pine offers its customers alternatives for mitigating market risks through appropriate instruments, as well as to meet its own needs for managing these risks.

### ii) Management

The management of portfolio risks is controlled using techniques which include the following: VaR, sensitivity, liquidity risk and stress scenarios. Based on this information, the necessary derivative financial instruments are contracted by the treasury department, pursuant to Management's previously defined market and liquidity risk policy. Derivative transactions carried out by Banco Pine with customers are neutralized to eliminate market risks.

The sale of derivative financial instruments to customers is subject to prior credit limit approval. The credit limit approval process also considers potential stress scenarios.

Knowing the customer, their operating sector and their risk appetite profile, as well as being able to provide information on the risks involved in the transaction and in the terms and conditions negotiated, ensures that the relationship between the parties is transparent and permits the Institution to offer customers the products which are most appropriate to their specific needs.

The majority of the derivative contracts negotiated by the Institution with customers in Brazil, comprise swaps, forward transactions, options and futures registered at BM&FBovespa or CETIP S.A. - Balcão Organizado de Ativos e Derivativos. The derivative contracts traded abroad comprise futures, forward transactions, options and swaps mainly registered at the Chicago, New York and London exchanges. We stress that although certain trades abroad are carried out over-the-counter (OTC), the related risks are low in relation to the Institution's total transactions.

The main market risk factors monitored by Banco Pine include exchange rates, local interest rate volatility (fixed, reference rate (TR), General Price Index – Market (IGP-M) long-term interest rate (TJLP) and Extended Consumer Price Index (IPCA)), exchange coupon and commodities. The Institution adopts a conservative approach, minimizing its exposure to risk factors and to the mismatching of portfolio terms.

**iii) Evaluation and measurement criteria, methods and assumptions used to determine fair value**

The Institution uses the market reference rates disclosed principally by BM&FBovespa, Intercontinental Exchange (ICE) and Bloomberg to determine the fair value of the derivative financial instruments. For derivatives whose prices are not directly disclosed by the exchanges, the fair values are obtained through pricing models that use market information, determined based on the prices disclosed for assets with the greatest liquidity. Based on these prices, the Institution extracts the interest curves and market volatilities which are used as entry data for the models. The OTC derivatives, forward contracts and securities with low liquidity are determined in this way.

**iv) Amounts recorded in balance sheet and memorandum accounts, segregated into the following categories: index, counterparty, trading market, notional values, maturities, cost and fair values.**

At December 31, 2013 and 2012, the derivative financial instrument positions are as follows:

| Derivative Financial Instruments | Individual and Consolidated |                 |                  |                 |                 |                  |
|----------------------------------|-----------------------------|-----------------|------------------|-----------------|-----------------|------------------|
|                                  | 2013                        |                 |                  | 2012            |                 |                  |
|                                  | Short-term                  | Long-term       | Total            | Short-term      | Long-term       | Total            |
| <b>ASSETS</b>                    |                             |                 |                  |                 |                 |                  |
| Swap – difference receivable     | 82,034                      | 270,129         | 352,163          | 60,665          | 155,436         | 216,101          |
| Forward contracts- receivable    | 72,953                      | 17,853          | 90,806           | 83,459          | 1,664           | 85,123           |
| Premiums on unexercised options  | 72,389                      | -               | 72,389           | 36,109          | -               | 36,109           |
| <b>Total receivable</b>          | <b>227,376</b>              | <b>287,982</b>  | <b>515,358</b>   | <b>180,233</b>  | <b>157,100</b>  | <b>337,333</b>   |
| <b>LIABILITIES</b>               |                             |                 |                  |                 |                 |                  |
| Swap – difference payable        | (32,138)                    | (25,464)        | (57,602)         | (15,215)        | (22,410)        | (37,625)         |
| Forward contracts- payable       | (68,043)                    | (4,219)         | (72,262)         | (20,724)        | (923)           | (21,647)         |
| Premiums on written options      | (60,172)                    | (797)           | (60,969)         | (41,121)        | -               | (41,121)         |
| <b>Total payable</b>             | <b>(160,353)</b>            | <b>(30,480)</b> | <b>(190,833)</b> | <b>(77,060)</b> | <b>(23,333)</b> | <b>(100,393)</b> |
| <b>Net amount</b>                | <b>67,023</b>               | <b>257,502</b>  | <b>324,525</b>   | <b>103,173</b>  | <b>133,767</b>  | <b>236,940</b>   |

**v) Derivative financial instruments by index**

|   | Individual and Consolidated |                   |                  |                 |
|---|-----------------------------|-------------------|------------------|-----------------|
|   | 2013                        |                   |                  |                 |
|   | Notional amount             | Amount receivable | Amount payable   | Result          |
| <b>Swap</b>                                       |                             |                   |                  |                 |
| <b>Market risk</b>                                |                             |                   |                  |                 |
| <b>Asset position:</b>                            |                             |                   |                  |                 |
| Interest  | 5,581,191                   | 352,163           | -                |                 |
| Currency  | 3,408,528                   | 179,337           | -                |                 |
| Commodities                                       | 2,130,411                   | 172,770           | -                |                 |
| <b>Variable income</b>                            | <b>42,252</b>               | <b>56</b>         | <b>-</b>         |                 |
| <b>Liability position:</b>                        |                             |                   |                  |                 |
| Interest  | 5,581,191                   | -                 | (57,602)         |                 |
| Currency  | 3,533,561                   | -                 | (28,160)         |                 |
| Commodities                                       | 2,047,630                   | -                 | (29,442)         |                 |
| <b>Net amount</b>                                 | <b>352,163</b>              | <b>(57,602)</b>   |                  | <b>230,856</b>  |
| <b>Forward contracts</b>                          |                             |                   |                  |                 |
| <b>Asset position:</b>                            |                             |                   |                  |                 |
| Interest  | 6,595,674                   | 90,806            | -                |                 |
| Currency  | 4,161,379                   | 9,789             | -                |                 |
| Commodities                                       | 2,341,952                   | 80,384            | -                |                 |
| <b>Liability position:</b>                        |                             |                   |                  |                 |
| Interest  | 6,595,674                   | -                 | (72,262)         |                 |
| Currency  | 1,930,135                   | -                 | (6,960)          |                 |
| Commodities                                       | 4,623,121                   | -                 | (65,244)         |                 |
| <b>Net amount</b>                                 | <b>42,418</b>               | <b>-</b>          | <b>(58)</b>      |                 |
|   |                             | <b>90,806</b>     | <b>(72,262)</b>  | <b>(39,919)</b> |
| <b>Options</b>                                    |                             |                   |                  |                 |
| <b>Premium on unexercised options:</b>            |                             |                   |                  |                 |
| Currency  | 1,408,454                   | 72,389            | -                |                 |
| Commodities                                       | 766,684                     | 23,108            | -                |                 |
| <b>Premiums on written options:</b>               |                             |                   |                  |                 |
| Currency  | 641,770                     | 49,281            | -                |                 |
| Commodities                                       | 980,528                     | -                 | (32,363)         |                 |
| <b>Net amount</b>                                 | <b>643,025</b>              | <b>-</b>          | <b>(28,606)</b>  |                 |
|   |                             | <b>72,389</b>     | <b>(60,969)</b>  | <b>48,163</b>   |
| <b>Total receivable (payable) and gain (loss)</b> |                             | <b>515,358</b>    | <b>(190,833)</b> | <b>239,100</b>  |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

|   | Individual and Consolidated |                   |                 |        |
|---|-----------------------------|-------------------|-----------------|--------|
|   | 2012                        |                   |                 |        |
|   | Notional amount             | Amount receivable | Amount payable  | Result |
| <b>"Swap"</b>                                     |                             |                   |                 |        |
| <b>Market risk</b>                                |                             |                   |                 |        |
| <b>Asset position:</b>                            | <b>2,794,342</b>            | <b>216,101</b>    | -               |        |
| Interest  | 2,087,246                   | 128,894           | -               |        |
| Currency  | 624,261                     | 82,811            | -               |        |
| Commodities                                       | 19,028                      | 47                | -               |        |
| Variable income                                   | 63,807                      | 4,349             | -               |        |
| <b>Liability position:</b>                        | <b>2,794,342</b>            | -                 | <b>(37,625)</b> |        |
| Interest  | 1,919,358                   | -                 | (22,581)        |        |
| Currency  | 874,984                     | -                 | (15,044)        |        |
| <b>Net amount</b>                                 | <b>216,101</b>              | <b>(37,625)</b>   | <b>141,681</b>  |        |
| <b>Forward contracts</b>                          |                             |                   |                 |        |
| <b>Asset position:</b>                            | <b>2,579,250</b>            | <b>85,123</b>     | -               |        |
| Interest  | 555,181                     | 8,032             | -               |        |
| Currency  | 1,874,333                   | 73,297            | -               |        |
| Commodities                                       | 149,736                     | 3,794             | -               |        |
| <b>Liability position:</b>                        | <b>2,579,250</b>            | -                 | <b>(21,647)</b> |        |
| Interest  | 1,374,880                   | -                 | (8,839)         |        |
| Currency  | 998,727                     | -                 | (12,776)        |        |
| Commodities                                       | 205,643                     | -                 | (32)            |        |
| <b>Net amount</b>                                 | <b>85,123</b>               | <b>(21,647)</b>   | <b>62,387</b>   |        |
| <b>Options</b>                                    |                             |                   |                 |        |
| <b>Premium on unexercised options:</b>            | <b>1,200,312</b>            | <b>36,109</b>     | -               |        |
| Currency  | 661,386                     | 10,052            | -               |        |
| Commodities                                       | 538,926                     | 26,057            | -               |        |
| <b>Premiums on written options:</b>               | <b>1,842,841</b>            | -                 | <b>(41,121)</b> |        |
| Currency  | 1,160,633                   | -                 | (15,859)        |        |
| Commodities                                       | 682,208                     | -                 | (25,262)        |        |
| <b>Net amount</b>                                 | <b>36,109</b>               | <b>(41,121)</b>   | <b>15,585</b>   |        |
| <b>Total receivable (payable) and gain (loss)</b> | <b>337,333</b>              | <b>(100,393)</b>  | <b>219,653</b>  |        |

**vi) Derivative financial instruments – futures contracts**

|                          | Individual and Consolidated |                                       |              |                  |
|--------------------------|-----------------------------|---------------------------------------|--------------|------------------|
|                          | 2013                        |                                       |              |                  |
|                          | Notional amount             | Daily adjustment receivable (payable) | Sale         | Purchase         |
| <b>Interbank market:</b> |                             |                                       |              |                  |
| Currency                 |                             |                                       |              |                  |
| Commodities              | 114,363                     | 146,149                               | -            | 1,840,127        |
| Future exchange coupon:  | 2,584,409                   | 3,709,727                             | (22,419)     | 2,479,543        |
| Exchange Swap            | -                           | 3,207,174                             | 9,418        | 817,256          |
| <b>Total</b>             | <b>7,018,442</b>            | <b>10,196,635</b>                     | <b>1,375</b> | <b>2,316,329</b> |

|                          | Individual and Consolidated |                                       |              |            |
|--------------------------|-----------------------------|---------------------------------------|--------------|------------|
|                          | 2012                        |                                       |              |            |
|                          | Notional amount             | Daily adjustment receivable (payable) | Sale         | Purchase   |
| <b>Interbank market:</b> |                             |                                       |              |            |
| Currency                 |                             |                                       |              |            |
| Commodities              | 82,051                      | 90,836                                | (6)          | 840,567    |
| Future exchange coupon:  | 103,202                     | 1,483,996                             | 5,499        | 960,004    |
| Exchange Swap            | -                           | 61,272                                | (205)        | 878,988    |
| <b>Total</b>             | <b>1,985,824</b>            | <b>2,563,454</b>                      | <b>2,702</b> | <b>371</b> |

**vii) Derivative financial instruments by maturity**

|                        | Individual and Consolidated |                            |                          |                          |                           |              |
|------------------------|-----------------------------|----------------------------|--------------------------|--------------------------|---------------------------|--------------|
|                        | 2013                        |                            |                          |                          |                           |              |
|                        | Market value                |                            |                          |                          |                           |              |
| <b>Notional amount</b> | <b>Up to 3 months</b>       | <b>From 3 to 12 months</b> | <b>From 1 to 3 years</b> | <b>From 3 to 5 years</b> | <b>From 5 to 15 years</b> | <b>Total</b> |
| <b>Swap</b>            | 1,458,593                   | 2,014,047                  | 909,187                  | 402,264                  | 797,100                   | 5,581,191    |
| Forward contracts      | 4,306,823                   | 1,998,371                  | 289,443                  | 1,037                    | -                         | 6,595,674    |
| Options                | 1,888,484                   | 1,136,623                  | 6,900                    | -                        | -                         | 3,032,007    |
| Futures                | 6,672,138                   | 9,180,127                  | 972,227                  | 204,473                  | 186,112                   | 17,215,077   |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

| Notional amount   | Market value   |                     |                   |                   |                    | Individual and Consolidated |  |
|-------------------|----------------|---------------------|-------------------|-------------------|--------------------|-----------------------------|--|
|                   | Up to 3 months | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | 2012                        |  |
|                   |                |                     |                   |                   |                    | Total                       |  |
| Swap              | 481,799        | 566,993             | 699,801           | 784,868           | 260,881            | 2,794,342                   |  |
| Forward contracts | 1,300,510      | 1,010,582           | 138,243           | 129,915           | -                  | 2,579,500                   |  |
| Options           | 1,955,485      | 1,087,668           | -                 | -                 | -                  | 3,043,153                   |  |
| Futures           | 1,309,109      | 1,637,072           | 1,000,668         | 544,056           | 58,373             | 4,549,278                   |  |

**viii) Derivative financial instruments by trading market**

At December 31, 2013 and 2012, the swaps, forward contracts and options, whose notional values are recorded in a memorandum account are comprised as follows:

| Custodian              | 2013             |                   |                  |                   |                  | Individual and Consolidated |                  |                  |
|------------------------|------------------|-------------------|------------------|-------------------|------------------|-----------------------------|------------------|------------------|
|                        | Swap             | Forward contracts | Options          | Futures           | Swap             | Forward contracts           | Options          | Futures          |
|                        |                  |                   |                  |                   |                  |                             |                  | 2012             |
| <b>Exchange</b>        | <b>173,603</b>   | <b>206,613</b>    | <b>1,929,544</b> | <b>17,187,338</b> | <b>145,521</b>   | <b>151,117</b>              | <b>1,842,470</b> | <b>4,549,278</b> |
| BM&FBOVESPA            | 110,300          | -                 | 1,405,588        | 16,954,565        | 90,300           | -                           | 1,246,325        | 4,374,560        |
| Exchanges abroad       | 63,303           | 206,613           | 523,957          | 232,773           | 55,221           | 151,117                     | 596,145          | 174,718          |
| <b>OTC</b>             | <b>5,407,588</b> | <b>6,389,061</b>  | <b>1,102,463</b> | <b>27,739</b>     | <b>2,648,821</b> | <b>2,428,133</b>            | <b>1,200,683</b> | <b>-</b>         |
| Financial institutions | 1,609,369        | 230,105           | -                | 27,739            | -                | -                           | 22,683           | -                |
| Companies              | 3,798,219        | 6,158,956         | 1,102,463        | -                 | 2,648,821        | 2,428,133                   | 1,178,000        | -                |
| <b>Total</b>           | <b>5,581,191</b> | <b>6,595,674</b>  | <b>3,032,007</b> | <b>17,215,077</b> | <b>2,794,342</b> | <b>2,579,250</b>            | <b>3,043,153</b> | <b>4,549,278</b> |

**ix) Amount and type of guarantee margin**

The margin amounts deposited in guarantee at December 31, 2013 and 2012 are comprised as follows:

| Security   | 2013 |                   |         |         |      | Individual and Consolidated |                |               |
|--|------|-------------------|---------|---------|------|-----------------------------|----------------|---------------|
|  | Swap | Forward contracts | Options | Futures | Swap | Forward contracts           | Options        |               |
|  |      |                   |         |         |      |                             |                | 2012          |
| Guarantee margin - Exchange clearing house - BMC |      |                   |         |         |      |                             |                |               |
| National Treasury Bills (LTN)                    |      |                   |         |         |      |                             | 1,074          | 10,870        |
| Federal Treasury Notes (NTN)                     |      |                   |         |         |      |                             | 3,475          | 3,476         |
| <b>Subtotal</b>                                  |      |                   |         |         |      |                             | <b>4,549</b>   | <b>14,346</b> |
| Guarantee margin - BMF&Bovespa                   |      |                   |         |         |      |                             |                |               |
| National Treasury Bills (LTN)                    |      |                   |         |         |      |                             | -              | 60,250        |
| Federal Treasury Notes (NTN)                     |      |                   |         |         |      |                             | 107,486        | -             |
| <b>Subtotal</b>                                  |      |                   |         |         |      |                             | <b>107,486</b> | <b>60,250</b> |
| Guarantee margin - Other                         |      |                   |         |         |      |                             |                |               |
| Federal Treasury Notes (NTN)                     |      |                   |         |         |      |                             | 2,094          | -             |
| <b>Subtotal</b>                                  |      |                   |         |         |      |                             | <b>2,094</b>   | <b>-</b>      |
| <b>Total</b>                                     |      |                   |         |         |      |                             | <b>114,129</b> | <b>71,120</b> |

**7. CREDIT PORTFOLIO, GUARANTEES PROVIDED AND SECURITIES WITH CREDIT RISK**

We present below a summary of the loan operation portfolio information at December 31, 2013 and 2012:

**a) By type of loan:**

| Details  | 2013             |                  | 2012             |                  | Individual |           | Consolidated |           |
|--|------------------|------------------|------------------|------------------|------------|-----------|--------------|-----------|
|  |                  |                  |                  |                  | 2013       | 2012      | 2013         | 2012      |
| Public sector  |                  |                  |                  |                  | 18,991     | 6,304     | 18,991       | 6,304     |
| Working capital  |                  |                  |                  |                  | 3,188,610  | 2,186,731 | 3,250,657    | 2,338,349 |
| Resolution nº 3.844 (old Resolution nº 2.770)                    |                  |                  |                  |                  | 40,142     | -         | 40,142       | -         |
| Overdraft account  |                  |                  |                  |                  | 9,930      | 12,086    | 9,930        | 12,086    |
| BNDES/FINAME onlending   |                  |                  |                  |                  | 1,068,369  | 852,643   | 1,068,369    | 852,643   |
| Direct consumer financing (CDC) - vehicles                       |                  |                  |                  |                  | 9,876      | 36,153    | 9,876        | 36,153    |
| Foreign currency financing                                       |                  |                  |                  |                  | 393,554    | 280,156   | 393,554      | 280,156   |
| Export financing   |                  |                  |                  |                  | 944,241    | 798,784   | 944,241      | 798,784   |
| Buyer financing (Compror)  |                  |                  |                  |                  | -          | 18,407    | -            | 18,407    |
| <b>Subtotal - Loan operations</b>                                | <b>5,673,713</b> | <b>4,191,264</b> | <b>5,735,760</b> | <b>4,342,882</b> |            |           |              |           |
| Debtors for purchase of assets(1)                                |                  |                  |                  |                  | 133,713    | 114,120   | 133,713      | 114,120   |
| Advances on foreign exchange contracts and income receivable (2) |                  |                  |                  |                  | 397,934    | 491,539   | 397,934      | 491,539   |
| Notes and credits receivable(1)                                  |                  |                  |                  |                  | 114,243    | 89,075    | 114,243      | 89,075    |
| <b>Credit portfolio</b>  | <b>6,319,603</b> | <b>4,885,998</b> | <b>6,381,650</b> | <b>5,037,616</b> |            |           |              |           |
| Loans for imports  |                  |                  |                  |                  | 51,212     | 8,814     | 51,212       | 8,814     |
| Guarantees provided  |                  |                  |                  |                  | 2,909,197  | 2,114,296 | 2,909,197    | 2,114,296 |
| Coobligations in loan assignments                                |                  |                  |                  |                  | -          | 334       | -            | 334       |
| <b>Guarantees provided and responsibilities</b>                  | <b>2,960,409</b> | <b>2,123,444</b> | <b>2,960,409</b> | <b>2,123,444</b> |            |           |              |           |
| Notes and credits receivable(1)                                  |                  |                  |                  |                  | 30,240     | 30,767    | 30,240       | 30,767    |
| Corporate bonds (3)  |                  |                  |                  |                  | 558,025    | 756,027   | 558,025      | 756,027   |
| <b>Securities with credit risk</b>                               | <b>588,265</b>   | <b>786,794</b>   | <b>588,265</b>   | <b>786,794</b>   |            |           |              |           |
| <b>Total expanded portfolio</b>                                  | <b>9,868,277</b> | <b>7,796,236</b> | <b>9,930,324</b> | <b>7,947,854</b> |            |           |              |           |

(1) Recorded in "Other receivables - sundry" (Note 9a).

(2) Recorded in "Foreign exchange portfolio" (Note 8).

(3) Mostly debentures, promissory notes and receivables certificates in the funds' portfolio and in Banco Pine's portfolio (Note 6(a)).

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BANCO PINE S.A. AND SUBSIDIARIES

NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

(In thousands of reais, unless otherwise stated)

**b) By maturity:**

| Term  | Individual<br>2013    |               |                   |               |                   |               |
|---|-----------------------|---------------|-------------------|---------------|-------------------|---------------|
|   | Falling due<br>Amount | %             | Overdue<br>Amount | %             | Total<br>Amount   | %             |
| Up to 3 months  | 1,430,068             | 22.75         | 31,618            | 90.64         | 1,461,686         | 23.13         |
| From 3 to 12 months                                   | 2,302,093             | 36.63         | 3,264             | 9.36          | 2,305,357         | 36.48         |
| From 1 to 3 years                                     | 1,957,584             | 31.15         | -                 | -             | 1,957,584         | 30.98         |
| From 3 to 5 years                                     | 435,585               | 6.93          | -                 | -             | 435,585           | 6.89          |
| From 5 to 15 years                                    | 159,391               | 2.54          | -                 | -             | 159,391           | 2.52          |
| <b>Total credit portfolio</b>                         | <b>6,284,721</b>      | <b>100.00</b> | <b>34,882</b>     | <b>100.00</b> | <b>6,319,603</b>  | <b>100.00</b> |
| Up to 3 months  | 409,905               | 13.85         | -                 | -             | 409,905           | 13.85         |
| From 3 to 12 months                                   | 1,112,950             | 37.59         | -                 | -             | 1,112,950         | 37.59         |
| From 1 to 3 years                                     | 656,780               | 22.19         | -                 | -             | 656,780           | 22.19         |
| From 3 to 5 years                                     | 694,853               | 23.47         | -                 | -             | 694,853           | 23.47         |
| From 5 to 15 years                                    | 85,921                | 2.90          | -                 | -             | 85,921            | 2.90          |
| <b>Total guarantees provided and responsibilities</b> | <b>2,960,409</b>      | <b>100.00</b> | <b>-</b>          | <b>-</b>      | <b>2,960,409</b>  | <b>100.00</b> |
| Up to 3 months  | -                     | -             | -                 | -             | -                 | -             |
| From 3 to 12 months                                   | 100,289               | 17.05         | -                 | -             | 100,289           | 17.05         |
| From 1 to 3 years                                     | 193,858               | 32.95         | -                 | -             | 193,858           | 32.95         |
| From 3 to 5 years                                     | 176,364               | 29.98         | -                 | -             | 176,364           | 29.98         |
| From 5 to 15 years                                    | 109,884               | 18.68         | -                 | -             | 109,884           | 18.68         |
| More Than 5 years                                     | 7,870                 | 1.34          | -                 | -             | 7,870             | 1.34          |
| <b>Total securities with credit risk</b>              | <b>588,265</b>        | <b>100.00</b> | <b>-</b>          | <b>-</b>      | <b>588,265.00</b> | <b>100.00</b> |
| <b>Total expanded portfolio</b>                       | <b>9,833,395</b>      |               | <b>34,882</b>     |               | <b>9,868,277</b>  |               |
| Term  | Consolidated<br>2013  |               |                   |               |                   |               |
|   | Falling due<br>Amount | %             | Overdue<br>Amount | %             | Total<br>Amount   | %             |
| Up to 3 months  | 1,430,068             | 22.53         | 31,618            | 90.64         | 1,461,686         | 22.90         |
| From 3 to 12 months                                   | 2,314,769             | 36.47         | 3,264             | 9.36          | 2,318,033         | 36.32         |
| From 1 to 3 years                                     | 2,006,955             | 31.62         | -                 | -             | 2,006,955         | 31.45         |
| From 3 to 5 years                                     | 435,585               | 6.86          | -                 | -             | 435,585           | 6.83          |
| From 5 to 15 years                                    | 159,391               | 2.52          | -                 | -             | 159,391           | 2.50          |
| <b>Total credit portfolio</b>                         | <b>6,346,768</b>      | <b>100.00</b> | <b>34,882</b>     | <b>100.00</b> | <b>6,381,650</b>  | <b>100.00</b> |
| Up to 3 months  | 409,905               | 13.85         | -                 | -             | 409,905           | 13.85         |
| From 3 to 12 months                                   | 1,112,950             | 37.59         | -                 | -             | 1,112,950         | 37.59         |
| From 1 to 3 years                                     | 656,780               | 22.19         | -                 | -             | 656,780           | 22.19         |
| From 3 to 5 years                                     | 694,853               | 23.47         | -                 | -             | 694,853           | 23.47         |
| From 5 to 15 years                                    | 85,921                | 2.90          | -                 | -             | 85,921            | 2.90          |
| <b>Total guarantees provided and responsibilities</b> | <b>2,960,409</b>      | <b>100.00</b> | <b>-</b>          | <b>-</b>      | <b>2,960,409</b>  | <b>100.00</b> |
| Up to 3 months  | -                     | -             | -                 | -             | -                 | -             |
| From 3 to 12 months                                   | 100,289               | 17.05         | -                 | -             | 100,289           | 17.05         |
| From 1 to 3 years                                     | 193,858               | 32.95         | -                 | -             | 193,858           | 32.95         |
| From 3 to 5 years                                     | 176,364               | 29.98         | -                 | -             | 176,364           | 29.98         |
| From 5 to 15 years                                    | 109,884               | 18.68         | -                 | -             | 109,884           | 18.68         |
| More Than 5 years                                     | 7,870                 | 1.34          | -                 | -             | 7,870             | 1.34          |
| <b>Total securities with credit risk</b>              | <b>588,265</b>        | <b>100.00</b> | <b>-</b>          | <b>-</b>      | <b>588,265</b>    | <b>100.00</b> |
| <b>Total expanded portfolio</b>                       | <b>9,895,442</b>      |               | <b>34,882</b>     |               | <b>9,930,324</b>  |               |
| Term  | Individual<br>2012    |               |                   |               |                   |               |
|   | Falling due<br>Amount | %             | Overdue<br>Amount | %             | Total<br>Amount   | %             |
| Up to 3 months  | 1,369,941             | 28.26         | 1,603             | 4.11          | 1,371,544         | 28.07         |
| From 3 to 12 months                                   | 1,883,264             | 38.85         | 37,376            | 95.89         | 1,920,640         | 39.31         |
| From 1 to 3 years                                     | 1,088,845             | 22.46         | -                 | -             | 1,088,845         | 22.29         |
| From 3 to 5 years                                     | 367,983               | 7.59          | -                 | -             | 367,983           | 7.53          |
| From 5 to 15 years                                    | 136,986               | 2.84          | -                 | -             | 136,986           | 2.80          |
| <b>Total credit portfolio</b>                         | <b>4,847,019</b>      | <b>100.00</b> | <b>38,979</b>     | <b>100.00</b> | <b>4,885,998</b>  | <b>100.00</b> |
| Up to 3 months  | 381,292               | 17.96         | -                 | -             | 381,292           | 17.96         |
| From 3 to 12 months                                   | 580,128               | 27.32         | -                 | -             | 580,128           | 27.32         |
| From 1 to 3 years                                     | 664,898               | 31.31         | -                 | -             | 664,898           | 31.31         |
| From 3 to 5 years                                     | 477,887               | 22.51         | -                 | -             | 477,887           | 22.51         |
| From 5 to 15 years                                    | 19,239                | 0.90          | -                 | -             | 19,239            | 0.90          |
| <b>Total guarantees provided and responsibilities</b> | <b>2,123,444</b>      | <b>100.00</b> | <b>-</b>          | <b>-</b>      | <b>2,123,444</b>  | <b>100.00</b> |
| Up to 3 months  | 167,688               | 21.31         | -                 | -             | 167,688           | 21.31         |
| From 3 to 12 months                                   | 173,918               | 22.10         | -                 | -             | 173,918           | 22.10         |
| From 1 to 3 years                                     | 201,585               | 25.62         | -                 | -             | 201,585           | 25.62         |
| From 3 to 5 years                                     | 211,240               | 26.85         | -                 | -             | 211,240           | 26.85         |
| From 5 to 15 years                                    | 32,363                | 4.12          | -                 | -             | 32,363            | 4.12          |
| <b>Total securities with credit risk</b>              | <b>786,794</b>        | <b>100.00</b> | <b>-</b>          | <b>-</b>      | <b>786,794</b>    | <b>100.00</b> |
| <b>Total expanded portfolio</b>                       | <b>7,757,257</b>      |               | <b>38,979</b>     |               | <b>7,796,236</b>  |               |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

| Term  | Consolidated     |               |               |               |                  |               |
|---|------------------|---------------|---------------|---------------|------------------|---------------|
|   | Falling due      |               | Overdue       |               | Total            |               |
|   | Amount           | %             | Amount        | %             | Amount           | %             |
| Up to 3 months  | 1,369,941        | 27.41         | 1,603         | 4.11          | 1,371,544        | 27.23         |
| From 3 to 12 months                                   | 1,883,264        | 37.68         | 37,376        | 95.89         | 1,920,640        | 38.13         |
| From 1 to 3 years                                     | 1,240,463        | 24.82         | -             | -             | 1,240,463        | 24.62         |
| From 3 to 5 years                                     | 367,983          | 7.36          | -             | -             | 367,983          | 7.30          |
| From 5 to 15 years                                    | 136,986          | 2.73          | -             | -             | 136,986          | 2.72          |
| <b>Total credit portfolio</b>                         | <b>4,998,637</b> | <b>100.00</b> | <b>38,979</b> | <b>100.00</b> | <b>5,037,616</b> | <b>100.00</b> |
| Up to 3 months  | 381,292          | 17.96         | -             | -             | 381,292          | 17.96         |
| From 3 to 12 months                                   | 580,128          | 27.32         | -             | -             | 580,128          | 27.32         |
| From 1 to 3 years                                     | 664,898          | 31.31         | -             | -             | 664,898          | 31.31         |
| From 3 to 5 years                                     | 477,887          | 22.51         | -             | -             | 477,887          | 22.51         |
| From 5 to 15 years                                    | 19,239           | 0.90          | -             | -             | 19,239           | 0.90          |
| <b>Total guarantees provided and responsibilities</b> | <b>2,123,444</b> | <b>100.00</b> | <b>-</b>      | <b>-</b>      | <b>2,123,444</b> | <b>100.00</b> |
| Up to 3 months  | 167,688          | 21.31         | -             | -             | 167,688          | 21.31         |
| From 3 to 12 months                                   | 173,918          | 22.10         | -             | -             | 173,918          | 22.10         |
| From 1 to 3 years                                     | 201,585          | 25.62         | -             | -             | 201,585          | 25.62         |
| From 3 to 5 years                                     | 211,240          | 26.85         | -             | -             | 211,240          | 26.85         |
| From 5 to 15 years                                    | 32,363           | 4.12          | -             | -             | 32,363           | 4.12          |
| <b>Total securities with credit risk</b>              | <b>786,794</b>   | <b>100.00</b> | <b>-</b>      | <b>-</b>      | <b>786,794</b>   | <b>100.00</b> |
| <b>Total expanded portfolio</b>                       | <b>7,908,875</b> |               | <b>38,979</b> |               | <b>7,947,854</b> |               |

**c) By business activity:**

|   | Individual       |           |                  |           | Consolidated     |                  |
|---|------------------|-----------|------------------|-----------|------------------|------------------|
|   | 2013             | 2012      | 2013             | 2012      |                  |                  |
| Sugar and ethanol                         | 1,391,668        | 1,144,383 | 1,397,413        | 1,166,457 |                  |                  |
| Civil construction                        | 1,388,464        | 907,379   | 1,395,441        | 925,388   |                  |                  |
| Electric and renewable energy             | 891,931          | 1,039,048 | 891,931          | 1,039,048 |                  |                  |
| Agriculture                               | 871,830          | 665,999   | 884,798          | 689,671   |                  |                  |
| Building and engineering - Infrastructure | 846,040          | 504,045   | 853,056          | 523,777   |                  |                  |
| Transportation and logistics              | 480,410          | 388,854   | 484,293          | 395,830   |                  |                  |
| Specialized services                      | 473,851          | 344,351   | 476,545          | 356,212   |                  |                  |
| Metal products                            | 453,883          | 350,883   | 457,250          | 350,883   |                  |                  |
| Vehicles and parts                        | 437,040          | 235,522   | 437,040          | 242,934   |                  |                  |
| Telecommunications                        | 349,218          | 152,618   | 358,236          | 156,508   |                  |                  |
| Foreign trade                             | 298,612          | 332,186   | 298,612          | 332,186   |                  |                  |
| Chemical and petrochemical                | 273,740          | 158,890   | 273,740          | 158,890   |                  |                  |
| Beverages and tobacco                     | 235,210          | 90,902    | 236,894          | 94,262    |                  |                  |
| Construction material and decor           | 208,102          | 136,037   | 208,102          | 148,696   |                  |                  |
| Retail trade                              | 192,940          | 51,299    | 192,940          | 51,299    |                  |                  |
| Individuals                               | 44,177           | 53,340    | 44,177           | 53,340    |                  |                  |
| Foodstuffs                                | 187,718          | 234,768   | 191,164          | 246,208   |                  |                  |
| Meat processing                           | 164,348          | 130,581   | 164,348          | 130,581   |                  |                  |
| Steel products                            | 128,015          | 95,467    | 128,015          | 95,467    |                  |                  |
| Financial institution                     | 103,299          | 147,986   | 107,629          | 155,766   |                  |                  |
| Paper and pulp                            | 95,142           | 111,674   | 95,141           | 111,674   |                  |                  |
| Water and sanitation                      | 93,445           | 42,901    | 93,445           | 42,901    |                  |                  |
| Information technology                    | 47,185           | 62,537    | 47,185           | 62,537    |                  |                  |
| Recreation and tourism                    | 41,576           | -         | 41,576           | -         |                  |                  |
| Plastic and rubber                        | 40,455           | 42,721    | 40,455           | 42,721    |                  |                  |
| Textiles and clothing                     | 38,487           | 42,286    | 39,407           | 45,039    |                  |                  |
| Wholesale trade                           | 26,332           | 11,415    | 26,332           | 11,415    |                  |                  |
| Pharmaceuticals and cosmetics             | 18,086           | 23,757    | 18,086           | 23,757    |                  |                  |
| Mechanics                                 | 17,986           | 19,912    | 17,986           | 19,912    |                  |                  |
| Medical services                          | 15,331           | 39,224    | 15,331           | 39,224    |                  |                  |
| Electronics                               | 10,565           | 15,604    | 10,565           | 15,604    |                  |                  |
| Mining                                    | 3,191            | 192,512   | 3,191            | 192,512   |                  |                  |
| Leather and footwear                      | -                | 6,487     | -                | 6,487     |                  |                  |
| Communications and printing               | -                | 20,668    | -                | 20,668    |                  |                  |
| <b>Total expanded portfolio</b>           | <b>9,868,277</b> |           | <b>7,796,236</b> |           | <b>9,930,324</b> |                  |
|   |                  |           |                  |           |                  | <b>7,947,854</b> |

**d) Credit portfolio by risk level and allowance, in accordance with Resolution 2682/99:**

| Level        | Individual       |               |                  |                |                  |               | Consolidated     |                |
|--------------|------------------|---------------|------------------|----------------|------------------|---------------|------------------|----------------|
|              | Falling due      | Past due      | Total            | Allowance      | Falling due      | Past due      | Total            | Allowance      |
| AA           | 1,003,915        | -             | 1,003,915        | -              | 1,007,284        | -             | 1,007,284        | -              |
| A            | 2,081,694        | -             | 2,081,694        | 10,408         | 2,089,470        | -             | 2,089,470        | 10,448         |
| B            | 2,312,496        | 337           | 2,312,833        | 23,129         | 2,347,435        | 337           | 2,347,772        | 23,478         |
| C            | 530,407          | 30,507        | 560,914          | 16,827         | 539,519          | 30,507        | 570,026          | 17,101         |
| D            | 193,692          | 32            | 193,724          | 19,372         | 193,692          | 32            | 193,724          | 19,372         |
| E            | 43,010           | 940           | 43,950           | 13,185         | 43,010           | 940           | 43,950           | 13,185         |
| F            | 24,924           | 40            | 24,964           | 12,482         | 24,924           | 40            | 24,964           | 12,482         |
| G            | 49,576           | 33            | 49,609           | 34,727         | 49,576           | 33            | 49,609           | 34,727         |
| H            | 45,007           | 2,993         | 48,000           | 48,000         | 51,858           | 2,993         | 54,851           | 54,851         |
| <b>Total</b> | <b>6,284,721</b> | <b>34,882</b> | <b>6,319,603</b> | <b>178,130</b> | <b>6,346,768</b> | <b>34,882</b> | <b>6,381,650</b> | <b>185,644</b> |

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**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

| Level        | Individual       |               |                  |                |                  | Consolidated  |                  |                |
|--------------|------------------|---------------|------------------|----------------|------------------|---------------|------------------|----------------|
|              | Falling due      | Past due      | Total            | Allowance      | Falling due      | Past due      | Total            | Allowance      |
| AA           | 928,420          | -             | 928,420          | -              | 941,386          | -             | 941,386          | -              |
| A            | 1,361,232        | -             | 1,361,232        | 6,806          | 1,386,003        | -             | 1,386,003        | 6,930          |
| B            | 1,910,667        | 171           | 1,910,838        | 19,108         | 2,007,566        | 171           | 2,007,737        | 20,076         |
| C            | 424,530          | 1,139         | 425,669          | 12,770         | 441,512          | 1,139         | 442,651          | 13,280         |
| D            | 76,198           | 41            | 76,239           | 7,624          | 76,198           | 41            | 76,239           | 7,624          |
| E            | 6,582            | 885           | 7,467            | 2,240          | 6,582            | 885           | 7,467            | 2,240          |
| F            | 26,430           | 452           | 26,882           | 13,441         | 26,430           | 452           | 26,882           | 13,441         |
| G            | 70,540           | 11,420        | 81,960           | 57,372         | 70,540           | 11,420        | 81,960           | 57,372         |
| H            | 42,420           | 24,871        | 67,291           | 67,291         | 42,420           | 24,871        | 67,291           | 67,291         |
| <b>Total</b> | <b>4,847,019</b> | <b>38,979</b> | <b>4,885,998</b> | <b>186,652</b> | <b>4,998,637</b> | <b>38,979</b> | <b>5,037,616</b> | <b>188,254</b> |

**e) By concentration level:**

| Largest borrowers               | Individual       |               |                  |               |                  | Consolidated  |                  |               |
|---------------------------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|
|                                 | 2013             |               | 2012             |               | 2013             |               | 2012             |               |
|                                 | Amount           | portfolio     | Amount           | portfolio     | Amount           | portfolio     | Amount           | portfolio     |
| Largest borrower                | 271,299          | 2.75          | 198,469          | 2.55          | 271,299          | 2.73          | 198,469          | 2.50          |
| 2nd to 10th                     | 1,519,180        | 15.39         | 1,216,552        | 15.60         | 1,519,180        | 15.30         | 1,216,552        | 15.31         |
| 11th to 20th                    | 1,095,399        | 11.10         | 823,888          | 10.57         | 1,095,399        | 11.03         | 830,377          | 10.45         |
| 21st to 50th                    | 1,874,414        | 18.99         | 1,584,935        | 20.33         | 1,874,414        | 18.88         | 1,584,936        | 19.94         |
| 51st to 100th                   | 1,748,250        | 17.72         | 1,516,952        | 19.46         | 1,751,696        | 17.64         | 1,516,952        | 19.09         |
| Other borrowers                 | 3,359,735        | 34.05         | 2,455,440        | 31.50         | 3,418,336        | 34.42         | 2,600,568        | 32.72         |
| <b>Total expanded portfolio</b> | <b>9,868,277</b> | <b>100.00</b> | <b>7,796,236</b> | <b>100.00</b> | <b>9,930,324</b> | <b>100.00</b> | <b>7,947,854</b> | <b>100.00</b> |

**f) Banco Pine's total expanded credit portfolio concentration by activity sector:**

| Details                         | Individual       |           |                  | Consolidated |                  |           |
|---------------------------------|------------------|-----------|------------------|--------------|------------------|-----------|
|                                 | 2013             |           | 2012             | 2013         |                  | 2012      |
|                                 | Amount           | portfolio | Amount           | portfolio    | Amount           | portfolio |
| Agricultural                    | 60,242           |           | 107,391          |              | 73,210           |           |
| Housing                         | 662              |           | 27,811           |              | 662              |           |
| Manufacturing                   | 2,028,622        |           | 1,398,625        |              | 2,041,180        |           |
| Commerce                        | 803,378          |           | 188,500          |              | 805,981          |           |
| Financial intermediation        | 122,443          |           | 99,188           |              | 126,774          |           |
| Other services                  | 6,446,337        |           | 5,773,549        |              | 6,475,925        |           |
| Individuals                     | 406,593          |           | 201,172          |              | 406,592          |           |
| <b>Total expanded portfolio</b> | <b>9,868,277</b> |           | <b>7,796,236</b> |              | <b>9,930,324</b> |           |

**g) Change in the allowances for loan losses and other loan losses, in accordance with Resolution 2682/99:**

| Details                | Individual     |           |                | Consolidated |        |           |
|------------------------|----------------|-----------|----------------|--------------|--------|-----------|
|                        | 2013           |           | 2012           | 2013         |        | 2012      |
|                        | Amount         | portfolio | Amount         | portfolio    | Amount | portfolio |
| Opening balance        | 186,652        |           | 173,070        |              |        |           |
| Additions/Reversals    | 98,484         |           | 83,305         |              |        |           |
| Amount written off     | (107,502)      |           | (69,986)       |              |        |           |
| Exchange variation (1) | 496            |           | 263            |              |        |           |
| <b>Closing balance</b> | <b>178,130</b> |           | <b>186,652</b> |              |        |           |

| Details                | Consolidated   |           |                |           |
|------------------------|----------------|-----------|----------------|-----------|
|                        | 2013           |           | 2012           |           |
|                        | Amount         | portfolio | Amount         | portfolio |
| Opening balance        | 188,254        |           | 173,070        |           |
| Additions/Reversals    | 96,883         |           | 83,305         |           |
| Amount written off     | (107,502)      |           | (69,986)       |           |
| Allowance-FIDC         | 7,513          |           | 1,602          |           |
| Exchange variation (1) | 496            |           | 263            |           |
| <b>Closing balance</b> | <b>185,644</b> |           | <b>188,254</b> |           |

(1) Exchange variation on the allowance for loan losses (PDD) of the overseas branch, classified in the "Other operating expenses" account in the statement of operations.

**h) Credit recoveries**

For the period ended December 31, 2013, credits previously written off as loss were recovered in an amount of R\$ 21,516 (For the year ended December 31, 2012 - R\$ 4,009).

**i) Renegotiation of contracts**

At December 31, 2013, renegotiated contracts totaled R\$163,543 (December 31, 2012 – R\$ 130,152). The original ratings attributed to these contracts were maintained.

**j) Sale or transfer of financial assets**

**i) Operations with substantial transfer of risks and benefits :**

For the period ended December 31, 2013, loans were assigned without coobligation in the amount of R\$ 34,922 to parties not related to the Institution (December 31, 2012 - R\$ 94,436). These assignments generated a loss in relation to their face value of R\$ 6,805 (December 31, 2012 - R\$ 74,156), without discounting the allowance for loan losses in the amount of R\$ 6,893 (December 31, 2012 – R\$ 70,353). The results of the assignments are recorded in the "Other operating income/expenses" account". Additionally, contracts previously written off as a loss of R\$ 37,587 (December 31, 2012 – R\$63,841) were assigned. For the period ended December 31, 2013, these assignments generated a gain of R\$ 6,850 (December 31, 2012 – R\$ 1,062), recorded in "Loan Operations".

**ii) Operations with substantial retention of risks and benefits:**

As of January 2012, as required by CMN Resolution 3533/08, the accounting records are to be made considering either the retention or not of the risks and benefits in the sale or transfer of financial assets. For the period ended December 31, 2013 were assigned operations for Pine Agro FIDC in the amount of R\$ 377,866, represented by;

|   | Individual and Consolidated |                |
|---|-----------------------------|----------------|
|   | Asset                       | Liabilities    |
| Debentures transferred                  | 11,331                      | 11,331         |
| Lending operations assigned - Loans     | 148,769                     | 148,769        |
| Lending operations assigned - Financing | 217,766                     | 217,766        |
| <b>Total</b>                            | <b>377,866</b>              | <b>377,866</b> |

**8. FOREIGN EXCHANGE PORTFOLIO**

|  | Individual and Consolidated |                |                   |               |
|--|-----------------------------|----------------|-------------------|---------------|
|  | Other receivables           |                | Other Liabilities |               |
|  | 2013                        | 2012           | 2013              | 2012          |
| Exchange purchases pending settlement  | 418,586                     | 513,509        | -                 | -             |
| Rights on exchange sales               | 99,814                      | 54,018         | -                 | -             |
| Income receivables                     | 6,729                       | 9,260          | -                 | -             |
| Advances in local currency received    | -                           | (53,991)       | -                 | -             |
| Exchange sales pending settlement      | -                           | -              | 94,959            | 53,976        |
| Liabilities from exchange purchases    | -                           | -              | 391,205           | 503,436       |
| Advances on foreign exchange contracts | -                           | -              | (391,205)         | (482,279)     |
| <b>Total</b>                           | <b>525,129</b>              | <b>522,796</b> | <b>94,959</b>     | <b>75,133</b> |

**9. OTHER RECEIVABLES - SUNDAY****a) Other receivables - Sundry**

These are comprised as follows:

|                                     | Individual     |                |                | 2012           |                |                |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                     | Short-term     | Long-term      | Total          | Short-term     | Long-term      | Total          |
|                                     | 2013           |                |                | 2013           |                |                |
| Advances and salary prepayments     | 298            | -              | 298            | 205            | -              | 205            |
| Advances for payments on our behalf | 7,159          | -              | 7,159          | 5,004          | -              | 5,004          |
| Deferred tax assets (Note 9.b)      | 87,797         | 74,738         | 162,535        | 87,217         | 55,835         | 143,052        |
| Debtors for purchase of assets      | 36,845         | 96,868         | 133,713        | 29,937         | 84,183         | 114,120        |
| Income tax available for offset     | -              | 54,043         | 54,043         | 538            | 34,733         | 35,271         |
| Amounts receivable from affiliates  | 39             | -              | 39             | 973            | -              | 973            |
| Notes and credits receivable        | 113,836        | 30,647         | 144,483        | 89,842         | 30,000         | 119,842        |
| Sundry debtors - Brazil and abroad  | 2,997          | 47             | 3,044          | 3,003          | -              | 3,003          |
| <b>Total</b>                        | <b>248,971</b> | <b>256,343</b> | <b>505,314</b> | <b>216,719</b> | <b>204,751</b> | <b>421,470</b> |
|                                     | Consolidated   |                |                | 2012           |                |                |
|                                     | Short-term     | Long-term      | Total          | Short-term     | Long-term      | Total          |
|                                     | 2013           |                |                | 2013           |                |                |
| Advances and salary prepayments     | 298            | -              | 298            | 205            | -              | 205            |
| Advances for payments on our behalf | 7,159          | -              | 7,159          | 5,004          | -              | 5,004          |
| Deferred tax assets (Note 9.b)      | 87,797         | 74,742         | 162,539        | 87,217         | 56,099         | 143,316        |
| Debtors for purchase of assets      | 36,845         | 96,868         | 133,713        | 29,937         | 84,183         | 114,120        |
| Income tax available for offset     | -              | 58,418         | 58,418         | 856            | 35,623         | 36,479         |
| Notes and credits receivable        | 113,836        | 30,647         | 144,483        | 89,842         | 30,000         | 119,842        |
| Sundry debtors - Brazil and Abroad  | 7,826          | 48             | 7,874          | 6,701          | -              | 6,701          |
| <b>Total</b>                        | <b>253,761</b> | <b>260,723</b> | <b>514,484</b> | <b>219,762</b> | <b>205,905</b> | <b>425,667</b> |

**b) Deferred tax assets**

At December 31, 2013 and 2012, the deferred tax assets and deferred tax liabilities related to income tax and social contribution were comprised as follows:

| Deferred tax assets                                | 2013           |               |                | 2012          |               |                |
|--|----------------|---------------|----------------|---------------|---------------|----------------|
|  | IRPJ           | CSLL          | Total          | IRPJ          | CSLL          | Total          |
|  | 2013           |               |                | 2013          |               |                |
| Allowance for loan losses                          | 42,602         | 25,561        | 68,163         | 45,948        | 27,569        | 73,517         |
| Adjustment of available-for-sale securities        | 5,077          | 3,046         | 8,123          | 214           | 129           | 343            |
| Adjustment of trading securities                   | 1,284          | 771           | 2,055          | -             | -             | -              |
| Credits written off as a loss                      | 25,721         | 15,433        | 41,154         | 14,437        | 8,662         | 23,099         |
| Future market - Law 1196                           | 5,711          | 3,426         | 9,137          | 2,715         | 1,629         | 4,344          |
| Provision for tax risks and contingent liabilities | 3,159          | 1,896         | 5,055          | 12,000        | 7,199         | 19,199         |
| Provision for profit sharing                       | 2,875          | 1,725         | 4,600          | 5,191         | 3,115         | 8,306          |
| Provision for lawyers' fees                        | 1,599          | 959           | 2,558          | 2,344         | 1,406         | 3,750          |
| Provision for equity accounting loss abroad        | 5,539          | 3,323         | 8,862          | 2,424         | 1,455         | 3,879          |
| Provision - FIDC                                   | -              | -             | -              | 401           | 240           | 641            |
| Provision for Resolution 3921                      | 3,444          | 2,066         | 5,510          | 1,244         | 747           | 1,991          |
| Provision for devaluation of assets                | -              | -             | -              | 2,489         | 1,494         | 3,983          |
| Other provisions                                   | 4,574          | 2,744         | 7,318          | -             | -             | -              |
| <b>Total</b>                                       | <b>101,585</b> | <b>60,950</b> | <b>162,535</b> | <b>89,407</b> | <b>53,645</b> | <b>143,052</b> |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

| <b>Deferred tax assets</b>                         | 2013           |               |                | 2012          |               |                |
|--|----------------|---------------|----------------|---------------|---------------|----------------|
|  | IRPJ           | CSLL          | Total          | IRPJ          | CSLL          | Total          |
| Allowance for loan losses                          | 42,602         | 25,561        | 68,163         | 45,948        | 27,569        | 73,517         |
| Adjustment of available-for-sale securities        | 5,077          | 3,046         | 8,123          | 214           | 129           | 343            |
| Adjustment of trading securities                   | 1,284          | 771           | 2,055          | -             | -             | -              |
| Credits written off as a loss                      | 25,721         | 15,433        | 41,154         | 14,437        | 8,662         | 23,099         |
| Future market - Law 11196                          | 5,711          | 3,426         | 9,137          | 2,715         | 1,629         | 4,344          |
| Provision for tax risks and contingent liabilities | 3,161          | 1,897         | 5,058          | 12,165        | 7,298         | 19,463         |
| Provision for profit sharing                       | 2,875          | 1,725         | 4,600          | 5,191         | 3,115         | 8,306          |
| Provision for lawyers' fees                        | 1,599          | 959           | 2,558          | 2,344         | 1,406         | 3,750          |
| Provision for equity accounting loss abroad        | 5,539          | 3,324         | 8,863          | 2,424         | 1,455         | 3,879          |
| Provision - FIDC                                   | -              | -             | -              | 401           | 240           | 641            |
| Provision for Resolution 3921                      | 3,444          | 2,066         | 5,510          | 1,244         | 747           | 1,991          |
| Provision for devaluation of assets                | -              | -             | -              | 2,489         | 1,494         | 3,983          |
| Other provisions                                   | 4,574          | 2,744         | 7,318          | -             | -             | -              |
| <b>Total</b>                                       | <b>101,587</b> | <b>60,952</b> | <b>162,539</b> | <b>89,572</b> | <b>53,744</b> | <b>143,316</b> |

| <b>Deferred tax liabilities</b>                               | 2013          |               |               | 2012          |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
|   | IRPJ          | CSLL          | Total         | IRPJ          | CSLL          | Total         |
| Mark-to-market adjustment of derivative financial instruments | 45,740        | 27,444        | 73,184        | 20,308        | 12,184        | 32,492        |
| Adjustment of trading securities                              | -             | -             | -             | 11,394        | 6,836         | 18,230        |
| Asset adjustment of judicial deposits                         | 649           | 389           | 1,038         | 584           | 350           | 934           |
| Income from renegotiation                                     | 292           | 175           | 467           | -             | -             | -             |
| <b>Total (Note 15.b)</b>                                      | <b>46,681</b> | <b>28,008</b> | <b>74,689</b> | <b>32,286</b> | <b>19,370</b> | <b>51,656</b> |

| <b>Deferred tax liabilities</b>                               | 2013          |               |               | 2012          |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
|   | IRPJ          | CSLL          | Total         | IRPJ          | CSLL          | Total         |
| Mark-to-market adjustment of derivative financial instruments | 45,740        | 27,444        | 73,184        | 20,308        | 12,184        | 32,492        |
| Adjustment of trading securities                              | -             | -             | -             | 11,394        | 6,836         | 18,230        |
| Asset adjustment of judicial deposits                         | 649           | 389           | 1,038         | 602           | 361           | 963           |
| Income from renegotiation                                     | 292           | 175           | 467           | -             | -             | -             |
| <b>Total (Note 15.b)</b>                                      | <b>46,681</b> | <b>28,008</b> | <b>74,689</b> | <b>32,304</b> | <b>19,381</b> | <b>51,685</b> |

**Changes in deferred tax assets and deferred tax liabilities**

| <b>Deferred tax assets</b> | Individual     |                |                | Consolidated   |      |      |
|----------------------------|----------------|----------------|----------------|----------------|------|------|
|                            | 2013           | 2012           | 2013           | 2012           | 2013 | 2012 |
| <b>Opening balance</b>     | <b>143,052</b> | <b>141,870</b> | <b>143,316</b> | <b>142,001</b> |      |      |
| Amount recorded            | 151,383        | 163,930        | 151,046        | 164,425        |      |      |
| Amount reversed            | (131,900)      | (162,748)      | (131,823)      | (163,110)      |      |      |
| <b>Closing balance</b>     | <b>162,535</b> | <b>143,052</b> | <b>162,539</b> | <b>143,316</b> |      |      |
| <b>Deferred tax assets</b> | Individual     |                |                | Consolidated   |      |      |
|                            | 2013           | 2012           | 2013           | 2012           | 2013 | 2012 |
| <b>Opening balance</b>     | <b>51,656</b>  | <b>46,517</b>  | <b>51,685</b>  | <b>46,540</b>  |      |      |
| Amount recorded            | 86,381         | 107,362        | 86,463         | 107,700        |      |      |
| Amount reversed            | (63,348)       | (102,223)      | (63,459)       | (102,555)      |      |      |
| <b>Closing balance</b>     | <b>74,689</b>  | <b>51,656</b>  | <b>74,689</b>  | <b>51,685</b>  |      |      |

**Projected realization of deferred tax assets and deferred tax liabilities**

| <b>Deferred tax assets</b> | Individual     |               |                | Consolidated   |               |                |
|----------------------------|----------------|---------------|----------------|----------------|---------------|----------------|
|                            | 2013           | 2012          | 2013           | 2012           | 2013          | 2012           |
| Up to 1 year               | 54,874         | 32,923        | 87,797         | 54,874         | 32,923        | 87,797         |
| From 1 to 2 years          | 18,171         | 10,903        | 29,074         | 18,171         | 10,903        | 29,074         |
| From 2 to 3 years          | 11,693         | 7,016         | 18,709         | 11,693         | 7,016         | 18,709         |
| From 3 to 4 years          | 5,463          | 3,278         | 8,741          | 5,463          | 3,278         | 8,741          |
| From 4 to 5 years          | 4,214          | 2,529         | 6,743          | 4,214          | 2,529         | 6,743          |
| From 5 to 10 years         | 7,170          | 4,301         | 11,471         | 7,172          | 4,303         | 11,475         |
| <b>Total</b>               | <b>101,585</b> | <b>60,950</b> | <b>162,535</b> | <b>101,587</b> | <b>60,952</b> | <b>162,539</b> |
| <b>Deferred tax assets</b> | Individual     |               |                | Consolidated   |               |                |
|                            | 2013           | 2012          | 2013           | 2012           | 2013          | 2012           |
| Up to 1 year               | 7,601          | 4,561         | 12,162         | 7,601          | 4,561         | 12,162         |
| From 1 to 2 years          | 7,870          | 4,722         | 12,592         | 7,870          | 4,722         | 12,592         |
| From 2 to 3 years          | 11,835         | 7,101         | 18,936         | 11,835         | 7,101         | 18,936         |
| From 3 to 4 years          | 7,912          | 4,747         | 12,659         | 7,912          | 4,747         | 12,659         |
| From 4 to 5 years          | 2,035          | 1,221         | 3,256          | 2,035          | 1,221         | 3,256          |
| From 5 to 10 years         | 9,428          | 5,656         | 15,084         | 9,428          | 5,656         | 15,084         |
| <b>Total</b>               | <b>46,681</b>  | <b>28,008</b> | <b>74,689</b>  | <b>46,681</b>  | <b>28,008</b> | <b>74,689</b>  |

**10. INVESTMENTS****a) Investments in associated and subsidiary companies**

|                                   | Pine Securities | Pine Planejamento | Pine Ass. em Comercial. | Pine Investimentos | Pine Comerc. Energia Eletr. | Pine Assessoria | Pine Corretora | 2013    |
|-----------------------------------|-----------------|-------------------|-------------------------|--------------------|-----------------------------|-----------------|----------------|---------|
| Holding - %                       | 100,000         | 99,990            | 10,000                  | 99,998             | 100,000                     | 99,998          | 99,998         |         |
| Number of shares held             | 5,000           | 10,000            | 10,000                  | 892,298,000        | 77,399,000                  | 500,000         | 500,000        |         |
| Capital                           | 11,713          | 10                | 60                      | 13,384             | 1,000                       | 500             | 500            |         |
| Equity                            | 9,047           | 19,223            | 41                      | 41,765             | 4,984                       | 37,995          | 244            |         |
| Net income for period ended       | (1,412)         | 15,105            | (12)                    | 3,691              | 3,925                       | 2,486           | 11             | 23,794  |
| Investment amount                 | 9,047           | 19,221            | 4                       | 41,765             | 4,984                       | 37,995          | 244            | 113,260 |
| Equity in the results of investee | (1,412)         | 15,104            | (1)                     | 3,691              | 3,925                       | 2,486           | 11             | 23,804  |
| Exchange variation                |                 | 236               |                         |                    |                             |                 |                | 236     |

|                                   | Pine Planejamento | Pine Ass. em Comercial. | Pine Investimentos | Pine Comerc. Energia Eletr. | Pine Assessoria | Pine Corretora | 2012    |
|-----------------------------------|-------------------|-------------------------|--------------------|-----------------------------|-----------------|----------------|---------|
| Holding - %                       | 99,990            | 10,00                   | 99,998             | 99,999                      | 99,998          | 99,998         |         |
| Number of shares held             | 10,000            | 10,000                  | 892,298,000        | 77,399,000                  | 500,000         | 500,000        |         |
| Capital                           | 10                | 10                      | 13,384             | 77,400                      | 1               | 500            |         |
| Equity                            | 4,117             | 3                       | 38,074             | 80,429                      | 35,009          | 234            |         |
| Net income for period ended       | 4,107             | 7                       | 5,774              | (165)                       | 33,396          | (278)          | 42,841  |
| Investment amount                 | 4,117             | -                       | 38,074             | 80,429                      | 35,009          | 234            | 157,863 |
| Equity in the results of investee | 4,107             | -                       | 5,774              | (165)                       | 33,396          | (278)          | 42,834  |

**b) Other Investments**

In the consolidated financial statements the Institution has a value of R\$ 76,509 which corresponds to investments in land for the development of real estate projects that are registered at IRE VII Desenvolvimento Imobiliário.

**11. PROPERTY AND EQUIPMENT AND INTANGIBLE ASSETS****a) Property and equipment in use**

|                                | Annual depreciation - % | Individual    |                          |               | Consolidated  |                          | 2013          |
|--------------------------------|-------------------------|---------------|--------------------------|---------------|---------------|--------------------------|---------------|
|                                |                         | Cost          | Accumulated depreciation | Net amount    | Cost          | Accumulated depreciation |               |
| Facilities                     | 20                      | 10,237        | (10,103)                 | 134           | 10,596        | (10,177)                 | 419           |
| Furniture and equipment in use | 10                      | 2,979         | (1,651)                  | 1,328         | 3,210         | (1,701)                  | 1,509         |
| Communications system          | 10                      | 1,436         | (847)                    | 589           | 1,439         | (848)                    | 591           |
| Data processing system         | 20                      | 914           | (876)                    | 38            | 1,176         | (971)                    | 206           |
| Security system                | 10                      | 32            | (21)                     | 11            | 32            | (21)                     | 11            |
| Aircraft                       | 10                      | 24,083        | (3,211)                  | 20,872        | 24,083        | (3,211)                  | 20,872        |
| Transport system               | 20                      | 2,675         | (663)                    | 2,012         | 2,675         | (663)                    | 2,012         |
| <b>Total</b>                   |                         | <b>42,356</b> | <b>(17,372)</b>          | <b>24,984</b> | <b>43,211</b> | <b>(17,592)</b>          | <b>25,619</b> |

|                                | Annual depreciation - % | Individual    |                     |               | Consolidated  |                     | 2012          |
|--------------------------------|-------------------------|---------------|---------------------|---------------|---------------|---------------------|---------------|
|                                |                         | Cost          | Annual depreciation | Net amount    | Cost          | Annual depreciation |               |
| Facilities                     | 20                      | 10,690        | (8,932)             | 1,758         | 10,690        | (8,932)             | 1,758         |
| Furniture and equipment in use | 10                      | 2,962         | (1,459)             | 1,503         | 2,962         | (1,459)             | 1,503         |
| Communications system          | 10                      | 1,426         | (739)               | 687           | 1,428         | (739)               | 689           |
| Data processing system         | 20                      | 921           | (849)               | 72            | 921           | (849)               | 72            |
| Security system                | 10                      | 31            | (19)                | 12            | 31            | (19)                | 12            |
| Aircraft                       | 10                      | 24,082        | (803)               | 23,279        | 24,082        | (803)               | 23,279        |
| Transport system               | 20                      | 2,185         | (530)               | 1,655         | 2,185         | (530)               | 1,655         |
| <b>Total</b>                   |                         | <b>42,297</b> | <b>(13,331)</b>     | <b>28,966</b> | <b>42,299</b> | <b>(13,331)</b>     | <b>28,968</b> |

**b) Intangible assets**

|   | Annual amortization - % | Individual   |                     |              | Consolidated  |                     | 2013         |
|---|-------------------------|--------------|---------------------|--------------|---------------|---------------------|--------------|
|   |                         | Cost         | Annual amortization | Net amount   | Cost          | Annual amortization |              |
| Expense for acquisition and development of software | 10                      | 9,587        | (8,159)             | 1,428        | 10,288        | (8,625)             | 1,663        |
| <b>Total</b>  |                         | <b>9,587</b> | <b>(8,159)</b>      | <b>1,428</b> | <b>10,288</b> | <b>(8,625)</b>      | <b>1,663</b> |

|   | Annual amortization - % | Individual   |                     |              | Consolidated |                     | 2012         |
|---|-------------------------|--------------|---------------------|--------------|--------------|---------------------|--------------|
|   |                         | Cost         | Annual amortization | Net amount   | Cost         | Annual amortization |              |
| Expense for acquisition and development of software | 10                      | 9,450        | (7,397)             | 2,053        | 9,915        | (7,862)             | 2,053        |
| <b>Total</b>  |                         | <b>9,450</b> | <b>(7,397)</b>      | <b>2,053</b> | <b>9,915</b> | <b>(7,862)</b>      | <b>2,053</b> |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

**12. DEPOSITS**

**a) Analysis by maturity:**

|                      | Individual      |                  |                    | Consolidated    |                  |                    |
|----------------------|-----------------|------------------|--------------------|-----------------|------------------|--------------------|
|                      | Demand deposits | Time deposits    | Interbank deposits | Demand deposits | Time deposits    | Interbank deposits |
| No stated maturity   | 23,332          | -                | -                  | 23,260          | -                | -                  |
| Up to 30 days        | -               | 398,939          | 10,151             | -               | 390,667          | 10,151             |
| From 31 to 60 days   | -               | 225,900          | 24,480             | -               | 225,554          | 24,480             |
| From 61 to 90 days   | -               | 236,312          | 20,722             | -               | 233,690          | 20,722             |
| From 91 to 180 days  | -               | 687,228          | 3,123              | -               | 669,634          | 3,124              |
| From 181 to 360 days | -               | 455,409          | 19,370             | -               | 428,983          | 15,188             |
| More than 360 days   | -               | 1,143,273        | 16,093             | -               | 1,094,695        | 16,053             |
| <b>Total</b>         | <b>23,332</b>   | <b>3,147,061</b> | <b>93,939</b>      | <b>23,260</b>   | <b>3,043,223</b> | <b>89,718</b>      |

|                      | Individual      |                  |                    | Consolidated    |                  |                    |
|----------------------|-----------------|------------------|--------------------|-----------------|------------------|--------------------|
|                      | Demand deposits | Time deposits    | Interbank deposits | Demand deposits | Time deposits    | Interbank deposits |
| No stated maturity   | 30,134          | -                | -                  | 30,053          | -                | -                  |
| Up to 30 days        | -               | 296,206          | 32,749             | -               | 283,819          | 32,749             |
| From 31 to 60 days   | -               | 271,205          | 40,128             | -               | 269,568          | 40,128             |
| From 61 to 90 days   | -               | 416,556          | 10,282             | -               | 412,695          | 10,282             |
| From 91 to 180 days  | -               | 443,007          | 1,506              | -               | 441,089          | 1,506              |
| From 181 to 360 days | -               | 332,480          | 24,267             | -               | 332,261          | 24,267             |
| More than 360 days   | -               | 1,555,997        | 21,221             | -               | 1,428,511        | 12,068             |
| <b>Total</b>         | <b>30,134</b>   | <b>3,315,451</b> | <b>130,153</b>     | <b>30,053</b>   | <b>3,167,943</b> | <b>121,000</b>     |

**b) Analysis by market segment:**

|   | Individual      |                  |                    | Consolidated    |                  |                    |
|---|-----------------|------------------|--------------------|-----------------|------------------|--------------------|
|   | Demand deposits | Time deposits    | Interbank deposits | Demand deposits | Time deposits    | Interbank deposits |
| Manufacturing, commercial and services      | 22,924          | 897,503          | -                  | 22,924          | 889,231          | -                  |
| Related companies                           | 72              | 95,566           | 4,221              | -               | -                | -                  |
| Individuals                                 | 336             | 53,366           | -                  | 336             | 53,366           | -                  |
| Financial institutions and investment funds | -               | 2,100,626        | 89,718             | -               | 2,100,626        | 89,718             |
| <b>Total</b>                                | <b>23,332</b>   | <b>3,147,061</b> | <b>93,939</b>      | <b>23,260</b>   | <b>3,043,223</b> | <b>89,718</b>      |

|   | Individual      |                  |                    | Consolidated    |                  |                    |
|---|-----------------|------------------|--------------------|-----------------|------------------|--------------------|
|   | Demand deposits | Time deposits    | Interbank deposits | Demand deposits | Time deposits    | Interbank deposits |
| Manufacturing, commercial and services      | 29,705          | 1,032,986        | -                  | 29,705          | 1,032,986        | -                  |
| Related companies                           | 81              | 147,508          | 9,153              | -               | -                | -                  |
| Individuals                                 | 348             | 16,445           | -                  | 348             | 16,445           | -                  |
| Financial institutions and investment funds | -               | 2,118,512        | 121,000            | -               | 2,118,512        | 121,000            |
| <b>Total</b>                                | <b>30,134</b>   | <b>3,315,451</b> | <b>130,153</b>     | <b>30,053</b>   | <b>3,167,943</b> | <b>121,000</b>     |

**13. FUNDS OBTAINED IN THE OPEN MARKET**

|  | Individual |      | Consolidated   |                  |
|--|------------|------|----------------|------------------|
|  | 2013       | 2012 | 2013           | 2012             |
| <b>Own portfolio</b>                     |            |      |                |                  |
| National Treasury Bills (LTN)            |            |      | 201,413        | 1,674,484        |
| Federal Treasury Notes (NTN)             |            |      | 156,794        | -                |
| Debentures                               |            |      | 175,263        | 158,177          |
| Other securities abroad                  |            |      | 14,109         | -                |
| <b>Funds obtained in the open market</b> |            |      | <b>547,579</b> | <b>1,832,661</b> |
| <b>Third-party portfolio</b>             |            |      |                |                  |
| Debentures                               |            |      | 201,413        | 1,674,484        |
| <b>Subtotal</b>                          |            |      | <b>118,006</b> | <b>-</b>         |
|  |            |      | 14,110         | -                |
|  |            |      | <b>333,529</b> | <b>1,674,484</b> |
| <b>Funds obtained in the open market</b> |            |      | <b>508,792</b> | <b>1,832,661</b> |

**14. INTERBANK ACCOUNTS – LOCAL CORRESPONDENTS**

These comprise amounts received in advance related to installments of loan operations assigned with coobligation to be transferred to the assignees on the corresponding due dates, recorded at the present value of the obligation on the base date, in the amount of R\$ 25 at December 31, 2013 (December 31, 2012 – R\$ 37 in the Individual and Consolidated).

**15. OTHER LIABILITIES****a) Collection and payment of taxes and similar:**

At December 31, 2013, this balance consists of the tax on financial transactions (IOF) payable in the amount of R\$ 1,663 (December 31, 2012 – R\$ 936).

**b) Tax and social security contributions**

|   | Individual    |               |               | Consolidated  |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
|   | Short-term    | Long-term     | Total         | Short-term    | Long-term     | Total         |
| Taxes and contributions on third-party services                                       | 156           | -             | 156           | 177           | -             | 177           |
| Taxes and contributions on salaries   | 3,233         | -             | 3,233         | 3,356         | -             | 3,356         |
| Taxes and contributions on income   | -             | -             | -             | 4,350         | -             | 4,350         |
| Service tax (ISS)   | 533           | -             | 533           | 659           | -             | 659           |
| Withholding income tax (IRRF)   | 3,839         | -             | 3,839         | 3,848         | -             | 3,848         |
| Social Integration Program (PIS) and Social Contribution on Revenues (COFINS) payable | 446           | -             | 446           | 556           | -             | 556           |
| Provision for deferred income tax (IR) and social contribution (CS) (Note 09)         | 12,161        | 62,528        | 74,689        | 12,161        | 62,528        | 74,689        |
| Provision for tax risks (Note 16.c e d)   | -             | 716           | 716           | -             | 723           | 723           |
| <b>Total</b>  | <b>20,368</b> | <b>63,244</b> | <b>83,612</b> | <b>25,107</b> | <b>63,251</b> | <b>88,358</b> |

  

|   | Individual    |               |                | Consolidated  |               |                |
|---|---------------|---------------|----------------|---------------|---------------|----------------|
|   | Short-term    | Long-term     | Total          | Short-term    | Long-term     | Total          |
| Taxes and contributions on third-party services | 220           | -             | 220            | 220           | -             | 220            |
| Taxes and contributions on salaries             | 2,981         | -             | 2,981          | 3,106         | -             | 3,106          |
| Income tax                                      | 6,911         | -             | 6,911          | 10,409        | -             | 10,409         |
| ISS   | 425           | -             | 425            | 562           | -             | 562            |
| IRRF  | 2,776         | -             | 2,776          | 2,783         | -             | 2,783          |
| PIS and COFINS payable                          | 340           | -             | 340            | 480           | -             | 480            |
| Provision for IR and CS (Note 09)               | 16,422        | 35,234        | 51,656         | 16,423        | 35,262        | 51,685         |
| Provision for tax risks (Note 16.b)             | -             | 42,056        | 42,056         | -             | 42,591        | 42,591         |
| <b>Total</b>                                    | <b>30,075</b> | <b>77,290</b> | <b>107,365</b> | <b>33,983</b> | <b>77,853</b> | <b>111,836</b> |

**c) Sundry**

|  | Individual     |               |                | Consolidated  |               |               |
|--|----------------|---------------|----------------|---------------|---------------|---------------|
|  | Short-term     | Long-term     | Total          | Short-term    | Long-term     | Total         |
| Provision for personnel expenses                         | 18,809         | -             | 18,809         | 19,068        | -             | 19,068        |
| Cashier's checks   | 6,910          | -             | 6,910          | 6,910         | -             | 6,910         |
| Provision for contingent liabilities- civil (Note 16.d)  | -              | 9,997         | 9,997          | -             | 9,997         | 9,997         |
| Provision for contingent liabilities - labor (Note 16.d) | -              | 1,925         | 1,925          | -             | 1,925         | 1,925         |
| Other administrative expenses                            | 2,232          | 6,394         | 8,626          | 3,254         | 6,394         | 9,648         |
| Liabilities for sale and transfer of financial assets    | 317,327        | 60,538        | 377,865        | -             | -             | -             |
| Sundry debtors – Brazil and abroad                       | 680            | 745           | 1,425          | 1,863         | 745           | 2,608         |
| <b>Total</b>   | <b>345,958</b> | <b>79,599</b> | <b>425,557</b> | <b>31,095</b> | <b>19,061</b> | <b>50,156</b> |

  

|   | Individual    |               |               | Consolidated  |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
|   | Short-term    | Long-term     | Total         | Short-term    | Long-term     | Total         |
| Provision for personnel expenses                                | 27,582        | -             | 27,582        | 27,829        | -             | 27,829        |
| Cashier's checks  | 4,916         | -             | 4,916         | 4,916         | -             | 4,916         |
| Provision for contingent liabilities- civil (Note 16.d)         | -             | 18,298        | 18,298        | -             | 18,298        | 18,298        |
| Provision for contingent liabilities - labor (Note 16.d)        | -             | 4,665         | 4,665         | -             | 4,665         | 4,665         |
| Provision for losses - assignment with coobligation (Note 28.a) | -             | 2             | 2             | -             | 2             | 2             |
| Provision - FIDC  | -             | 1,602         | 1,602         | -             | -             | -             |
| Other administrative expenses                                   | 2,768         | 9,374         | 12,142        | 2,830         | 9,374         | 12,204        |
| Accounts payable  | 49            | -             | 49            | 49            | -             | 49            |
| Sundry creditors - local  | 846           | -             | 846           | 881           | -             | 881           |
| <b>Total</b>  | <b>36,161</b> | <b>33,941</b> | <b>70,102</b> | <b>36,505</b> | <b>32,339</b> | <b>68,844</b> |

**16. CONTINGENT ASSETS AND LIABILITIES AND LEGAL OBLIGATIONS - TAX AND SOCIAL SECURITY CONTRIBUTIONS****a) Adherence to the program for installment payment and discharging of tax debts (REFIS/Tax Amnesty - Law 12.865/2013)**

On December 31, 2013, considering the terms and benefits offered by the tax amnesty program enacted by the Brazilian government, through Law 12865/13, the Institution's management reassessed, together with its legal counsel, the convenience of participating in this program. As a result, management decided to withdraw from specific proceedings and to settle immediately the related contingent amounts.

The proceedings totaled R\$ 357 at the Individual and R\$ 948 on a Consolidated basis, generating a positive impact on the gross amount of R\$ 213 at the Individual, and a negative impact at the Consolidated of R\$ 140, positive impact R\$ 64 net of tax at the Individual and a negative impact R\$ 279 net of tax at the Consolidated, respectively, and are mainly represented by PIS process (base year 1996) in Banco Pine, fully provisioned. This process was paid in full with judicial deposit in the amount of R\$ 173 and for processes PIS (based year 2007) in the amount of R\$ 10, IRPJ year of 1996 amounting to R\$10 and CSLL years 1997/98 amounting to R\$ 571. In Pine Investimentos DTVM, had not accrued amounts. These proceedings were partially paid with judicial deposit in the amount of R\$ 138.

**b) Contingent assets**

There were no contingent assets at December 31, 2013 or 2012.

**c) Legal obligations - taxes and social security**

These are legal and administrative processes related to tax and social security obligations. The main processes are as follows:

**PIS:** The Institution and Pine Investimentos sought an injunction designed to render ineffective the wording of Article 3, paragraph 1, of Law 9718/1998, which changed the calculation base of PIS and COFINS so that all corporate revenues are liable to these contributions. Prior to this rule, suspended in innumerable recent decisions by the Federal Supreme Court, only revenues derived from services rendered and the sale of merchandise were liable to these contributions. The injunction filed by Banco Pine received a partially favorable judgment and the appeal lodged by the Federal Government was dismissed. The admissibility of the Special and Extraordinary Appeals filed by the Federal Government was denied and the judgment was made final and unappealable on September 17, 2013.

In this respect, the Institution will file a request for proof of claim at the Brazilian Federal Revenue authority (RFB), regarding the contributions to PIS which were overpaid during the period from June 2000 to April 2005, in the historical amount of R\$3,522 in the Institution and R\$ 3,566 on a Consolidated basis, which adjusted for inflation, based on the variation in the SELIC rate up to December 31, 2012, totaled R\$ 8,336 in the Institution and R\$ 8,588 on a Consolidated basis. Based on the final and unappealable judgment and the administrative procedure filed at RFB, a corresponding tax credit was recognized in "Other receivables - Tax recoverable", as a counter entry to the "Other operating income" account.

**COFINS:** In November 2005, the Federal Supreme Court (STF) judged as unconstitutional paragraph 1 of Article 3, of Law 9718/98, which introduced the new calculation basis for COFINS determination purposes from February 1999, broadening the concept of revenue. Accordingly, the calculation base of COFINS was decreased and gave rise to the unquestionable right to recover the amount of overpaid tax. The injunction filed against the Federal Government by the Institution claiming the right to offset the refund of the incorrectly paid amount of COFINS against other current taxes was successful.

In this respect, the Institution will file a request for proof of claim at the Brazilian Federal Revenue authority (RFB), regarding COFINS which was overpaid during the period from June 2000 to April 2005, in the historical amount of R\$ 16,627 in the Individual and R\$ 16,820 on a Consolidated basis, which adjusted for inflation, based on the variation in the SELIC rate up to December 31, 2013, totaled R\$ 37,744 (December 31, 2012 – R\$ 34,490) in the Individual and R\$ 38,188 (December 31, 2012 – R\$ 34,919) on a Consolidated basis. Based on the final and unappealable sentence and the administrative procedure filed at the RFB, a corresponding tax credit was recognized in "Other receivables - Tax recoverable", as a counter entry to the "Other operating income" account.

Based on the decision of May 21, 2010 which rejected the two extraordinary appeals lodged by the Federal Government, an interlocutory appeal for writ of certiorari on extraordinary appeal was filed. Upon referral to the Federal Supreme Court, the Chief Justice referred the case records to the Court of origin, on the grounds of Article 543-B of the Code of Civil Procedures, considering the analysis of the General Repercussion already issued through Special Appeal RE 585235. Subsequently, on May 18, 2011, the interlocutory appeal was dismissed and the Federal Government filed petitions seeking clarification of the decision, claiming that a material error had occurred in respect of the aforementioned RE and indicating that RE 609096 was correct. The petitions for clarification were dismissed. Further, as a result of this sentence, a special appeal was lodged for the same purpose. The Deputy Chief Judge of the Regional Federal Court of the 3rd Region received the special appeal as a request for reconsideration and upheld the appealed sentence. Notified of this decision, the Federal Government lodged no further appeal. The final and unappealable sentence was handed down on October 21, 2011 and certified on November 8, 2011.

**The amounts of the legal obligations and respective judicial deposits are presented as follows:**

|   | Individual |               |                   |                | Consolidated |               |                   |                |
|---|------------|---------------|-------------------|----------------|--------------|---------------|-------------------|----------------|
|   | Provision  |               | Judicial deposits |                | Provision    |               | Judicial deposits |                |
|   | 2013       | 2012          | 2013              | 2012           | 2013         | 2012          | 2013              | 2012           |
| Social integration program (PIS)        | -          | 32,011        | 33,007            | 31,927         | -            | 32,538        | 33,218            | 32,452         |
| Social contribution on revenues(COFINS) | -          | -             | 168,908           | 160,295        | -            | -             | 169,862           | 161,197        |
| <b>Total</b>                            | <b>-</b>   | <b>32,011</b> | <b>201,915</b>    | <b>192,222</b> | <b>-</b>     | <b>32,538</b> | <b>203,080</b>    | <b>193,649</b> |

**d) Contingencies classified as probable are regularly provided for the year ended December 30, 2013 and 2012 are comprised as follows:**

|                     | Individual    |               |                   |              | Consolidated  |               |                   |              |
|---------------------|---------------|---------------|-------------------|--------------|---------------|---------------|-------------------|--------------|
|                     | Provision     |               | Judicial deposits |              | Provision     |               | Judicial deposits |              |
|                     | 2013          | 2012          | 2013              | 2012         | 2013          | 2012          | 2013              | 2012         |
| Tax contingencies   | 716           | 10,045        | 1,740             | 2,076        | 723           | 10,053        | 1,769             | 2,347        |
| Labor contingencies | 1,925         | 4,665         | 575               | 536          | 1,925         | 4,665         | 575               | 536          |
| Civil contingencies | 9,997         | 18,298        | 2,385             | 2,657        | 9,997         | 18,298        | 2,385             | 2,657        |
| <b>Total</b>        | <b>12,638</b> | <b>33,008</b> | <b>4,700</b>      | <b>5,269</b> | <b>12,645</b> | <b>33,016</b> | <b>4,729</b>      | <b>5,540</b> |

**e) Activity in liability provisions**

|                            | Individual |              |              |               | Consolidated  |              |               |               |
|----------------------------|------------|--------------|--------------|---------------|---------------|--------------|---------------|---------------|
|                            | 2013       |              |              |               | 2012          |              |               |               |
|                            | Tax        | Labor        | Civil        | Total         | Tax           | Labor        | Civil         | Total         |
| Opening balance            | 42,056     | 4,665        | 18,298       | 65,019        | 29,197        | 7,124        | 16,025        | 52,346        |
| Amount recorded (reversed) | (43,005)   | (2,939)      | (9,059)      | (55,003)      | 10,991        | (2,980)      | 1,294         | 9,305         |
| Adjustments                | 1,665      | 199          | 758          | 2,622         | 1,868         | 521          | 979           | 3,368         |
| <b>Closing balance</b>     | <b>716</b> | <b>1,925</b> | <b>9,997</b> | <b>12,638</b> | <b>42,056</b> | <b>4,665</b> | <b>18,298</b> | <b>65,019</b> |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

|                            | 2013          |              |               |               | 2012          |              |               |               | Consolidated  |
|----------------------------|---------------|--------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|
|                            | Tax           | Labor        | Civil         | Total         | Tax           | Labor        | Civil         | Total         | 2012          |
| <b>Opening balance</b>     | <b>42,591</b> | <b>4,665</b> | <b>18,298</b> | <b>65,554</b> | <b>29,574</b> | <b>7,124</b> | <b>16,025</b> | <b>52,723</b> |               |
| Amount recorded (reversed) | (43,557)      | (2,939)      | (9,059)       | (55,555)      | 11,116        | (2,980)      | 1,294         | 9,430         |               |
| Adjustments                | 1,689         | 199          | 758           | 2,646         | 1,901         | 521          | 979           | 3,401         |               |
| <b>Closing balance</b>     | <b>723</b>    | <b>1,925</b> | <b>9,997</b>  | <b>12,645</b> | <b>42,591</b> | <b>4,665</b> | <b>18,298</b> | <b>65,554</b> | <b>52,723</b> |

**f) We present below the main suits and proceedings for which loss is considered possible:**

Labor: At December 31, 2013, and 2012, the Institution had no labor claims classified as possible losses.

Civil: At December 31, 2013, and 2012, the Institution had no civil claims classified as possible losses.

**17. BORROWINGS AND ONLENDINGS**

|  | Individual     |                     |                   |                   |                    |                  |
|--|----------------|---------------------|-------------------|-------------------|--------------------|------------------|
|  | 2013           |                     |                   |                   |                    |                  |
|  | Up to 3 months | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total            |
| Local onlendings – official institutions | 61,788         | 279,262             | 571,229           | 112,536           | 116,293            | 1,141,108        |
| Foreign onlending transactions           | 10             | 2,855               | 2,835             | -                 | -                  | 5,700            |
| Foreign borrowing transactions           | 425,331        | 620,396             | 234,260           | -                 | 70,278             | 1,350,265        |
| <b>Total</b>                             | <b>487,129</b> | <b>902,513</b>      | <b>808,324</b>    | <b>112,536</b>    | <b>186,571</b>     | <b>2,497,073</b> |

  

|  | Consolidated   |                     |                   |                   |                    |                  |
|--|----------------|---------------------|-------------------|-------------------|--------------------|------------------|
|  | 2013           |                     |                   |                   |                    |                  |
|  | Up to 3 months | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total            |
| Local borrowings - other institutions(1) |                |                     | 43,087            | 413,776           | -                  | 456,863          |
| Local onlendings – official institutions | 61,788         | 279,262             | 571,229           | 112,536           | 116,293            | 1,141,108        |
| Foreign onlending transactions           | 10             | 2,855               | 2,835             | -                 | -                  | 5,700            |
| Foreign borrowing transactions           | 425,331        | 620,396             | 234,260           | -                 | 70,278             | 1,350,265        |
| <b>Total</b>                             | <b>487,129</b> | <b>902,513</b>      | <b>851,411</b>    | <b>526,312</b>    | <b>186,571</b>     | <b>2,953,936</b> |

  

|  | Individual     |                     |                   |                   |                    |                  |
|--|----------------|---------------------|-------------------|-------------------|--------------------|------------------|
|  | 2012           |                     |                   |                   |                    |                  |
|  | Up to 3 months | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total            |
| Local onlendings – official institutions | 70,958         | 251,418             | 330,475           | 132,022           | 107,435            | 892,308          |
| Foreign onlending transactions           | -              | 10,236              | -                 | -                 | -                  | 10,236           |
| Foreign borrowing transactions           | 389,617        | 503,245             | -                 | -                 | 61,305             | 954,167          |
| <b>Total</b>                             | <b>460,575</b> | <b>764,899</b>      | <b>330,475</b>    | <b>132,022</b>    | <b>168,740</b>     | <b>1,856,711</b> |

  

|  | Consolidated   |                     |                   |                   |                    |                  |
|--|----------------|---------------------|-------------------|-------------------|--------------------|------------------|
|  | 2012           |                     |                   |                   |                    |                  |
|  | Up to 3 months | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total            |
| Local borrowings - other institutions(1) |                |                     |                   | 118,735           | -                  | 118,735          |
| Local onlendings – official institutions | 70,958         | 251,418             | 330,475           | 132,022           | 107,435            | 892,308          |
| Foreign onlending transactions           | -              | 10,236              | -                 | -                 | -                  | 10,236           |
| Foreign borrowing transactions           | 389,617        | 503,245             | -                 | -                 | 61,305             | 954,167          |
| <b>Total</b>                             | <b>460,575</b> | <b>764,899</b>      | <b>330,475</b>    | <b>250,757</b>    | <b>168,740</b>     | <b>1,975,446</b> |

(1) On December, 2013, R\$ 456,863 (R\$ 118,735 on December 31, 2012) refers to the amount of shares of FIDC in the amount of R\$ 43,087 (R\$ 118,735 on December 31, 2012) and also to the value of senior shares of FIDC Agro in the amount of R\$ 413,777.

**18. FUNDS FROM ACCEPTANCE AND ISSUANCE OF SECURITIES**

**a) Funds from exchange acceptances**

|                                      | Individual and Consolidated |                     |                   |                   |                    |                  |
|--------------------------------------|-----------------------------|---------------------|-------------------|-------------------|--------------------|------------------|
|                                      | 2013                        |                     |                   |                   |                    |                  |
|                                      | Up to 3 months              | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total            |
| Real estate letters of credit (LCI)  | 98,167                      | 172,150             | 9,969             | 410               | -                  | 280,696          |
| Agribusiness letters of credit (LCA) | 323,626                     | 86,643              | 27,912            | 161               | -                  | 438,342          |
| Financial bills (LF)                 | -                           | 599,368             | 115,635           | 19,678            | 3,486              | 738,367          |
| <b>Total</b>                         | <b>421,793</b>              | <b>858,161</b>      | <b>153,716</b>    | <b>20,249</b>     | <b>3,486</b>       | <b>1,457,405</b> |

  

|                                      | Individual and Consolidated |                     |                   |                   |                    |                |
|--------------------------------------|-----------------------------|---------------------|-------------------|-------------------|--------------------|----------------|
|                                      | 2012                        |                     |                   |                   |                    |                |
|                                      | Up to 3 months              | From 3 to 12 months | From 1 to 3 years | From 3 to 5 years | From 5 to 15 years | Total          |
| Real estate letters of credit (LCI)  | 2,236                       | 9,729               | -                 | -                 | -                  | 11,965         |
| Agribusiness letters of credit (LCA) | 285,197                     | 92,171              | 7,830             | -                 | -                  | 385,198        |
| Financial bills (LF)                 | -                           | 1,101               | 562,941           | 8,529             | 1,694              | 574,265        |
| <b>Total</b>                         | <b>287,433</b>              | <b>103,001</b>      | <b>570,771</b>    | <b>8,529</b>      | <b>1,694</b>       | <b>971,428</b> |

**b) Securities issued abroad**

These are funds obtained through the global fixed-rate note program which, at December 31, 2013, amount to R\$ 277,097 (December 31, 2012 - R\$312,268), maturing up to 2022 and interest of up to 8.75% per annum plus LIBOR and exchange variation, and working capital in the amount of R\$ 3,197 (December 31, 2012 - R\$ 8,367) maturing up to 2014.

We present below an analysis of the tranches and balances adjusted at the balance sheet dates:

| "Tranche" original - US\$          | Issuance currency | Interest rate     | Final maturity | Individual and Consolidated |                |
|------------------------------------|-------------------|-------------------|----------------|-----------------------------|----------------|
|                                    |                   |                   |                | 2013                        | 2012           |
| 4,091                              | US\$              | 2,0% p.a + Libor  | Jun/2014       | 3,197                       | 8,367          |
| 8,000                              | US\$              | 1,85% p.a + Libor | Nov/2014       | 9,392                       | 16,391         |
| 9,394                              | US\$              | 2,20% p.a + Libor | Oct/2013       | -                           | 19,295         |
| 1,044                              | US\$              | 8,7% p.a + Libor  | Jan/2017       | 2,551                       | 2,226          |
| 39,333                             | US\$              | 3,0% p.a + Libor  | Jan/2014       | 7,139                       | 81,616         |
| 25,000                             | US\$              | 4,2% p.a + Libor  | Apr/2022       | 106,021                     | 51,555         |
| 73,000                             | CLP               | 6,0% p.a + Var.UF | Dec/2017       | 151,994                     | 141,185        |
| <b>Total</b>                       |                   |                   |                | <b>280,294</b>              | <b>320,635</b> |
| (-) Current                        |                   |                   |                | (21,059)                    | (109,159)      |
| <b>Total long-term liabilities</b> |                   |                   |                | <b>259,235</b>              | <b>211,476</b> |

The Institution has lines with certain multilateral public agencies (IFC - International Finance Corporation and IDB - Inter-American Development Bank) which guarantee the Institution's loans in the amount of US\$130,000 (R\$ 304,538 based on the US dollar ptax rate at December 31, 2013). At December 31, 2013, Banco Pine was using the amount of US\$ 66,004 (R\$ 154,621 based on the US dollar exchange rate at December 31, 2013). On October 15, 2013 was settled operation with the FMO-Nederlandse Maatschappij Voor Financierings Ontwi-The Hague.

**19. SUBORDINATED DEBT**

|                    | Issuance | Maturity  | Amount      | Individual and Consolidated |                |                |
|--------------------|----------|-----------|-------------|-----------------------------|----------------|----------------|
|                    |          |           |             | Interest rate               | 2013           | 2012           |
| "Fixed Rate Notes" | Public   | 1/6/2017  | US\$125,000 | 8,75% p.a                   | 306,900        | 267,705        |
| Financial Bills    | Private  | 12/6/2021 | R\$45.152   | 141,45% of CDI              | 53,311         | 49,567         |
| <b>Total</b>       |          |           |             |                             | <b>360,211</b> | <b>317,272</b> |

**20. EQUITY****a) Capital**

Pursuant to the by-laws, subscribed and paid-up capital totals R\$ 1,112,259 and comprises 123,612,756 (December 31, 2012 – 108,852,631) registered shares, of which 65,178,483 are common shares and 58,434,273 (December 31, 2012 – 50,186,211) are preferred shares with no par value. The Institution is authorized to increase its capital, without the necessity of any amendment to the by-laws, by up to a further 100,000,000 common or preferred shares, all of which shall be nominative, book-entry and with no par value, by decision of the Board of Directors.

As deliberated at a meeting of the Board of Directors held on October 15, 2013 and ratified by the Central Bank on December 23, 2013, capital was increased from R\$ 967,259 to R\$ 1,112,259, through the incorporation of part of the balance of the legal reserve in the amount of R \$ 17,429, and part of the balance of the statutory reserves in the amount of R\$ 125,571 amounting to R\$ 145,000, through the issuance of 12,770,443 new nominative shares, of which 6,733,594 common shares and 6,036,849 preferred, passing total number from 110,842,313 to 123,612,756 nominative shares, being 65,178,483 common and 58,434,273 preferred shares.

As approved at the Board of Directors held on February 4, 2013 and ratified by the Central Bank on April 19, 2013, capital was increased by R\$ 31,576 through the issuance of 2,211,213 new shares, with 1,887,605 to Societe de Promotion et de Participation Pour La Cooperation Economique SA - PROPARCO ("PROPARCO") and 323,608 other shareholders, preferred shares, and the capital stock of R\$ 935,683 to R\$ 967,259, divided into 11,842,313 nominative shares, with 58,444,889 common shares and 52,397,424 preferred shares, without par value.

As approved at the Board of Directors held on September 25, 2012 and approved by the Central Bank on November 12, 2012, a capital increase of R\$ 139,635 was performed 3,220,203 by issuing 2,100,839 shares to shareholder DEG - Deutsche Investitions - und Entwicklungsgesellschaft Mbh ("DEG") and 1,119,364 to other shareholders, preferred shares and 6,558,123 common shares to the controlling shareholder, and the capital stock of R\$ 796,048 increased to R\$ 935,683, divided into 108,631,100 shares, being 58,444,889 common shares and 50,186,211 preferred shares, without par value.

As deliberated at the Extraordinary General Meeting held on December 22, 2011 and ratified by BACEN on February 9, 2012, approval was given for the following: a) a capital increase from R\$466,358 to R\$666,358, with no new issue of shares, through the incorporation of a portion of the balance of the reserve of goodwill from the subscription of shares, in the amount of R\$ 200,000; b) a further capital increase to R\$796,048, through the incorporation of a portion of the balance of the legal reserve in the amount of R\$16,810 and, a portion of the balance of the statutory reserve in the amount of R\$112,880, with the issue of 12,274,766 new nominative shares, of which 6,442,894 are common shares and 5,831,872 are preferred shares, an increase in the total number of shares from 86,578,008 to 98,852,774 nominative shares, of which 51,886,766 are common shares and 46,966,008 are preferred shares.

As deliberated at the Extraordinary General Meetings held on September 8 and October 25, 2011 and ratified by BACEN on January 6, 2012, approval was given for the following: a) a capital increase in the amount of R\$43,752 through the issue of 2,543,742 preferred shares, with 2,543,604 to the shareholder DEG - Deutsche Investitions- und Entwicklungsgesellschaft mbH and 138 to other shareholders; b) for all of the Institution's shareholders registered at September 8, 2011, a period of thirty days to exercise their right of first refusal, beginning on September 9, 2011 and ending on October 10, 2011, inclusive. A number of one hundred and thirty-eight preferred shares of the Institution were subscribed in the total amount of R\$3.

**b) Capital reserve**

The capital reserve, pursuant to the provisions of Law 11638/07, may only be used to (i) absorb losses which are in excess of retained earnings and the revenue reserves: (ii) increase capital; (iii) cancel treasury shares; and (iv) pay dividends on preferred shares provided that they are entitled to this benefit.

**c) Revenue reserve**

The Institution's revenue reserve comprises the legal and statutory reserves. The balance of the revenue reserves may not exceed the Institution's capital, and any excess must be capitalized or distributed as dividends. The Institution has no other revenue reserves.

Legal reserve – Pursuant to Law 11638/07 and the by-laws, the Institution must appropriate 5% of its net income for each year to the legal reserve. The legal reserve shall not exceed 20% of the Institution's paid-up capital. However, the Institution may choose not to appropriate a portion of its net income to the legal reserve for the year in which the balance of this reserve plus the capital reserves, exceeds 30% of its capital.

Statutory reserve – Pursuant to Law 11638/07, the by-laws may constitute other reserves, since that determines its purpose, the percentage of net income to be allocated to these reserves and the maximum amount to be maintained in each statutory reserve. The appropriation of funds to these reserves should not be approved to the detriment of the mandatory dividend. The Institution recorded a statutory reserve of 100% of its net income, in the amount of R\$33,516, after the appropriation of 5% to the legal reserve of R\$ 8,080, the deduction of the payment of interest on own capital of R\$ 62,270 and dividends in the amount of R\$57,730, to maintain the Institution's operating margin compatible with its asset transactions.

**d) Dividends and interest on own capital**

Stockholders are entitled to a minimum dividend of 25% of annual net income, adjusted pursuant to Brazilian corporate legislation, subject to the approval of the General Meeting of stockholders.

□ In accordance with the provisions of Law 9249/95, interest on own capital was accrued and declared, calculated based on the variation in the long-term interest rate (TJLP) for the period. □ This interest on own capital decreased the expense for income tax and social contribution for period ended December 31, 2013 by R\$24,908 (December 31, 2012 – R\$24,098).

We present below the dividends and interest on own capital related to income for period ended:

| Details                 | Release date | Payment Date | Amount per share<br>(gross) | Total amount (gross) | Amount per share<br>(Net of IR) | Total amount (net) |
|-------------------------|--------------|--------------|-----------------------------|----------------------|---------------------------------|--------------------|
| Interest on own capital | 12/27/2013   | 1/13/2014    | 0.1463                      | 15,936               | 0.1244                          | 13,546             |
| Interest on own capital | 9/30/2013    | 10/14/2013   | 0.1436                      | 15,638               | 0.1221                          | 13,292             |
| Interest on own capital | 6/28/2013    | 7/12/2013    | 0.1433                      | 15,719               | 0.1218                          | 13,361             |
| Interest on own capital | 3/21/2013    | 4/10/2013    | 0.1389                      | 14,977               | 0.1181                          | 12,730             |
| Dividends               | 12/27/2013   | 1/13/2014    | 0.1291                      | 14,064               | -                               | -                  |
| Dividends               | 9/30/2013    | 10/14/2013   | 0.1319                      | 14,362               | -                               | -                  |
| Dividends               | 6/28/2013    | 7/12/2013    | 0.1302                      | 14,281               | -                               | -                  |
| Dividends               | 3/21/2013    | 4/10/2013    | 0.1393                      | 15,023               | -                               | -                  |

In accordance with Letter Circular 3516/11, the proposed additional dividend in excess of the minimum dividend, in the amount of R\$ 21,177 (December 31, 2012 – R\$18,559) is classified in a specific equity account.

We present below the reconciliation of dividends and interest on own capital for period ended December 31, 2013 and 2012:

|                              | 2013           | 2012           |
|------------------------------|----------------|----------------|
| Net income                   | 161,596        | 187,453        |
| Legal reserve                | (8,080)        | (9,373)        |
| <b>Calculation base</b>      | <b>153,516</b> | <b>178,080</b> |
| Interest on own capital      | 62,270         | 60,245         |
| Withholding tax – IRRF (15%) | (9,341)        | (9,037)        |
| Prepaid dividends            | 57,730         | 39,755         |
| <b>Amount proposed</b>       | <b>110,660</b> | <b>90,963</b>  |
| % of calculation base        | 72.08%         | 51.08%         |

**e) Treasury shares**

At a meeting of the Board of Directors on December 6, 2012, authorization was given for the acquisition of up to 1,219,659 of the Institution's own preferred shares to be held in treasury for subsequent sale, as well as the payment of variable remuneration to the Institution's statutory directors, under the terms of Resolution 3921/11, without decreasing capital. Under this plan, 600,000 shares were repurchased in the amount of R\$7,679 at an average cost of 12.80. The authorization will be effective up to December 5, 2013.

During the second half of 2012, the Institution transferred 318,555 of its own shares which were held in treasury, to the statutory directors, as variable remuneration, under the terms of Resolution 3921/10, in the amount of R\$4,517, at the average cost of R\$14.18.

At a meeting of the Board of Directors on August 06, 2013, authorization was given for the acquisition of up to 1,942,417 of the Institution's own preferred shares to be held in treasury for subsequent sale, as well as the payment of variable remuneration to the Institution's statutory directors, under the terms of Resolution 3921/10, without decreasing capital. Under this plan, 1,060,200 shares were repurchased in the amount of R\$10,297 at an average cost of 9.71. The authorization lasts until August 06, 2014.

At December 31, 2013, 1,918,045 of the Institution's own preferred shares (December 31, 2012 - R\$ 994,840) were held in treasury in the amount of R\$22,083. The market value of these shares corresponded to R\$20,197 (December 31, 2012 – R\$ 14,923).

**f) Carrying value adjustments**

|                                     | Individual and Consolidated |              |
|-------------------------------------|-----------------------------|--------------|
|                                     | 2013                        | 2012         |
| Available-for-sale financial assets | (20,308)                    | (843)        |
| Marketable securities               | (20,308)                    | (843)        |
| Other                               | (7,688)                     | 77           |
| Income tax                          | 11,231                      | 343          |
| <b>Total</b>                        | <b>(16,765)</b>             | <b>(423)</b> |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

**21. STATEMENT OF OPERATIONS**

**a) Loan operations**

|  | Individual     |                | Consolidated   |                |
|--|----------------|----------------|----------------|----------------|
|  | 2013           | 2012           | 2013           | 2012           |
| Advance to depositors                    | 542            | 664            | 542            | 664            |
| Income from loans                        | 350,291        | 347,276        | 365,102        | 381,753        |
| Income from discounted bills             | 83             | 119            | 83             | 119            |
| Income from financing                    | 175,239        | 146,459        | 174,076        | 146,459        |
| Income from financing – foreign currency | 27,250         | 18,578         | 27,250         | 18,578         |
| Income from credit assignments           | 990            | -              | 990            | -              |
| <b>Total</b>                             | <b>554,395</b> | <b>513,096</b> | <b>568,043</b> | <b>547,573</b> |

**b) Results of securities transactions**

|  | Individual     |                | Consolidated   |                |
|--|----------------|----------------|----------------|----------------|
|  | 2013           | 2012           | 2013           | 2012           |
| Income from (expense for) transactions with fixed-income securities (FIDC) | 11,218         | 16,557         | -              | -              |
| Income from transactions with fixed-income securities                      | 333,293        | 479,636        | 353,020        | 486,305        |
| Expense for transactions with fixed-income securities                      | (90,447)       | (3,998)        | (90,242)       | (4,284)        |
| Expense for transactions with variable-income securities                   | -              | (2,197)        | -              | (2,197)        |
| <b>Total</b>   | <b>254,064</b> | <b>489,998</b> | <b>262,778</b> | <b>479,824</b> |

**c) Funds obtained in the market**

|   | Individual     |                | Consolidated   |                |
|---|----------------|----------------|----------------|----------------|
|   | 2013           | 2012           | 2013           | 2012           |
| Expenses from interbank deposits                    | 8,654          | 15,647         | 8,193          | 14,423         |
| Expenses from time deposits                         | 287,764        | 307,280        | 274,574        | 297,128        |
| Expenses from purchase and sale commitments         | 95,123         | 145,243        | 104,354        | 146,314        |
| Expense from (income from) securities issued abroad | 110,193        | 74,317         | 110,193        | 74,317         |
| Expenses from contribution to credit guarantee fund | 15,751         | 17,826         | 15,750         | 17,826         |
| Expenses from agribusiness letters of credit        | 21,216         | 27,374         | 21,216         | 27,374         |
| Expenses from financial bills                       | 65,322         | 28,880         | 65,322         | 28,880         |
| Expenses from real estate letters of credit         | 8,413          | 1,138          | 8,413          | 1,138          |
| <b>Total</b>  | <b>612,436</b> | <b>617,705</b> | <b>608,015</b> | <b>607,400</b> |

**d) Borrowings and onlendings**

|  | Individual     |                | Consolidated   |                |
|--|----------------|----------------|----------------|----------------|
|  | 2013           | 2012           | 2013           | 2012           |
| Expenses from onlendings (BNDES)                   | 38,958         | 37,893         | 35,610         | 37,893         |
| Expenses from foreign onlendings – Resolution 3844 | 267            | 3,756          | 267            | 3,756          |
| Expenses from payables to foreign bankers          | 142,578        | 104,793        | 145,926        | 104,793        |
| Expenses from local loans - FIDC                   | -              | -              | 19,361         | 19,410         |
| Expenses from fromeign borrowings                  | 1,890          | 3,849          | 1,890          | 3,849          |
| <b>Total</b>                                       | <b>183,693</b> | <b>150,291</b> | <b>203,054</b> | <b>169,701</b> |

**e) Income from services rendered**

|                                     | Individual    |               | Consolidated   |                |
|-------------------------------------|---------------|---------------|----------------|----------------|
|                                     | 2013          | 2012          | 2013           | 2012           |
| Credit facility fee                 | 29,886        | 15,642        | 29,886         | 15,642         |
| Commission of guarantees            | 41,179        | 28,866        | 41,179         | 28,866         |
| Commission of intermediary services | 13,823        | 5,135         | 43,681         | 65,256         |
| Other                               | 33            | 716           | 287            | 3,061          |
| <b>Total</b>                        | <b>84,921</b> | <b>50,359</b> | <b>115,033</b> | <b>112,825</b> |

**f) Personnel expenses**

|                 | Individual    |               | Consolidated  |               |
|-----------------|---------------|---------------|---------------|---------------|
|                 | 2013          | 2012          | 2013          | 2012          |
| Salaries        | 56,766        | 55,865        | 60,983        | 58,099        |
| Benefits        | 8,684         | 7,930         | 9,150         | 8,125         |
| Social charges  | 18,967        | 19,673        | 19,859        | 20,504        |
| Directors' fees | 1,018         | 969           | 1,035         | 984           |
| Training        | 265           | 480           | 276           | 482           |
| Interns         | 354           | 544           | 402           | 585           |
| <b>Total</b>    | <b>86,054</b> | <b>85,461</b> | <b>91,705</b> | <b>88,779</b> |

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

**g) Other administrative expenses**

|                                    | <b>Individual</b> |               | <b>Consolidated</b> |               |
|------------------------------------|-------------------|---------------|---------------------|---------------|
|                                    | <b>2013</b>       | <b>2012</b>   | <b>2013</b>         | <b>2012</b>   |
| Water, electricity and gas         | 474               | 432           | 491                 | 439           |
| Rents                              | 8,947             | 8,246         | 9,291               | 8,412         |
| Leased assets                      | 997               | 2,585         | 997                 | 2,585         |
| Communications                     | 3,501             | 3,592         | 3,523               | 3,603         |
| Charitable contributions           | 45                | 90            | 45                  | 104           |
| Maintenance and repair of assets   | 2,274             | 2,222         | 2,279               | 2,227         |
| Materials                          | 166               | 157           | 166                 | 157           |
| Data processing                    | 7,689             | 8,230         | 7,913               | 8,280         |
| Promotions and public relations    | 1,371             | 2,405         | 1,376               | 2,413         |
| Publicity and advertising          | 1,543             | 2,109         | 1,593               | 2,182         |
| Publications                       | 868               | 909           | 952                 | 986           |
| Insurance                          | 286               | 395           | 286                 | 397           |
| Financial system services          | 15,627            | 14,858        | 16,374              | 15,237        |
| Third-party services               | 3,423             | 6,613         | 3,875               | 7,075         |
| Surveillance and security services | 4,516             | 3,274         | 4,516               | 3,274         |
| Specialized technical services     | 14,382            | 12,016        | 15,009              | 12,267        |
| Transportation                     | 1,391             | 1,592         | 1,413               | 1,616         |
| Travel                             | 2,830             | 3,273         | 3,091               | 3,438         |
| Other administrative expenses      | 16,049            | 12,898        | 16,293              | 12,983        |
| Amortization and depreciation      | 5,316             | 4,512         | 5,417               | 4,590         |
| <b>Total</b>                       | <b>91,695</b>     | <b>90,408</b> | <b>94,900</b>       | <b>92,265</b> |

**h) Tax expenses**

|   | <b>Individual</b> |               | <b>Consolidated</b> |               |
|---|-------------------|---------------|---------------------|---------------|
|   | <b>2013</b>       | <b>2012</b>   | <b>2013</b>         | <b>2012</b>   |
| Service tax (ISS)                       | 4,611             | 2,871         | 6,069               | 5,994         |
| Social contribution on revenues(COFINS) | 3,411             | 2,297         | 4,486               | 4,420         |
| Social integration program (PIS)        | 4,377             | 3,338         | 4,945               | 3,793         |
| Other                                   | 922               | 2,605         | 1,145               | 2,622         |
| <b>Total</b>                            | <b>13,321</b>     | <b>11,111</b> | <b>16,645</b>       | <b>16,829</b> |

**i) Other operating income**

|  | <b>Individual</b> |               | <b>Consolidated</b> |               |
|--|-------------------|---------------|---------------------|---------------|
|  | <b>2013</b>       | <b>2012</b>   | <b>2013</b>         | <b>2012</b>   |
| Recovery of charges and expenses               | 1,650             | 964           | 1,653               | 958           |
| Indexation                                     | 3,857             | 2,903         | 3,825               | 2,951         |
| Reversal of provision for onlending assignment | -                 | 10,903        | -                   | 10,903        |
| Reversion of provision finance advisor         | -                 | 15,178        | -                   | 15,178        |
| Adjustment of judicial deposits                | 9,051             | 8,793         | 9,107               | 8,850         |
| Reversal of provision for labor risks          | 2,811             | 1,467         | 2,841               | 1,467         |
| Reversal of provision for tax risks            | 845               | 1,079         | 845                 | 1,079         |
| Reversal of provision for civil processes      | 7,588             | -             | 7,588               | -             |
| Reversal of provision for FIDC                 | 1,602             | -             | 1,602               | -             |
| Other operating income                         | 6,998             | 15,131        | 5,765               | 3,576         |
| Income from securities and receivables         | -                 | 1,593         | -                   | 1,593         |
| Recovery of proceedings - COFINS               | 957               | 1,338         | 957                 | 1,354         |
| Recovery of expenditure                        | 3,522             | -             | 3,566               | -             |
| Recovery of proceedings - PIS (1)              | 35,163            | -             | 35,764              | -             |
| <b>Total</b>                                   | <b>74,044</b>     | <b>59,349</b> | <b>73,513</b>       | <b>47,909</b> |

<sup>(1)</sup> Concerning the values of the gain due to PIS / COFINS detailed in Note 16.c)

**j) Other operating expenses**

|   | <b>Individual</b> |               | <b>Consolidated</b> |               |
|---|-------------------|---------------|---------------------|---------------|
|   | <b>2013</b>       | <b>2012</b>   | <b>2013</b>         | <b>2012</b>   |
| Labor and civil proceedings             | 373               | 2,927         | 403                 | 3,146         |
| Indexation expense                      | 294               | 424           | 337                 | 457           |
| Charges on loans assigned               | 838               | 2,020         | 838                 | 2,020         |
| Expenses for assignment (1)             | 6,811             | 74,387        | 6,811               | 74,387        |
| Provision for FIDC                      | -                 | 1,602         | 4,929               | 1,602         |
| Exchange variation – investment foreign | 586               | -             | -                   | -             |
| Other provisions                        | 18,294            | -             | 18,294              | -             |
| Other operating expenses                | 5,311             | 2,061         | 5,825               | 3,512         |
| <b>Total</b>                            | <b>32,507</b>     | <b>83,421</b> | <b>37,437</b>       | <b>85,124</b> |

<sup>(1)</sup> R\$6,805 (December 31, 2012 – R\$ 74,156) comprises loss on loan assignments without coobligation, as described in Note 7.i)

**k) Non-operating income (expense)**

For the year ended December 31, 2013, the amount of R\$ 9,252 in the Individual and in the Consolidated (December 31, 2012 - R\$ 20,045 in the Individual and in the Consolidated) corresponds mainly to the sale of assets received as payment in kind for the settlement of loan operations.

**22. INCOME TAX AND SOCIAL CONTRIBUTION**

Reconciliation of expenses for income tax and social contribution on net income:

|  | Individual      |                 | Consolidated    |                 |
|--|-----------------|-----------------|-----------------|-----------------|
|  | 2013            | 2012            | 2013            | 2012            |
| Income before income tax (IRPJ) and social contribution (CSLL)<br>and less profit sharing. | 183,934         | 235,992         | 192,613         | 245,448         |
| Interest on own capital  | (62,270)        | (60,245)        | (62,270)        | (60,245)        |
| <b>Income before taxes on income</b>   | <b>121,664</b>  | <b>175,747</b>  | <b>130,343</b>  | <b>185,203</b>  |
| Current rate   | 40%             | 40%             | 40%             | 40%             |
| Expected expense for IRPJ and CSLL, based on current tax rate                              | (49,666)        | (70,299)        | (52,137)        | (74,081)        |
| Positive equity income   | 15,434          | 20,115          | -               | -               |
| Recipes of the termination interest  | 11,791          | -               | 11,791          | -               |
| Other adjustments  | (897)           | 1,645           | 9,239           | 16,086          |
| <b>Income Tax and Social Contribution</b>  | <b>(22,338)</b> | <b>(48,539)</b> | <b>(31,107)</b> | <b>(57,995)</b> |

**23. RELATED-PARTY TRANSACTIONS****a) Management compensation**

In 2012, the Institution approved the new Compensation Plan which addresses the standards and guidelines for the payment of fixed and variable compensation applicable to the members of the Board of Directors and statutory directors and, at the discretion of the specific committee, other executive officers with important positions and functions, in accordance with the provisions of Resolution 3921/10, of the National Monetary Council.

The new Plan has the following main objectives: (i) alignment of the Institution's executive compensation practices with its risk management policy; (ii) prevention of conduct that increases risk exposure to levels above those considered prudent in the short, medium and long-term strategies adopted by the Institution; (iii) creation of an instrument designed to attract and retain talent for the Institution's key positions; and (iv) adaptation of the compensation policy to meet the requirements of Resolution 3921/10.

The compensation defined in the Plan takes the following into consideration: (i) the Institution's current and potential risks; (ii) the Institution's overall result, in particular, recurring realized income (net book income for the period adjusted based on unrealized results and excluding the effects of controllable non-recurring events); (iii) capacity to generate cash flows; (iv) the economic environment in which the Institution operates and its related trends; (v) long-term sustainable financial bases and adjustments to future payments, based on the risks assumed, fluctuation in capital costs and liquidity projections; (vi) the individual performance of the Directors based on the target agreements entered into by each director as established in the PLR and filed at the Institution's head office; (vii) the performance of the business unit; and (viii) the relation between the Directors' individual performance, the business unit performance and the Institution's overall performance.

Variable compensation is calculated as follows:

a) up to 50% of the amount established for variable compensation is paid in kind, at the same time as payment of Profit Sharing (PLR).

b) the amount corresponding to 10% of that established for variable compensation will be paid in preferred shares of the Institution at the same time as PLR payment.

c) the amount corresponding to the remaining 40% of variable compensation will be paid in preferred shares of the Institution and will be granted to the employee at the same time as the payment of the amount in kind. The right to dispose of these shares will be on a "Deferred" basis, increasing as does the Director's level of responsibility.

The delivery of the shares related to deferred variable compensation attributable to the Directors will only occur if none of the following are verified during the applicable deferral period: (i) a significant decrease in realized recurring income; (ii) loss in the Institution or business unit, or (iii) verification of errors in accounting and/or administrative procedures which affect the results determined during the vesting period of the right to variable compensation.

The Institution's Compensation Committee, which was constituted at the general meeting held on January 16, 2012, will be responsible for (i) presenting proposals to the board of directors regarding the various forms of fixed and variable compensation, as well as benefits and the special recruitment and termination programs; (ii) monitoring the implementation and operation of the Institution's management compensation policy; (iii) reviewing annually the Institution's directors' compensation policy, recommending adjustments or improvements to the board of directors; (iv) recommending to the board of directors the total amount of the directors' compensation to be submitted to the general meeting, in accordance with Article 152 of Brazilian Corporation Law; (v) evaluating future internal and external scenarios and their possible impact on the Institution's directors' compensation policy; (vi) analyzing the Institution's directors' compensation policy in relation to market practices, to identify significant differences as compared to peer companies, proposing necessary adjustments; (vii) ensuring that the directors' compensation policy is permanently in line with the risk management policy, the Institution's current and expected financial position and the provisions of this resolution; and (viii) preparing annually, within a period of ninety days as from December 31, of each year, a Compensation Committee Report, as required by CMN Resolution 3921/10.

In the period ended December 31, 2013, variable remuneration was determined in the amount of R\$24,181, (On December 31, 2012 - R\$23,540) in accordance with the criteria defined in the new plan.

| Salaries and Fees of the Board of Directors and Executive Board | Individual and Consolidated |               |
|---|-----------------------------|---------------|
|   | 2013                        | 2012          |
| Fixed compensation  | 9,166                       | 7,841         |
| Variable compensation   | 24,181                      | 23,540        |
| Short-term benefits   | 5,300                       | 2,997         |
| <b>Total</b>  | <b>38,647</b>               | <b>34,378</b> |

Short-term benefits paid to directors mainly comprise salaries and social security contributions, paid leave and sick pay, profit sharing and bonuses (when payable within twelve months subsequent to the year-end closing) and non-monetary benefits (such as health care and free or subsidized goods or services).

**Employment agreement termination**

The employment agreements are valid for an indefinite period. Officers are not entitled to any financial compensation when the employment relationship is terminated either voluntarily or due to the non-fulfillment of his/her obligations. If the employment agreement is terminated by the Institution, the officer may receive indemnification. During the period ended December 31, 2013, compensation in the amount of R\$484 (December 31, 2012 - R\$1,246) was paid to officers who left the Institution.

(A free translation of the original in Portuguese)



**BANCO PINE S.A. AND SUBSIDIARIES**

**NOTES TO THE INDIVIDUAL AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012**

(In thousands of reais, unless otherwise stated)

**b) Related parties**

The related-party transactions mainly with the companies listed in Note 2, are carried out at average amounts, terms and rates practiced in the market, effective on the corresponding dates with commutative conditions and comprise the following:

|   | Assets (liabilities) |                | Income (expenses) |                 |
|---|----------------------|----------------|-------------------|-----------------|
|   | 2013                 | 2012           | 2013              | 2012            |
| <b>Marketable securities</b>                  |                      |                |                   |                 |
| Pine Crédito Privado - FIDC                   | (661,192)            | (592,746)      | 16,034            | 16,557          |
| FIP Rio Corporate                             | (8,715)              | 59,731         | (837)             | 16,557          |
| Pine Crédito Privado - FIDC Agro              | (97,980)             | (97,980)       | 4,816             | -               |
| <b>Demand deposits</b>                        | <b>150</b>           | -              | -                 | -               |
| Pine Investimentos                            | 27                   | 55             | -                 | -               |
| Pine Comercializadora de Energia Elétrica     | 9                    | -              | -                 | -               |
| Pine Corretora                                | 6                    | 8              | -                 | -               |
| Pine Assessoria                               | 14                   | 5              | -                 | -               |
| Pine Assessoria em Comercialização de Energia | 9                    | 3              | -                 | -               |
| Pine Planejamento Ltda                        | 9                    | 9              | -                 | -               |
| IRE VII Desenvolvimento Imobiliário Ltda      | 3                    | -              | -                 | -               |
| Directors and immediate family(1)             | 73                   | 64             | -                 | -               |
| <b>Interbank deposits</b>                     | <b>4,222</b>         | <b>9,152</b>   | <b>(460)</b>      | <b>(1,224)</b>  |
| Pine Investimentos                            | 4,222                | 9,152          | (460)             | (1,224)         |
| <b>Time deposits</b>                          | <b>117,155</b>       | <b>161,590</b> | <b>(15,095)</b>   | <b>(10,209)</b> |
| Pine Investimentos                            | 33,640               | 26,546         | (2,424)           | (1,602)         |
| Pine Comercializadora de Energia Elétrica     | 3,883                | 80,541         | (6,830)           | (7,065)         |
| Pine Corretora                                | 230                  | 220            | (19)              | (45)            |
| Pine Assessoria                               | 38,487               | 35,421         | (2,949)           | (1,403)         |
| Pine Planejamento Ltda                        | 19,293               | 4,782          | (1,136)           | (36)            |
| Pine Assessoria em Comercialização de Energia | 32                   | -              | (3)               | -               |
| IRE VII Desenvolvimento Imobiliário Ltda      | 8,507                | -              | (661)             | -               |
| Directors and immediate family(1)             | 13,083               | 14,080         | (1,073)           | (58)            |
| <b>Open market funding</b>                    | <b>214,051</b>       | -              | <b>4,579</b>      | -               |
| Pine Investimentos                            | 175,263              | -              | 6,447             | -               |
| Pine Crédito Privado - FIDC Agro              | 38,788               | -              | (1,352)           | -               |
| IRE VII Desenvolvimento Imobiliário S/A       | -                    | -              | (516)             | -               |

(1) These amounts are not consolidated.

**c) Capital ownership**

The following table presents the direct investment in common and preferred shares, at December 31, 2013 and December 31, 2012, of stockholders with more than five percent of total shares and of members of the Board of Directors and Executive Board.

| shares             | 2013              |                  |                   |                      |                   |                 |
|--------------------|-------------------|------------------|-------------------|----------------------|-------------------|-----------------|
|                    | Common shares     | Common shares(%) | Preferred shares  | Preferred shares (%) | Total shares      | Total shares(%) |
| Individuals        | 58,444,889        | 100.00           | 15,410,863        | 29.41                | 73,855,752        | 66.63           |
| Board of Directors | -                 | -                | 3,243,868         | 6.19                 | 3,243,868         | 2.93            |
| Executive Officers | -                 | -                | 3,103,532         | 5.92                 | 3,103,532         | 2.80            |
| <b>Total</b>       | <b>58,444,889</b> | <b>100.00</b>    | <b>21,758,263</b> | <b>41.52</b>         | <b>80,203,152</b> | <b>72.36</b>    |

  

| shares             | 2012              |                  |                   |                      |                   |                 |
|--------------------|-------------------|------------------|-------------------|----------------------|-------------------|-----------------|
|                    | Common shares     | Common shares(%) | Preferred shares  | Preferred shares (%) | Total shares      | Total shares(%) |
| Individuals        | 58,444,889        | 100.00           | 15,595,863        | 31.08                | 74,040,752        | 68.16           |
| Board of Directors | -                 | -                | 3,281,010         | 6.54                 | 3,281,010         | 3.02            |
| Executive Officers | -                 | -                | 2,635,774         | 5.25                 | 2,635,774         | 2.39            |
| <b>Total</b>       | <b>58,444,889</b> | <b>100.00</b>    | <b>21,512,647</b> | <b>42.87</b>         | <b>79,957,536</b> | <b>73.57</b>    |

**24. COMMITMENTS, GUARANTEES AND OTHER INFORMATION**

|                                     | 2013 |  | 2012             |                  |
|-------------------------------------|------|--|------------------|------------------|
|                                     |      |  |                  |                  |
| Sureties and guarantees             |      |  | 2,909,197        | 2,114,296        |
| Credit assignment with coobligation |      |  | -                | 334              |
| Letter of credit                    |      |  | 51,212           | 8,814            |
| <b>Total</b>                        |      |  | <b>2,960,409</b> | <b>2,123,444</b> |

**25. EMPLOYEE BENEFITS**

The Institution makes monthly contributions to a private pension company for VGBL and PGBL plans, at the option of the participant, in an amount equivalent to 1% of the employee's gross salary, provided that the employee also contributes at least 1% of his/her gross salary, to supplement their social security benefits, as part of a defined contribution plan, and this is the sole responsibility of the Institution as sponsor.

In the year ended December 31, 2013 the total of this contribution was R\$ 383 (R\$ 340 for the year ended December 31, 2012).

**26. PROFIT SHARING PROGRAM**

Banco Pine has a profit sharing program (PPLR) ratified by the Bank Employees' Trade Union.

The general assumptions of this program are: (a) business unit performance; (b) establishment of a fund for distribution across the organization; and (c) assessment of the skills and the meeting of targets in the supporting areas. The related expenses were recognized in the "Profit sharing" account".

**27. RISK AND CAPITAL MANAGEMENT**

**a) Introduction and overview**

Banco Pine is exposed to risks resulting from the use of financial instruments which are continuously measured and monitored and has an analysis structure made up of a board of directors, a council and a committee that assess the following risks:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

**Risk management framework**

The Board of Directors is responsible for identifying and controlling risks; however, there are other independent areas which are also responsible for managing and monitoring risks.

**b) Credit risk**

**Definition**

Credit risk is the exposure to loss in the case of total or partial default of customers or counterparties in fulfilling their financial obligations with the Institution. Credit risk management seeks to support the definition of strategies, in addition to establishing limits, including an analysis of exposure and trends, as well as the effectiveness of the credit policy.

**Credit risk management**

Duties:

- Formulate Credit Policies with all of the Institution's units, including collateral requirements, credit assessment, risk rating and presentation of reports, legal and documentary procedures, as well as compliance with regulatory and statutory requirements.
- Establish the structure for approval and renewal of Credit lines. Limits are established and approved by the Credit Committee.
- Review and assess credit risk. The Credit area evaluates all credit exposure which exceeds established limits, prior to the release of the credit lines to the customers by the related business unit. Renewals and reviews of credit lines are subject to the same review process.
- Limit concentration of exposure by counterparties, geographic regions and economic sectors, and by credit rating, market liquidity and country.
- Develop and maintain the Institution's risk classification to categorize exposure according to the degree of risk of financial loss and focus management on inherent risk. □ The risk classification system is used to calculate credit exposure. The current risk classification structure includes degrees of credit risk and availability of guarantees or other tools to mitigate credit risk.
- Offer advice, guidance and specialized techniques to promote credit risk management best practices throughout the Institution.

Credit analysis and granting:

Assess the risks involved in transactions and the customers' ability to settle their obligations according to the contracted terms.

Credit risk controls and management:

- Perform preventive monitoring of active customers designed to anticipate default in the portfolio of operations involving credit risk, support decisions and commercial strategies and provide data that permit the Credit Committee and Executive Board to monitor compliance with Banco Pine's Strategic Planning.

Special Asset Management (Credit recovery department):

- The Institution has a specific credit recovery area which is designed to support the areas involved in the collections process, and to identify and resolve potential risks to the Institution, seeking agile and effective solutions to minimize possible losses, to be a source of information regarding payments which are overdue or which for some reason are no longer certain, and to promote control over the risks which, pursuant to the policy established by the Institution, are managed by the Special Assets Area.

**c) Liquidity risk**

**Definition**

Liquidity risk is associated with possible difficulties the Institution may face in meeting its obligations as they fall due, resulting from its financial liabilities.

**Liquidity risk management**

Liquidity risk management seeks to protect the Institution from possible market developments that generate liquidity issues. Accordingly, the Institution monitors its portfolios with regards to maturities, volumes and the liquidity of its assets.

Daily control is carried out through reports in which the following items are monitored:

- Maturity mismatches between payment and receipt flows Group wide.
- Projection of liquidity stress scenarios defined by the Asset-Liability Committee (ALCO).

This information is checked against the Institution's cash position each day and assessed each week by ALCO.

Liquidity is managed by the Market, Liquidity and P&L Risk Oversight Board, which reports to the Risk Control Oversight Board.

**d) Market risk**

**i) Definition**

Market risks are related to possible monetary losses due to fluctuations in variables that impact market prices and rates. Oscillations of financial variables such as the price of input material and end products, inflation, interest rates and foreign exchange rates have the potential for causing loss in almost all companies and, therefore, represent financial risk factors.

The Market Risk to which an institution is exposed is mainly due to three factors: a) exposure – amount exposed to risk; b) sensitivity – the impact of price fluctuations; and c) variation – the magnitude of price variations. We stress that, among these factors, exposure and sensitivity are controllable by the Institution as part of its appetite for risk, while variation is a market characteristic, and as a result out of the Institution's control.

Market risks can be classified under different types, such as interest rate risk, foreign exchange risk, commodities price risk and share price risk. Each type represents the risk of incurring losses due to oscillations in the variation in the corresponding variable.

**ii) Market risk management**

Market risk is managed in a centralized manner by an area that is independent in relation to the trading desk and is chiefly responsible for monitoring and analyzing market risk originating in positions assumed by the Institution vis-a-vis its appetite for risk as defined by ALCO and approved by the Board of Directors.

Market risk is managed daily by the Market Risk department, which calculates the Value at Risk (VaR) and generates the Duration Gap of Primitive Risk Factor mismatches of assets in the Institution's portfolio.

Amounts are compared daily to the VaR limits, exposure by Primitive Risk and Stop Loss Factors established by ALCO and approved by the Institution's Board of Directors.

For stress tests, scenarios considering bear and bull markets on the Commodities and Futures Exchange, as well as changes to the interest rate curves, are used. Scenarios generated by ALCO may also be used.

### iii) Methodologies

Fair value:

The purpose of marking to market (Fair Value) is to ensure that the pricing of assets and liabilities in the Institution's portfolio is as transparent as possible for shareholder protection.

Value at risk (VaR):

VaR measures the worst expected loss in a horizon given by normal market conditions in a given confidence level, that is, VaR provides a measure of market risk.

Market risk management uses VaR as a measure of the Group's potential losses. For the calculations, the parameters used are the horizon of one day and a 99% confidence interval. The calculation is based on closing market prices, taken from different sources (ANBIMA, BM&FBovespa, and the Brazilian Central Bank, among others).

The VaR analysis is performed by market, vertex and risk factors associated with the interest curve, share prices, foreign exchange and commodities. If the VaR limit is surpassed, an evaluation of the operations will be performed and those that present more risks will be readjusted by the Treasury in order to reduce risks and seek alignment with the maximum exposure limit. Market liquidity will be evaluated as these operations are readjusted.

### iv) Sensitivity analysis

Pursuant to CVM Instruction 475/08, we present below the sensitivity analysis for all transactions involving financial instruments, which expose the Institution to risks arising from exchange and interest rate fluctuations or any other types of exposure at December 31, 2013:

| Risk Factor                             | Exposure                       | Sensitivity analysis |                 |                  |
|---|--------------------------------|----------------------|-----------------|------------------|
|   |                                | 2013                 |                 |                  |
|   |                                | Probable(I)          | Possible (II)   | Remote (III)     |
| Fixed interest rate (PRE)               | Fixed interest rate variations | 346                  | (36,130)        | (72,260)         |
| General Market Price index (IGPM)       | IGPM coupon variations         | 120                  | (798)           | (1,596)          |
| Price index (IPCA)                      | IPCA coupon variations         | (296)                | (8,499)         | (16,997)         |
| Long-term interest rate (TJLP)          | TJLP variations                | (191)                | 19,120          | 38,239           |
| US dollar coupon rate                   | Exchange coupon variation      | (1,584)              | (2,966)         | (5,933)          |
| Other currency coupon rates             | Exchange coupon variation      | 26                   | (47)            | (95)             |
| Offshore rates (LIBOR + other Offshore) | Variation in Offshore rates    | (992)                | 1,206           | 2,744            |
| Currencies                              | Change in exchange variation   | 3                    | 82              | 164              |
| <b>Total (uncorrelated sum)*</b>        |                                | <b>(3,605)</b>       | <b>(71,748)</b> | <b>(143,495)</b> |
| <b>Total (correlated sum)*</b>          |                                | <b>(2,568)</b>       | <b>(28,032)</b> | <b>(55,734)</b>  |

\*Uncorrelated sum: sum of the results obtained in the worst stress scenarios for each risk factor.

\*\*Correlated sum: the worst result of the sum of the stress test scenarios of all of the risk factors considering the correlation between them.

| Scenarios  |                         |       |                             |
|--|-------------------------|-------|-----------------------------|
| <b>Scenario I - Probable</b>   |                         |       |                             |
| Scenario comprising the variation in market factors between December 31, 2013 and January 07, 2013 (variation in the fixed rate from 10.58% to 10.54% in a 1-year curve and from 12.63% to 12.58% in a 4-year curve, variation in the US dollar from 2.3426 to 2.3634 and in the exchange coupon from 1.13% to 1.41% in a 1 year curve). |                         |       |                             |
| <b>Scenario II - Possible (*)</b>  |                         |       |                             |
| Scenario comprising a 25% shock to the market interest rate curve amounts (disclosed by BM&F), and to the closing prices (US dollar and equity), as in the following example:  |                         |       |                             |
| Curve  | Market rate<br>(1 year) | Shock | New market rate<br>(1 year) |
| Fixed interest rate (PRE)  | 10.58%                  | -25%  | 7.93%                       |
| General Market Price index (IGPM)  | 4.32%                   | 25%   | 5.40%                       |
| Price index (IPCA)   | 4.22%                   | 25%   | 5.27%                       |
| Long-term interest rate (TJLP)   | 5.24%                   | -25%  | 3.93%                       |
| US dollar coupon rate  | 1.13%                   | 25%   | 1.41%                       |
| Other currency coupon rate   | 1.94%                   | 25%   | 2.42%                       |
| LIBOR - USD  | 58.00%                  | 25%   | 73.00%                      |
| Currencies   | 2.3426                  | 25%   | 2.9283                      |

**Scenario III - Remote (\*)**

Scenario comprising a 50% shock to the market interest rate curve values (disclosed by BM&F), and in the closing prices (US dollar and equity), as in the following example:

| Curve                             | Market rate<br>(1 year) | Shock | New market rate<br>(1 year) |
|-----------------------------------|-------------------------|-------|-----------------------------|
| Fixed interest rate (PRE)         | 10.58%                  | -50%  | 5.29%                       |
| General Market Price index (IGPM) | 4.32%                   | 50%   | 6.48%                       |
| Price index (IPCA)                | 4.22%                   | 50%   | 6.32%                       |
| Long-term interest rate (TJLP)    | 5.24%                   | -50%  | 2.62%                       |
| US dollar coupon rate             | 1.13%                   | 50%   | 1.69%                       |
| Other currency coupon rate        | 1.94%                   | 50%   | 2.90%                       |
| LIBOR - USD                       | 58.00%                  | 50%   | 88.00%                      |
| Currencies                        | 2.3426                  | 50%   | 3.5139                      |

\* For Scenarios II and III, the result of the high or low stress scenario was considered to obtain the most significant portfolio losses.

**e) Capital management**

Capital management is an important process used by the Institution to optimize the use of capital and to achieve its strategic objectives. The ongoing enhancement of credit, market, liquidity and operational risk management and control is essential to providing stability in financial results and to improving capital allocation.

In accordance with BACEN Resolution 3988/11, capital management is defined as an ongoing process for:

- . Capital monitoring and control carried out by the Institution
- . Assessing the need for capital to face the risks to which the Institution is subject
- . Planning targets and capital requirements, based on the Institution's strategic objectives

Capital policies and strategies are based on a forward-looking approach, anticipating the need for capital as a result of possible changes in market conditions and are reviewed periodically by the Executive Board and Board of Directors, to ensure that they are compatible with the Institution's strategic planning.

Financial institutions are required to permanently maintain their Required Regulatory Capital (PRE) compatible with the risks of their activities. Compliance with the regulatory capital limits is strictly followed by management and monitored daily by the Risk area.

In March 2013, the Bank has made public the rules relating to the definition of capital and regulatory capital requirements in order to implement the recommendations of the Brazil Committee on Banking Supervision (Basel III). The main objectives are: (i) improve the ability of financial institutions to absorb shocks from the financial system or the other sectors of the economy, (ii) reduce the risk of contagion in the financial sector on the real sector of the economy, (iii) assist the maintaining financial stability, and (iv) promoting sustainable economic growth. The implementation of the new Basel III rules starts from 1st October 2013.

At December 31, 2013, the Institution's Basel ratio was 14.14 % (December 30, 2012 – 16.19%), calculated based on the consolidated financial statements.

|                                       | 2013                 | 2012             |
|---------------------------------------|----------------------|------------------|
| <b>Reference equity (PR) (1)</b>      |                      |                  |
| <b>Tier I</b>                         |                      |                  |
| <b>Capital</b>                        | <b>Basel III (1)</b> | <b>Basel II</b>  |
| Equity                                | 1,220,519            | 1,220,446        |
| (-) Prudential Adjustments (2)        | 1,220,519            | 1,220,446        |
| Mark-to-market adjustments            | 1,272,408            | 1,219,946        |
|                                       | (51,889)             | -                |
|                                       | -                    | 500              |
| <b>Tier II</b>                        | <b>221,841</b>       | <b>257,199</b>   |
| Subordinated debt (3)                 | 221,841              | 257,699          |
| Mark-to-market adjustments            | -                    | (500)            |
| <b>Reference equity (PR)</b>          | <b>1,442,360</b>     | <b>1,477,645</b> |
| <b>Risk-weighted assets - RWA (4)</b> |                      |                  |
| Credit risk                           | 10,203,251           | 9,128,391        |
| Market risk                           | 9,311,739            | 8,178,818        |
| Operational risk                      | 731,173              | 868,718          |
|                                       | 160,339              | 80,855           |
| <b>Basel ratio - %</b>                | <b>14.14%</b>        | <b>16.19%</b>    |
| <b>Capital Level I</b>                | <b>11.96%</b>        | <b>13.37%</b>    |
| Capital                               | 11.96%               | 13.37%           |
| <b>Capital Level II</b>               | <b>2.17%</b>         | <b>2.82%</b>     |

<sup>(1)</sup>Since October 2013, the reference assets have been determined based on Resolution No. 4.192/13 CMN which provides that the determination is made based on "Consolidated Financial";

<sup>(2)</sup>Criteria used, from October 2013, according to Resolution No. 4.192/13 CMN;

<sup>(3)</sup>Until September 2013, the values were calculated as Resolution No. 3.444/07 of CMN and, as of October 2013, the values were calculated as Resolution No. 4.192/13 CMN, and

<sup>(4)</sup>For purposes of comparability, we adjust the "Allocation of minimum capital requirements" of the previous period, as we began to present the corresponding plots of the "Risk-weighted assets - RWA".

Banco Pine, pursuant to Circular 3477/09, reports information on a quarterly basis, related to the management of risk and required regulatory capital (PRE). The report containing further details, structure and methodologies is available on the following website: [www.pine.com/ri](http://www.pine.com/ri).

**f) Equity to fixed assets ratio**

In accordance with BACEN Resolution 2286/96, the equity to fixed assets ratio is limited to 50.0%. At December 31, 2013, the equity to fixed assets ratio was 6.22% (December 31, 2012 - 10.21%).

**28. OTHER INFORMATION****a) Provisional Measure 627**

Provisional Measure 627 ("MP 627/13"), published on November 11, 2013, changed a number of federal tax rules related to IRPJ, CSLL, PIS and COFINS, including the following (i) revocation of the Transitional Tax Regime (RTT), introduced by Law 11941, of May 27, 2009, regulating the adjustments required by the new accounting methods and criteria adopted for convergence of Brazilian and international accounting standards; and (ii) taxation of legal entities domiciled in Brazil, related to increases in equity derived from the sharing of profits earned abroad by subsidiary and associated companies.

MP 627/13 is currently under analysis by the Brazilian Federal Congress and a significant number of amendments have been proposed. Moreover, the Brazilian Federal Revenue Authority (RFB) is expected to discipline specific matters introduced by the Provisional Measure, and accordingly, some of its provisions could be changed, excluded or clarified.

Based on its present wording, Management considers that no significant adjustments arising from MP 627/13 are required to be recognized in the financial statements. The general rule established by MP 627/13 is that it will come into force only on January 1, 2015, unless the taxpayer opts for its early adoption as from January 1, 2014 (the manner in which this option is to be exercised has not yet been regulated).

Management does not intend to opt for the early adoption of MP 627/13, and will await the definitive regulation of the proposed changes before evaluating their potential future effects.

**b) Insurance**

The Institution's insurance strategy is based mainly on risk concentration and materiality, and policies are contracted at amounts established by Management, considering the nature of its business and the advice of its insurance brokers. Insurance coverage at December 31, 2013 is as follows:

| Items                                       | Type of coverage   | Amount insured |
|---|--|----------------|
| Directors and Officers Liability (D&O)      | Civil liability for directors and officers                 | 20,000         |
| Vehicles                                    | Fire, robbery and collision for 11 vehicles                | 2,554          |
| Buildings, machines, furniture and fixtures | Any material damage to facilities, machinery and equipment | 12,000         |
| Bankers insurance                           | Cash   | 300            |
| Aircraft insurance                          | Aircraft-part guarantees                                   | 624            |

**c) Operating lease**

Banco Pine has liabilities generated by operating leases. The amounts corresponding to the commitments for leased equipment are not presented in the balance sheet, since the related lease agreements do not include a purchase option. The cost of the lease agreements is recognized in the statement of operations in the "Administrative expenses - leased assets" account.

|                                  | Rate     | Term     | Individual and Consolidated |              |
|----------------------------------|----------|----------|-----------------------------|--------------|
|                                  |          |          | 2013                        | 2012         |
| <b>Expense for leased assets</b> |          |          |                             |              |
| Machinery and equipment leasing  | 4.03%    | 2        | 997                         | 965          |
| Aircraft lease (1)               | -        | -        | -                           | 1,620        |
| <b>Total</b>                     | <b>0</b> | <b>2</b> | <b>997</b>                  | <b>2,554</b> |

(1) In September 2012, this lease ended.

**d) Fair value of financial instruments**

In accordance with CVM Instruction 235, we present below a comparison between the carrying amounts of financial assets and liabilities measured at amounts other than fair value and their corresponding fair values at the end of the first six-month period.

|   | Consolidated     |                  |
|---|------------------|------------------|
|   | 2013             | 2012             |
| <b>Assets</b>   |                  |                  |
| Short-term interbank investments(i)                   | 668,002          | 668,002          |
| Loan operations (ii)                                  | 5,655,704        | 5,550,116        |
| Other receivables(ii)                                 | 633,829          | 676,130          |
| <b>Total financial assets</b>                         | <b>6,957,535</b> | <b>6,894,248</b> |
| <b>Liabilities</b>                                    |                  |                  |
| Demand deposits (iii)                                 | 23,260           | 23,260           |
| Interbank deposits (iii)                              | 89,718           | 89,718           |
| Time deposits (iv)                                    | 3,053,436        | 3,043,223        |
| Funds from acceptance and issuance of securities (iv) | 1,730,879        | 1,737,699        |
| Borrowings and onlendings (iv)                        | 2,949,538        | 2,953,936        |
| Subordinated debt (iv)                                | 359,298          | 360,211          |
| <b>Total financial liabilities</b>                    | <b>8,206,129</b> | <b>8,208,047</b> |

We present below the methods and assumptions used to estimate fair value:

- The fair values of the short-term interbank investments substantially approximate their carrying amounts.
- The loan operations and other receivables are measured net of the allowance for loan losses. The fair value of these operations represents the discounted value of the expected future cash flows. The expected cash flows are discounted at current market rates to determine their fair values.
- The estimated fair values of the demand and interbank deposits substantially approximate their carrying amounts.
- The estimated fair values of the time deposits and other loans which are not quoted in an active market are based on discounted cash flows, using the interest rates for new debts with similar maturities.

**e) Disclosure of other services rendered by the independent auditors**

In compliance with CVM Instruction 381, of January 14, 2003, for the period from January to June 2013, no services were contracted from the independent auditor other than those related to the external audit. Banco Pine's policy is to limit the services provided by its independent auditor to safeguard the auditor's independence and objectivity, in conformity with Brazilian and international standards.

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