

Santiago, 28 de abril de 2011 Ger. Gen. N°62 / 2011

Señor Fernando Coloma Correa Superintendente de Valores y Seguros Superintendencia de Valores y Seguros Alameda Nº 1449 **Presente** 

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Operador: LADIAZ

Nro. Inscrip:175v - División Control Financiero Valo

VALORES Y SEGUROS

De nuestra consideración:

Adjunto sírvase encontrar comunicados de prensa en idioma español e inglés relativos a los resultados consolidados al 31 de marzo de 2011.

Le saluda atentamente a usted,

Ignacio Antoñanzas Alvear Gerente General

MFC cc.:

Bolsa de Comercio de Santiago Bolsa Electrónica de Chile Bolsa de Corredores de Valparaíso Comisión Clasificadora de Riesgo Representante de Tenedores de Bonos Locales



Santiago, 27 de abril de 2011

# GRUPO ENERSIS AUMENTA EN 4,3% UTILIDADES DURANTE PRIMER TRIMESTRE DE 2011 GRACIAS A DIVERSIFICADA PRESENCIA REGIONAL

- La diversificada cartera de activos, al participar en los negocios de generación y distribución, y estar presente en cinco países de América Latina (Argentina, Brasil, Chile, Colombia y Perú), le permitieron a la compañía alcanzar utilidades por un total de \$95.851 millones, monto superior a los \$91.926 millones del primer trimestre de 2010.
- El EBITDA (resultado bruto de explotación) sumó la cifra de \$434.360 millones.
- Los ingresos crecieron 6,4% al llegar a los \$1.575.569 millones.
- El resultado de explotación se ubicó en \$350.715 millones.
- Las ventas de energía del negocio de generación sumaron 15.671,6
   GWh, cifra que significó un alza de 3,8%; mientras que en el segmento de distribución éstas alcanzaron los 17.270 GWh, un 3,7% por sobre el mismo periodo del año pasado.
- Los ingresos de generación y transmisión cerraron en \$639.046 millones, un 9,5% más que los primeros tres meses de 2010.
- En el área de distribución los ingresos de explotación se elevaron en 4,1%, totalizando \$1.075.926 millones.
- La sólida situación de la compañía y su robustez financiera han sido reafirmadas por las tres principales agencias de clasificación de riesgos a nivel internacional, confirmando a Enersis en categoría investment grade. Lo anterior, fue ratificado este 25 de abril, con la nueva alza del rating crediticio del Grupo Enersis por parte de Moody's, que mejoró la clasificación de deuda senior de Enersis a nivel Baa2 desde el nivel Baa3, manteniendo las perspectivas estables.
- El número de clientes en distribución creció en 2,9%, cerrando al 31 de marzo en 13,4 millones.



Utilidades por un total de \$95.851 millones alcanzó el Grupo Enersis durante los primeros tres meses de 2011, monto superior en 4,3% a los \$91.926 millones de igual periodo de 2010. El buen desempeño de la compañía se explicó principalmente por la diversificada cartera de activos que posee, al participar en los negocios de generación y transmisión, y distribución, y por la presencia en cinco países de América Latina: Argentina, Brasil, Chile, Colombia y Perú.

Lo anterior, le permitió capturar las mejores condiciones que se presentaron en los mercados en los que opera en la región.

El EBITDA (resultado bruto de explotación) sumó \$434.360 millones, contra los \$514.064 millones de igual periodo del año pasado. Sin embargo, hay que destacar que el balanceado portafolio de activos permitió mantener equilibradas las contribuciones al EBITDA: generación y transmisión con un 57% y distribución con un 43%.

El resultado de explotación fue menor en \$34.547 millones, al pasar de \$385.262 millones a \$350.715 millones, lo que representó una disminución de 9,0%. Lo anterior, debido principalmente al descenso de los resultados del negocio de distribución en Brasil, Colombia y Argentina, compensado en parte por los mejores resultados registrados en el mercado chileno. Los ingresos crecieron, en tanto, 6,4% al llegar a los \$1.575.569 millones.

Las ventas de energía del negocio de generación sumaron un total de 15.671,6 GWh, cifra que significó un alza de 3,8%, principalmente por los mercados de Colombia, Perú y Argentina; mientras que en el segmento de distribución éstas alcanzaron los 17.270 GWh, un 3,7% más que en igual periodo del año pasado.

Los ingresos de generación y transmisión cerraron el primer trimestre de 2011 en \$639.046 millones, un 9,5% más que los primeros tres meses del año pasado. En el área de distribución los ingresos de explotación se elevaron 4,1%, totalizando \$1.075.926 millones.

El resultado de explotación de la línea de negocio de generación y transmisión presentó, a su vez, un aumento de \$927 millones equivalente a un 0,5%, alcanzando los \$200.765 millones, mientras que en distribución el resultado operacional se ubicó en \$153.972 millones.

El primer trimestre de este año confirmó el fuerte crecimiento en la demanda por electricidad registrado en los mercados en los que opera el

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Grupo Enersis. En este contexto, destacó el aumento observado en las operaciones chilenas y peruanas, con niveles de demanda eléctrica creciendo al 9,1% y 7,7%, respectivamente. Este crecimiento está principalmente basado en la dinámica actividad económica experimentada en estos mercados.

La sólida situación de la compañía y su robustez financiera han sido reafirmadas por las tres principales agencias de clasificación de riesgos a nivel internacional, situando a Enersis en investment grade. Lo anterior, fue confirmado este 25 de abril, con la nueva alza del rating crediticio del Grupo Enersis por parte de Moody's, que mejoró la clasificación de deuda senior de la compañía a nivel Baa2 desde Baa3, manteniendo las perspectivas estables.

Hay que destacar que el número de clientes en distribución se incrementó en 2,9%, al pasar de 12,9 millones a 13,4 millones. Las pérdidas de energía exhibieron una mejora de 3 puntos porcentuales al cerrar al primer trimestre en 10,8%, comparado con el 11,1% de igual periodo del año anterior.

#### **RESUMEN ESTADO DE RESULTADOS**

Principales Magnitudes Estado de Resultados	(millones d	e Ch\$\	
1 Interpreted Magnitudes Listage de Resaulaus	ene-mar	ene-mar	
	2011	2010	% variación
Ingresos	1.575.569	1,480,326	6,4%
Resultado Bruto de Explotación (EBITDA)	434.360	514.064	(15,5%)
Resultado de Explotación	350.715	385,262	(9,0%)
Resultado Neto *	95.851	91.926	4,3%
Utilidad por Acción \$	2,94	2,82	4,3%

Nota: \* Resultado del periodo atribuible a los propietarios de la controladora.

# PRINCIPALES HITOS POR LÍNEA DE NEGOCIO Y POR PAÍS GENERACIÓN Y TRANSMISIÓN

Chile. El resultado de explotación alcanzó \$94.732 millones, sin variaciones respecto al periodo anterior. Los ingresos de explotación se incrementan en \$39.119 millones, como consecuencia del aumento del

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15,0% en los precios medios, expresados en pesos, parcialmente compensado por la disminución de las ventas físicas, que fueron 3,1% menores. Lo anterior, a raíz de la caída de ventas en el mercado spot a causa de la menor hidrología, parcialmente compensado por mayores ventas a clientes regulados y libres, que mostraron una importante recuperación respecto al primer trimestre 2010, el cual se vio afectado durante las últimas semanas a causa del terremoto del 27 de febrero de 2010.

**Argentina.** El resultado de explotación alcanzó a \$11.155 millones, lo que representó una reducción de 31,1% en relación con lo registrado el año anterior debido a mayores costos por consumo de combustible y transporte, parcialmente compensados por mayores ingresos por ventas de energía. El resultado operacional de El Chocón alcanzó a \$5.362 millones, disminuyendo en \$3.987 millones. Lo anterior, a raíz de los menores ingresos por ventas por \$3.449 millones, producto de la disminución en las ventas físicas que cayeron 24,6%, alcanzando los 674,8 GWh, con un nivel de generación 34,7% inferior al del año pasado debido a una menor disponibilidad hidráulica. El resultado de explotación de Costanera alcanzó \$6.097 millones, aumentando 7,4%. Lo anterior, como producto de \$13.622 millones de mayores ingresos por ventas de energía. Los ingresos de explotación aumentaron, por su parte, en 25,3% explicado por las ventas físicas que se elevaron 17,2% y por un alza de 11,5% en los precios medios de venta. Esto fue parcialmente compensado por un aumento de \$11.720 millones en los costos por consumo de combustible y \$484 millones en costos de transporte. El efecto de convertir los estados financieros desde el peso argentino al peso chileno generó una disminución en pesos chilenos de un 9,8%.

**Brasil.** El resultado de explotación de nuestras filiales alcanzó los \$43.671 millones, que es un 74,1% mayor respecto a los \$25.087 millones obtenidos a marzo de 2010. El resultado de explotación de Endesa Fortaleza alcanzó los \$10.772 millones, con una reducción de \$6.941 millones respecto a igual periodo del año pasado. Esta disminución se debió a un aumento del costo de compra de energía por \$14.547 millones. Lo anterior, fue compensado por mayores ingresos operacionales por \$7.536 millones. Las ventas físicas se mantienen en 663,3 GWh. Por otra parte, el resultado de explotación de Cachoeira Dourada aumentó en \$5.457 millones, al pasar de \$14.495 millones a los actuales \$19.952 millones. Esto, por el aumento de 25,4% en los precios medios de venta, expresados en moneda local. Las ventas físicas de energía disminuyeron en 23,0 GWh alcanzando los 835,4 GWh. CIEN presentó, por su parte, un



incremento del resultado operacional de \$19.913 millones, alcanzando los \$13.963 millones. El efecto de convertir los estados financieros desde el real brasileño al peso chileno produjo un aumento en pesos de un 0,5%.

**Colombia.** El resultado de explotación de nuestra operación en Colombia alcanzó \$27.913 millones, un 36,7% menor al alcanzado en marzo de 2010. El EBITDA disminuyó \$17.601 millones principalmente por el efecto de la reforma sobre el Impuesto al Patrimonio impulsada por el gobierno colombiano, que implicó el registro al 1 de enero de 2011 del monto total que se pagará por este concepto en el periodo 2011-2014. Este efecto no recurrente compensó los mejores márgenes de venta obtenidos con motivo de la mayor hidrología y las crecientes ventas físicas, las que se elevaron en 8,9% alcanzando los 3.631,0 GWh. El efecto de convertir los estados financieros desde el peso colombiano al peso chileno generó una disminución en pesos chilenos de un 3,7%.

**Perú.** Nuestra operación en este mercado arrojó un resultado de explotación de \$23.295 millones, lo que representó un aumento de 18,2% respecto al 31 de marzo de 2010. Lo anterior, se explicó por un incremento de \$5.364 millones en los ingresos por ventas de energía, el cual se sustenta principalmente por las mayores ventas físicas que se incrementaron en un 17,1%, llegando a 2.391,4 GWh. El efecto de convertir los estados financieros desde el sol peruano al peso chileno produjo una disminución en pesos chilenos de un 4,7%.

#### **DISTRIBUCIÓN**

**Chile.** Nuestra filial Chilectra presentó un resultado de explotación de \$30.079 millones, lo que representó un incremento de \$6.752 millones respecto a igual periodo del año anterior, o el equivalente a un 28,9%. Lo anterior, a raíz de un mayor margen de contribución de \$7.646 millones, que es un 15,1% mayor respecto al primer trimestre de 2010. Esto se explicó por el mayor margen del negocio de energía por \$3.893 millones, como consecuencia de la mayor demanda de energía eléctrica en el primer trimestre de 2011, y un mayor margen de otros negocios en este trimestre por \$3.753 millones, asociado a la menor actividad que hubo durante el 2010 respecto de los grandes clientes y el traslado de redes post-terremoto. Las pérdidas de energía disminuyeron en 0,4 puntos porcentuales, alcanzando un 5,7%. Las ventas físicas de energía crecieron un 9,6%, sumando 3.338 GWh. El número de clientes aumentó en 27 mil, superando el 1,6 millón.

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**Argentina.** Nuestra filial Edesur presentó una disminución en el resultado de explotación de \$8.000 millones, al pasar de \$6.829 millones a una pérdida de \$1.171 millones. Lo anterior, por un menor margen de compra venta de energía unitario del 3,5%, en moneda local, parcialmente compensado por el incremento de las ventas físicas, que aumentaron un 0,7% alcanzando los 4.345 GWh a marzo de 2011. La pérdida de energía se mantuvo en 10,5% y el número de clientes aumentó en 40 mil, sobrepasando los 2,4 millones. El efecto de convertir los estados financieros desde el peso argentino al peso chileno generó una disminución en pesos chilenos de un 9,8%.

Brasil. El resultado de explotación de nuestras filiales de distribución alcanzó los \$87.104 millones, un 13,3% menor respecto a lo obtenido en igual periodo de 2010. El resultado de explotación de Ampla fue de \$47.868 millones, monto que significó una disminución de \$12.289 millones. Esto, debido al menor margen de compra venta unitario del 8,8%, en moneda local y al incremento de los otros costos variables de explotación en \$14.518 millones. Lo anterior, fue compensado por el incremento de las ventas físicas en un 4,6%, alcanzando los 2.741 GWh en el presente trimestre y a menores costos de depreciación y amortización por \$5.190 millones. Las pérdidas de energía disminuyeron en 1,1 puntos porcentuales pasando de un 21,3% a un 20,2%. El número de clientes en Ampla aumentó en 58 mil, llegando a 2,6 millones de clientes. Por otra parte, nuestra filial Coelce mostró un resultado de explotación 3,7% menor al primer trimestre de 2010, alcanzando \$38.817 millones. Esta disminución se debe al menor margen de compra venta unitario del 2,6%, en moneda local. Las pérdidas de energía aumentaron un 0,4% al pasar de 11,7% a 12,1%. El número de clientes en Coelce aumentó en 130 mil, superando los 3,1 millones de clientes. El efecto de convertir los estados financieros desde el real brasileño al peso chileno en ambos periodos produjo un aumento en pesos de un 0,5%.

**Colombia.** El resultado de explotación de Codensa alcanzó a \$21.269 millones, lo que representó una disminución de \$18.247 millones. El EBITDA disminuyó en \$17.343 millones, principalmente como resultado del efecto de la reforma sobre el Impuesto al Patrimonio impulsada por el gobierno colombiano, que implicó el registro al 1 de enero de 2011 del monto total que se pagará por este concepto en el periodo 2011-2014. Este efecto no recurrente compensó los mejores márgenes obtenidos como resultado de las mayores ventas de energía y las menores pérdidas de energía registradas durante el periodo, las que bajaron 0,3 puntos porcentuales. El número de clientes aumentó, por su parte, en 76 mil,

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alcanzando 2,6 millones. El efecto de convertir los estados financieros desde el peso colombiano al peso chileno generó una disminución en pesos chilenos de un 3,7%.

**Perú.** Nuestra filial Edelnor presentó un resultado de explotación de \$16.691 millones, superior en \$387 millones al obtenido en igual periodo del año pasado. Este incremento se explicó por la mayor venta de energía, que subió 7,7%, alcanzando los 1.632 GWh y al aumento de los ingresos por otras prestaciones de servicios. Las pérdidas de energía se incrementan en 0,2 puntos porcentuales, llegando a un 8,3%. El número de clientes aumentó en 42 mil, hasta el 1,1 millón. El efecto de convertir los estados financieros desde el sol peruano al peso chileno produjo una disminución en pesos de un 4,7%.



# ENERSIS ANNOUNCES CONSOLIDATED RESULTS FOR THE PERIOD ENDED ON MARCH 31st, 2011

#### **Highlights for the Period**

#### SUMMARY

- On April 25, Moody's upgraded the international senior unsecured debt rating of Enersis and our subsidiary Endesa Chile to Baa2 from Baa3, with stable outlook. According to the agency, the upgrade of both companies "largely reflects each issuer's strong consolidated credit metrics", and also factors that "internal cash flow generation will remain robust and that dividend policy will continue to be conservative".
- ➤ Within this financial context, it's important to highlight the successful issuance on the international markets of an unsecured bond issued by Emgesa, our Colombian generation subsidiary, for an amount equivalent to US\$ 400 million in Colombian pesos.
- ➤ The first quarter of this year confirmed the growth in electricity demand experienced in the markets where we operate, of which we can highlight the strong increase in demand observed in our Chilean and Peruvian operations, where demand for electricity grew 9.1% and 7.7% respectively.
- > This relevant increase in demand is mostly attributable to the stronger economic activity in these markets, in every segment.
- ➤ The boosted activity, according to consensus forecasts, will remain during 2011, based on projections for GDP growth, of 6.8% in Peru, 6.0% in Chile, 5.8% in Argentina, 4.6% in Colombia and 4.1% in Brazil.
- ➤ Linked to the above mentioned it is important to highlight that a proper commercial policy and also the availability of our thermal capacity allowed us to satisfy the growing demand, although Chile is facing one of the more severe droughts in the last 60 years.
- In this context, it is important to highlight the recovery of our coal-fired power plant Bocamina I, damaged by the last year earthquake. This positive achievement allowed us to provide the country with a more secure and stable source of energy during a dry year.
- > A well diversified mix of assets, contributed to balance the structure of our EBITDA, as follows,

Generation and Transmission

53%

Distribution

47%

- Our Distribution client's base increased by more than 372,000 new customers, confirming the high stability coming from the natural growth of our business.
- ➤ Operating income of the period totaled Ch\$ 350,715 million, equivalent to a 9% decrease compared with the same period of 2010.



#### **DISTRIBUTION BUSINESS**

Consolidated figures for the Distribution Businesses are detailed as follows:

- Operating Revenues increased 4.1%, amounting to Ch\$ 1,075,926 million.
- Operating Costs reached Ch\$ 921,954 million, which represent an 8.8% increase compared with 2010.
- ➤ EBITDA totaled Ch\$ 205,985 million, a 17.7% decrease when compared with 2010, mainly due to the decrease in results from our Colombian and Brazilian operations, partially offset by better results from our Chilean and Peruvian operations.

Factors that influenced these results, on a country by country basis, are the following:

In Chile, EBITDA increased Ch\$ 6,975 million, which is mainly the result of:

- A better sales margin mainly related to the strong demand observed during the quarter.
- An increase in revenues from ancillary services, mainly related to the higher economic activity prevailing during the first quarter of the year 2011 when compared with 2010.

In Peru, EBITDA increased Ch\$ 340 million, as a result of:

- Higher physical sales by 7.7%, which resulted in increased revenues from energy sales.
- The increase in revenues from ancillary services.
- > The latter was partially offset by higher energy losses by 0.3 pp.

In Argentina, EBITDA decreased Ch\$ 8,311 million, as result of:

- A lower purchase/sales margin measured in Argentinean pesos.
- > An increase in operational costs, mainly related to higher costs due an increase in wages.
- > The above mentioned was partially offset by an increase in physical sales, mainly explained by the higher demand related to the increase in economic activity in the country.

In Brazil, EBITDA decreased Ch\$ 26,092 million, as a result of:

- A decrease in sales margin on both Ampla and Coelce, due to a worse sales margin mainly related to a reduced tariff in Ampla related to a lower energy cost recognized, and a worse sales mix at the level of Coelce.
- The above was partially offset by an increase in physical sales at the level of Ampla.

In Colombia, EBITDA decreased Ch\$ 17,343 million, mainly due to

- ➤ The effect of the government reform on the Equity Tax, which resulted in registering as of January 1st 2011 the entire amount to be paid for this concept within the period 2011-2014.
- > This one-time effect completely offset the better sales margins recorded during the period, resulting from higher physical sales and lower energy looses.



#### GENERATION AND TRANSMISSION BUSINESS

- Consolidated physical sales rose by 3.8% to 15,672 GWh, increasing mainly in Colombia, Peru and Argentina. As a result of these higher physical sales and higher average sales prices, sales revenues increased by 8.6% when compared to the first quarter of 2010, reaching Ch\$ 630,888 million.
- Operating Revenues increased 9.5%, when compared with same period 2010, amounting to Ch\$ 639,046 million.
- Operating Costs reached Ch\$ 438,281 million, which represent a 14.3% increase compared with 2010, as a result of higher energy and fuel purchase costs in our Chilean, Brazilian and Argentinean operations.
- > EBITDA totaled Ch\$ 231,710 million, an 11.5% decrease when compared with 2010.
- Consolidated hydroelectric generation decrease 2.7%, mainly explained by reductions in Brazil, Chile and Argentina, partially compensated by increases in Colombia and Peru.

Factors that influenced these results, on a country by country basis, are the following:

#### In Peru, EBITDA increased by Ch\$ 2.870 million due to:

- ➤ Higher energy sales revenues of Ch\$ 5,364 million, resulting from a higher sales volume related to the increasing energy demand observed in the country.
- Lower energy purchase costs of Ch\$ 1,904 million.
- > Partially compensated by increased fuel costs of Ch\$ 2,036 million.

#### In Chile, EBITDA fell by Ch\$ 4,048 million mainly due to:

- ➤ Higher energy purchase costs by Ch\$ 43,316 million.
- ➤ Higher transportation costs of Ch\$ 3,484 million.
- > Partially compensated by higher energy sales revenues of Ch\$ 31,873 million.

#### In Brazil, EBITDA fell by Ch\$ 5,253 million mainly due to:

- ➤ Higher energy purchase costs of approximately Ch\$ 14,756 million, mainly at the level of Endesa Fortaleza.
- > Partially compensated by higher energy sales revenues of Ch\$ 12,353 million.

#### In Argentina, EBITDA fell by Ch\$ 6,162 million due to:

- ➤ Higher fuel costs of Ch\$ 11,720 million.
- Partially compensated by higher energy sales revenues of Ch\$ 10,173 million.

#### In Colombia, EBITDA decreased Ch\$ 17,601 million, mainly due to

- ➤ The effect of the government reform on the Equity Tax, which resulted in registering as of January 1st 2011 the entire amount to be paid for this concept within the period 2011-2014.
- This one-time effect completely offset the better sales margins recorded during the period, resulting from better hydrology and higher physical sales.



#### FINANCIAL SUMMARY

- > The average interest rate increased, from 7.4% up to 8.5%, mainly because of inflationary effects.
- Liquidity, a key consideration in our financial management, continues to be in a very solid position, as shown below:
  - Cash and cash equivalents amount to US\$ 2,080 million in the aggregate for Enersis Consolidated
  - Committed long term credit lines for US\$ 975 million in the aggregate for Enersis Consolidated, of which US\$ 268 million are due on the short term.
  - Non-committed credit lines for US\$ 1,866 million available in the aggregate for Enersis Consolidated.
- Within this context, it's important to highlight the successful issuance on the international markets of an unsecured bond in local currency by Emgesa, our Colombian generation subsidiary, for an amount equivalent to US\$ 400 million. This breaking-through deal, the first bond issued in local currency on the international markets by a Colombian private company, was rated as Investment Grade by Fitch and Standard and Poor's, ratified our criteria of allowing subsidiaries to be financially healthy by its own merits.
- Coverage and Protection: In order to mitigate exchange rate and interest rate risks, Enersis has established strict internal rules to protect our cash flows and balance sheet from variations in these variables.
  - Our exchange rate policy is based on cash flows and it strives to maintain a balance between US dollar indexed flows, and assets and liabilities in such currency. In addition to this policy, we have contracted Cross Currency Swaps for a total amount of US\$ 1,437 million and Forwards, for US\$ 329 million.
  - In order to reduce volatility on financial results due to changes in market interest rates, we seek to maintain an adequate balance upon our debt structures. Thus, we have contracted Interest Rate Swaps for US\$ 354 million.

#### MARKET SUMMARY

Since April 2010, and despite the divestments made during the last months by foreign investors, the Chilean stock exchange main index (IPSA) has shown an important increase of 21.7%, over performing when compared to other international stock markets: Bovespa: -3.6%, S&P 500: 12.5%, UKX: 2.8%, Dow Jones Industrials: 12.8% and FTSE 250: 12.4% (all yields measured in local currencies).

Enersis' share price in the local market decreased 7.0% during the period. Divestitures made by Chilean pension funds and other foreign investors have influenced the evolution of Enersis stock, which underperformed in the local market. During the last twelve months, Enersis continued to be among the most traded companies at the local market (Santiago Stock Exchange and Chilean Electronic Exchange), with a daily average trading volume of US\$ 9.7 million.

Enersis' ADR price underperformed the Dow Jones Industrials and S&P indexes, with a return of 1.7% in the twelve-month period of April 2010 – March 2011.



Top Ten Daily Average Traded Amount in the Local Market April 2010 - March 2011			
	US\$ Thousand		
SQM	22,348		
LAN	18,676		
CENCOSUD	17,496		
FALABELLA	13,412		
ENDESA CHILE	12,616		
LA POLAR	11,049		
COPEC	10,120		
ENERSIS	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)		
CAP	9,491		
RIPLEY	7,587		

Source: Bloomberg

#### **RISK RATING CLASSIFICATION INFORMATION**

Enersis' international and domestic credit ratings have been upgraded in 2010, due to Company's improvements in its liquidity position and lower leverage. The positive perspectives on operational and credit profile of Enersis have been reflected in the upgrades received by Fitch Ratings and Standard & Poor's for our international ratings and by Feller Rate and Fitch Rating for our domestic rating.

Current ratings are further supported by our well diversified asset portfolio, strong credit metrics, adequate debt structure and solid liquidity. Enersis' geographic diversification through Latin America provides us a natural hedge against different regulations and weather conditions. Most of our operating subsidiaries are financially strong and have leading market positions in the countries where they operate.

Additionally, on April 25, 2011, Moody's upgraded the international senior unsecured rating of Enersis from Baa3 to Baa2 with stable outlook. According to the agency, this improvement reflects Enersis' long established and strong financial position.

The current risk classifications are:

#### International Ratings:

Enersis	S&P	Moody's	Fitch
Corporate	BBB+ / Stable	Baa2 / Stable	BBB+ / Stable

#### Domestic Ratings (for securities issued in Chile):

Enersis	Feller Rate	Fitch
Shares	1st Class Level 1	1st Class Level 1
Bonds	AA / Stable	AA / Stable



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GROUP	
GROUP	
ARGENTINA	30
GENERATION	30
Endesa Costanera	
El Chocón	
DISTRIBUTION	
Edesur	
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Cachoeira	
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DISTRIBUTION	34
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Coelce	
GENERATION	
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GENERATION	38
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#### **GENERAL INFORMATION**

(Santiago, Chile, Wednesday 27th, April 2011) Enersis S.A. (NYSE: ENI), announced today its consolidated financial results for the first quarter of 2011. All figures are in Chilean pesos (Ch\$) and in accordance to International Financial Reporting Standards (IFRS). Variations refer to comparison between the period ended on March 31, 2010 and March 31, 2011.

Figures as of March 31, 2011 are additionally translated into US\$, merely as a convenience translation, using the exchange rate of US\$ 1 = Ch\$ 479.46 as of March 31, 2011 for the Balance Sheet, and the average exchange rate for the period of US\$ 1 = Ch\$ 481.81 for the Income Statement, Cash Flow Statements, Capex and Depreciation values.

The consolidation includes the following investment vehicles and companies,

- a) In Chile: Endesa Chile (NYSE: EOC)\*, Chilectra, and Inmobiliaria Manso de Velasco.
- b) Outside Chile: Distrilima (Peru), Endesa Brasil (Brazil)\*\*, Edesur (Argentina) and Codensa (Colombia).

In the following pages you will find a detailed financial statement analysis, a brief explanation for the most important variations and comments on main items in the P&L and Cash Flow Statements compared to the information as of March 31, 2011.

- \* Includes Endesa Chile Chilean subsidiaries (Celta, Pangue, Pehuenche, San Isidro, and Túnel El Melón), non Chilean subsidiaries (Endesa Costanera, El Chocón, Edegel and Emgesa) and jointly controlled companies (Gas Atacama, Transquillota and HidroAysén).
- \*\* Includes Endesa Fortaleza, CIEN, Cachoeira Dourada, Ampla and Coelce.



#### SIMPLIFIED ORGANIZATIONAL STRUCTURE

#### **ENERSIS** Direct and Indirect Economic Interest

	Business	Ownership
Costanera	Gx	41.8%
El Checón	Gx	39.2%
Edesur	Dx	65.4%
CTM	Tx	54.3%
TESA	Tx	54.3%
CEMSA	Tx	27.0%
Term Manuel Belgrano	Gx	8.3%
Term. José de San Martin	Gx	8.3%

	Business	Ownership
ndesa Brazil	Gx, Dx, Tx	54.3%
achoeira Dourada	Gx	54.1%
ortaleza	Gx	54.3%
mpla	Dx	70.2%
celce	Dx	35.2%
CIEN	Tx	54.3%
nvestluz	Ox	60.1%

	Business	Ownership
Endesa Chile	Gx	60.0%
Endesa ECO	Gx	60.0%
Celta	Gx	60.0%
<sup>p</sup> angue	Gx	57.0%
Penuenche	Gx	55.6%
San Isidro	Gx	60.0%
Hidroaysén	Gx	30.6%
Chilectra	Dx	99.1%
GNL Quintero	Ox	12.0%
GNL Chile	Ox	20.0%

	COLOMBIA	
	Business	Ownership
Emgesa	Gx	16.1%
Codensa	Dx	21.7%
DECA	Dx	10.6%
EEC	Dx	8.8%
	ATTENTION OF THE PARTY OF THE P	

	Business	Ownership
Edegel	Gx	37.5%
delnor	Dx	57.5%

Gx: Generation
Tx: Transmission / Trading

Dx: Distribution



#### MARKET INFORMATION

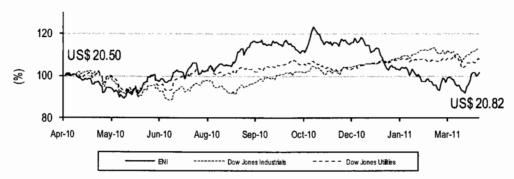
#### **EQUITY MARKET**

#### New York Stock Exchange (NYSE)

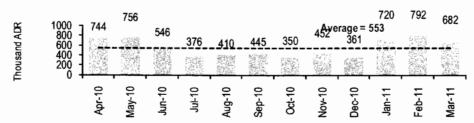
The chart below shows the performance of Enersis' ADR ("ENI") price at the NYSE, compared to the Dow Jones Industrials and the Dow Jones Utilities indexes over the last 12 months:

#### Return for the period: 1.6%

#### ENI- Stock price evolution compared to Dow Jones Industrials and Dow Jones Utilities



## Daily Average Transactions Volume New York Stock Exchange (1 ADR = 50 common shares)



Source: Bloomberg

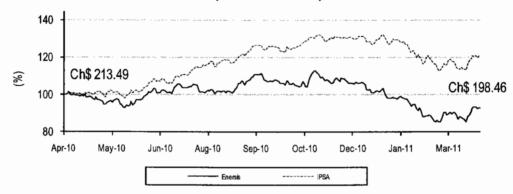


#### Santiago Stock Exchange (BCS)

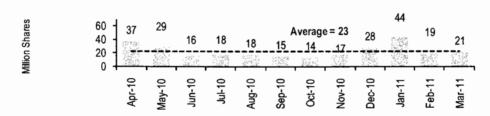
The chart below shows the performance of Enersis' Chilean stock price over the last 12 months compared to the Chilean Selective Stock Index (IPSA):

Return for the period: -7.0%

Enersis - Stock price evolution compared to IPSA



Daily Average Transactions Volume
Santiago Stock Exchange and Chilean Electronic Exchange



Source: Bloomberg

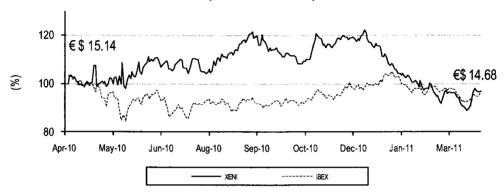


#### Madrid Stock Exchange (Latibex) - Spain

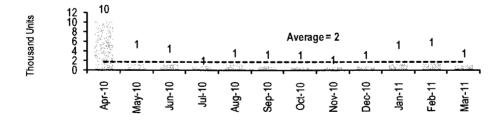
The chart below shows Enersis' share price ("XENI") at the Latibex over the last 12 months compared to the local stock index (IBEX):

#### Return for the period: -3.0%

XENI - Stock price evolution compared to IBEX



Daily Average Transactions Volume Latibex (1 Unit = 50 common shares)



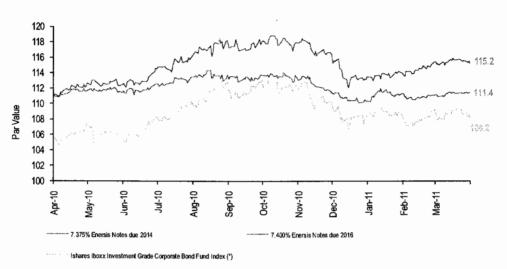
Source: Bloomberg



#### **DEBT MARKET**

#### **Yankee Bonds Price Evolution**

The following chart shows the pricing of two of our Yankee Bonds over the last 12 months compared to the Ishares Iboxx Investment Grade Corporate Bond Fund Index:



Source: Bloomberg

(\*)Ishares Iboxx Investment Grade Corporate Bond Fund Index is an exchange traded fund incorporated in the U.S.A. The Index measures the performance of a fixed number of investment grade corporate bonds.



#### **CONSOLIDATED INCOME STATEMENT ANALYSIS**

#### **NET INCOME**

Enersis' Net Income attributable to the Owners of the Company for the period 2010 was Ch\$ 95,851 million, representing a 4.3% increase over the same last year's period, which was Ch\$ 91,926 million.

#### **Under IFRS**

Table 1					
CONSOLIDATED INCOME STATEMENT		(Million C	<b>G</b> KS (1986)		(Thousand US\$
	1Q 2010	10.2011	Var 2010-2011	Glu %	10 20
Sales	1,417,314	1,502,128	84,814	6.0%	3,117.67
Energy sales	1,323,006	1,385,458	62,452	4.7%	2,875,52
Other sales	11,062	11,457	395	3.6%	23,77
Other services	83,246	105,213	21,967	26.4%	218,37
Other operating income	63,012	73,441	10,429	16.6%	152,42
Revenues	1,480,326	1,575,569	95,243	6.4%	3,270,10
Power purchased	(379,229)	(445,138)	(65,909)	(17.4%)	(923,88
Cost of fuel consumed	(153,150)	(152,939)	211	0.1%	(317,42
Transportation expenses	(78,504)	(90,199)	(11,695)	(14.9%)	(187,21
Other variable procurements and services	(160,405)	(184,769)	(24,364)	(15.2%)	(383,48
Procurements and Services	(771,289)	(873,046)	(101,757)	(13.2%)	(1,812,01
Contribution Morgin	700,836	702,524	(8,514)	(0.9%)	1,458,091
Work on non-current assets	7,006	8.623	1,617	23.1%	17,89
Employee expenses	(84,636)	(90,759)	(6,122)	(7.2%)	(188,37)
Other fixed operating expenses	(117,343)	(186,028)	(68,684)	(58.5%)	(386,102
Gross Operating Income (EBITDA)	514,084	434,380	(79,793)	(15.5%)	901,51
Depreciation and amortization	(120,376)	(105,646)	14,729	12.2%	(219,27
Impairment losses (Reversals)	(8,426)	22,001	30,427	361.1%	45,66
Operating Income	385,282	360,715	(34,547)	(8,0%)	727,94
Net Financial Income	(83,034)	(69,391)	13,644	16.4%	(144,021
Financial income	24,022	40,948	16,926	70.5%	84,98
Financial expenses	(96,882)	(108,203)	(11,321)	(11.7%)	(224,576
Income (Loss) for indexed assets and liabilities	(1,142)	(3,719)	(2,577)	(225.6%)	(7,719
Foreign currency exchange differences, net	(9,033)	1.583	10,616	117.5%	3,28
Gains	23,820	20,465	(3,355)	(14.1%)	42,47
Losses	(32,852)	(18,882)	13,970	42.5%	(39,190
Net Income From Related Comp. Cons. by the Prop. Eq. Method	703	2,379	1,676	238.6%	4,93
Net Income From Other Investments	(130)	52	. 182	139.9%	108
Net Income From Sales of Assets	732	(8,977)	(9,709)	(1326.2%)	(18,63
Net Income Before Taxes	303,532	274,778	(28,754)	(9.5%)	570,30
Income Tax	(96,750)	(93,438)	3,312	3.4%	(193,931
NET INCOME ATTRIBUTABLE TO:	206,782	181,340	(25,442)	(12.3%)	376,377
Shareholders of the Company	91,926	95,851	3,925	4.3%	198,939
Minority Interest	114,856	85,489	(29,367)	(25.6%)	177,434
Earning per share (Ch\$ /share and US\$ / ADR)	2.8	2.9	0.1	4.3%	0.3

#### **OPERATING INCOME**

Operating Income for the period 2010 decreased by Ch\$ 34,547, from Ch\$ 385,262 million to Ch\$ 350,715 million, representing a decrease of 9%; the above is mainly due to the decrease in results from our distribution subsidiaries in Brazil, Colombia and Argentina, which was partially offset by better results from Chile.

Operating Revenues and Costs, broken down by business line for the period ending on March 31, 2011 and 2011 are:



Table 2								
		Generation and T	rangolsalon			Dietobul	ion.	
Operating Income by Businesses	Milition Ci	<b>is</b>	Chg%	Th. USS	Million (	ins .	Chg%	Th. USS
Dustresses	1Q 2010	1Q 2011		1Q 2011	1Q 2016	1Q 2011		10 2011
Operating Revenues	583,442	639,046	9.5%	1,326,345	1,033,690	1,075,926	4.1%	2,233,092
Operating Costs	(383,604)	(438,281)	14.3%	(909,656)	(847,231)	(921,954)	8.8%	(1,913,522)
Operating income	199,838	200,765	0.5%	416,689	186,459	153,972	(17.4%)	319,571

Operating Income by	Million C	Eliminations.	end Others CheW	Th. USS	Willian I	<u>Consoll</u> ChS	ided CheW	Th, USS
Businesses	1Q 2016	1Q 2011		1Q 2011	1Q 2010	1Q 2011		10 2011
Operating Revenues	(136,805)	(139,403)	1.9%	(289,333)	1,480,326	1,575,569	6.4%	3,270,105
Operating Costs	135,770	135,381	(0.3%)	280,984	(1,095,064)	(1,224,854)	11.9%	(2,542,194)
Operating Income	(1,035)	(4,023)	288.7%	(8,350)	385,262	350,715	(9.0%)	727,911

**Generation and Transmission Businesses** reached an Operating Income of Ch\$ 200,765 million, representing a Ch\$ 927 million rise from the same period last year or the equivalent to 0.5% increase. Physical sales increased 3.8% amounting to 15,672 GWh as of March 2011 (15,095 GWh for the same period in 2011).

Operating income for Generation and Transmission business line, detailed by country in the following table:

78. DSS 10291
<b>76, USS</b> 1 <b>0,791</b> 1,328,345
74, DSS 1Q201
74. DSS
98,639
96,639
79
(59,482
119
150,101
5,000.0

**Distribution business** decreased its Operating Income by Ch\$ 32,487 million, equivalent to 17.4% and totaling Ch\$ 153,972 million. Physical sales amounted to 17,270 GWh, representing an increase of 621 GWh, equivalent to a 3.7% variation. Our customer base increased by 372,000 approximately, amounting to 13.4 million customers.

Operating Income for Distribution business line, detailed by country, as follows:

Table 4												
Distribution	Maller Cha 10,2010	Ghlia 10, 2011	Chgls	Th. US\$ 10 2011	Million Ch 1Q 2018		mijuj Chij%	71. USS 10 2011	Millon Châ 16 2010	.90 10.291	di Ciq%	76, USS 10.20
Operating Revenues	212,465	245,131	15.4%	508,770	76,217	71,992	(5.5%)	149,421	482,585	491,132	1.8%	1,019,34
% of consolidated	36%	38%		38%	13%	11%		11%	83%	77%		77
Operating Costs	(189,138)	(215,052)	13.7%	(448,342)	(89,388)	(73,163)	5,4%	(151,851)	(382,104)	(404,028)	5.7%	(838,56)
% of consolidated	49%	49%		49%	18%	17%		17%	100%	92%		92
Operating Income	23,327	30,079	28.9%	62,428	6,829	(1,171)	(117.1%)	(2,430)	100,461	87,104	(13.3%)	160,78
Distribution	Mattee Chi	Peu	Chg%	Th, USB	Millon Ch		mbii Chg%	Th. U98	Mission Chil	General	idatea Chats	TRI, USS
	10 2010	IQ 2911	Langua .	30 2011	102010	10 2011		10.2011	10 2018	10,2011	AND #	10,201
Operating Revenues	75,731	79,676	5.2%	165,368	186,692	187,995	0.7%	390,185	1,033,690	1,075,926	4,1%	2,233,09
% of consolidated	13%	12%		12%	32%	29%		29%	177%	184%		
Operating Costs	(59,425)	(62,985)	8.0%	(130,726)	(147,175)	(186,726)	13.3%	(346,040)	(847,231)	(921,954)	8.8%	(1,913,52
% of consolidated	15%	14%		14%	38%	38%		38%	221%	240%		
Operating Income	16,306	16,691	2.4%	34,642	39,517	21,270	(48.2%)	44.145	186,459	153,972	(17.4%)	319,57



#### **NET FINANCIAL INCOME**

The Company's Net Financial Income as of March 31, 2011 was negative Ch\$ 69,391 million, representing an improvement of 16.4% over the same period last year. The latter is mainly explained by: (i) higher Financial Income by Ch\$ 16.926 million equivalent to Ch\$ 13,644 million, as a consequence of an increase in the amount of financial incomes due to the Brazilian pension plan by Ch\$ 11,267 million and higher cash deposits during the period, (ii) lower expenses related to Foreign Currency Exchange Differences by Ch\$ 10,616 million, primarily linked to Chile, Argentina and Brazil.

The latter was partially offset by: (i) higher Financial Expenses by Ch\$ 11,321 million, due to an increase of average interest rates during this period and an update of pension funds (ii)higher costs related to indexed liabilities by Ch\$ 2,577 million, linked to the negative effect of inflation over U.F. denominated debt in Chile. U.F., a non-transaction currency linked to the inflation in Chile, increased its value by 0.6%

#### **TAXES**

Income Tax increase by Ch\$ 3,312 million at the end of March 2011. The latter is mostly explained by decreases in: Ampla by Ch\$ 6,459 million, Coelce by Ch\$ 5,150 million, Endesa Chile by Ch\$ 4,816 million, Edesur by Ch\$ 2,941 million and Pangue by Ch\$1,465 million. The latter was partially offset by increases in Cien by Ch\$ 5,843 million, Emgesa by Ch\$ 2,582 million, Pehuenche by Ch\$ 2,380 million Codensa by Ch\$ 1,218 million, Edegel by Ch\$ 1,162 million and Chilectra by Ch\$ 720 million.



#### **CONSOLIDATED BALANCE SHEET ANALYSIS**

#### **ASSETS UNDER IFRS**

	(Thousand USS)
Chg %	4 As of Black, 31, 20
3.7%	6 2,079,79
12.7%	% 18,36
(34.3%)	) 49,34
0.2%	6 2,169,34
4.1%	6 44,43
4.0%	6 135,88
15.3%	6 331,82
(100.0%)	-
(1.0%)	4,828,9
(3.3%)	) 127,03
11.6%	6 241,39
14.7%	6 764,22
18.4%	6 34,83
6.2%	6 3,216,56
1.9%	6 3,137,92
2.9%	6 14,496,46
1.0%	6 69,53
0.1%	6 944,54
3.5%	23,032,5
Z-1005.000000	27,861,5
4	2.79

Total Assets increased Ch\$ 352,637 million, mainly due to:

- Ch\$ 375,596 million increase in Non-Current Assets, equal to a 3.5%, as a result of:
  - Ch\$ 198,533 increase in Property, Plant and Equipment, explained by the conversion effect to Chilean pesos from subsidiaries' financial statements by Ch\$ 171,436 million, and additions for the period in approximately Ch\$ 112,682 million. The latter was partially offset explained by the depreciation for the period by Ch\$ 79,903 million.
  - Ch\$ 89,629 million increase in Intangible Assets other than Goodwill, due exchange rates variations.
  - Ch\$ 46,848 million increase in Trade Accounts Receivables and Other Receivables, mainly due to the increase in Ampla and Coelce, by the appliance of IFRIC 12 interpretation, regarding Service Conversion Arrangements.
  - Ch\$ 27,489 million increase in Goodwill linked to fluctuation of local currency against Chilean peso.
  - Ch\$ 12,002 million increase in Other Non-Current Financial Assets, mainly explained by an increase of liens in Ampla and Coelce.

The above was partially offset by:

- > Decrease in Current Assets by Ch\$ 22,960 million, which equals to a 1.0% decrease, mainly due to:
  - Ch\$ 73,893 million decrease in Non-Current Assets Classified as Held for Sell, related to the selling process of the former subsidiaries CAM and Synapsis, executed during this quarter.



- Ch\$ 12,334 million decrease in Other Current Financial Assets, due to lower liens delivered by Ampla.
- Ch\$ 35,825 million increase in Cash and Cash Equivalent, primarily explained by increases in Time Deposits at Emgesa by Ch\$ 68,952 million; Chilectra by Ch\$ 46,119 million due to increases in repos (repurchase agreements); Cachoeira Dourada by Ch\$ 26,382 million and Fortaleza by Ch\$ 14,532, and Edegel by Ch\$ 10,535 million all explained by an increase in Time Deposits. The effects explained above were partially offset by the Ch\$ 40,479 million decrease at Endesa Chile; Ch\$ 40,479 million decrease in Endesa Brazil linked to a payment made to IFC. Other decreases affected: Ch\$ 16,870 million reduction at Codensa; Ch\$ 16,870 million decrease at Enersis; Edelnor by Ch\$ 10,189 million; CIEN by Ch\$ 8,685 million; Ampla by Ch\$ 5,809 million and Coelce by Ch\$ 3,565 million.
- Ch\$ 21,109 million increase in Current Tax Assets, mostly explained by higher tax payments on account of Endesa Chile by Ch\$ 27,954 million which was partially offset by a decrease in fiscal credit related to San Isidro by Ch\$ 8,040 million.



#### **BOOK VALUE AND ECONOMIC VALUE OF ASSETS**

Regarding the more important assets, the following should be mentioned:

Properties, Plants and Equipment are valued at their purchase cost, net of the corresponding accumulated depreciation and impairment loss they have been subject to. Properties, Plants and Equipment, net of their residual value, if applicable, are linearly by distributing the cost of their different elements along the estimated years of useful life, which is the period that the companies expect to use them. The useful life is reviewed regularly.

The capital gain (lower investments or goodwill value) generated by consolidation represents the acquisition cost surplus on the Group's share in terms of the reasonable value of assets and liabilities, including the identifiable contingent liabilities of a Subsidiary at the time of acquisition.

Capital gain is not amortized. Instead, at the closing of each accounting period an assessment is made of whether any impairment has occurred during the period that could reduce its recoverable value to an amount below the registered net cost, proceeding in this event to make a timely impairment adjustment (See Note 3.e to the Consolidated Financial Statements).

Throughout the fiscal year and in particular at the date of closing, an assessment is made as to any indication of possible loss due to the impairment of any asset. In the event of any such indication, an estimate of the recoverable sum of said asset is made to determine, if applicable, the depreciated amount. If this involves identifiable assets that do not originate independent cash flows, the recoverability of the Cash Generating Unit that the asset belongs to is estimated, understanding as such the smaller Group of identifiable assets that generate independent cash incomes.

Assets expressed in foreign currency are submitted at the prevalent exchange rate at the closing of the period.

Notes and accounts receivable from related companies are classified according to their short and long term maturities. These operations are adjusted according to prevalent market equity conditions.

In summary, assets are valued according to the International Financial Reporting Standards, whose criteria are expressed in Note 3 of the Consolidated Financial Statements.



#### LIABILITIES AND SHAREHOLDERS' EQUITY UNDER IFRS

JABALITIES AND SHAREHOLDERS' EQUITY		(Million Ch\$)		TATE OF	(Thousand USS)
	As of Murch, 31, 2019	As of March, 31, 2011	Yer 2010-2011	Chip %	As of March, 31, 20
CURRENT LIABILITIES					
Other current financial liabilities	665,598	596,181	(69,417)	(10.4%)	1,243,44
Trade and other current payables	1,224,490	1,099,287	(125,203)	(10.2%)	2,292,76
Accounts payable to related companies	148,202	148,865	663	0.4%	310,48
Other short-term provisions	115,449	99,529	(15,920)	(13.8%)	207,58
Current tax liabilities	147,687	172,734	25,087	17.0%	360,26
Current provisions for employee benefits	5,450	2,889	(2,582)	(47.0%)	6,02
Other current non-financial liabilities	35,791	43,627	7,837	21.9%	90,99
Liabilities (or disposal groups) classified as held for sale	64,630		(64,630)	(100.0%)	
otal Current Llabilities	2,407,277	2,163,112	(244,165)	(10.1%)	4,511,5
NON-CURRENT LIABILITIES					
Other non-current financial liabilities	3.014.956	3,284,480	269.524	8.9%	6,850,37
Non-current payables	37.237	23.062	(14,175)	(38.1%)	48,10
Accounts payable to related companies	1,084	1,115	31	2.8%	2,32
Other-long term provisions	225,522	235,490	9,967	4.4%	491,15
Deferred (ax liabilities	555.924	569,198	13,274	2.4%	1,187,16
Non-current provisions for employee benefits	215,819	226,623	10,804	5.0%	472.86
Other non-current non-financial liabilities	33,997	87,001	53,004	155.9%	181,45
otal Non-Current Liabilities	4,084,540	4,426,969	342,429	8.4%	9,233,2
SHAREHOLDERS' EQUITY					
ssued capital	2,824,883	2,824,883		0.0%	5,891,80
tetained earnings (losses)	2,103,690	2,153,470	49.780	2.4%	4,491,44
share premium	158,760	158,760	40,700	0.0%	331,12
Other equity changes	100,700	130,700		0.070	351,12
leserves	(1,351,787)	(1,253,025)	98,762	7.3%	(2.813,40
Equity Attributable to Shareholders of the Company	3,735,545	3,884,087	148,543	4.0%	8,100,96
Equity Attributable to Minority Interest	2,778,483	2,884,313	105,829	3.8%	6,015,75
otal Shareholders' Equity	6,514,028	6,768,400	254,372	3.9%	14,116,7
· ·	-,-,-,		77.92.2		,

The Company's Total Liabilities and Shareholders' Equity increased by Ch\$ 352,637 million, on the period ended on December 31, 2010, due to Ch\$ 342,429 million increase in Non-Current Liabilities and the Ch\$ 254,372 million increase in Shareholders' Equity. The latter was partially compensated by the Ch\$ 244,165 million decrease of Current Liabilities. The detail is explained as follows:

- Non-Current Liabilities increased by Ch\$ 342,429 million, equal to a raise of 8.4%, mainly due to:
  - ❖ Other Non-Current Financial Liabilities (financial debt and derivatives) increased by Ch\$ 269,524 million, mainly explained by increases in: Emgesa by Ch\$ 207,136 due to the issuance of a bond in the American market; Endesa Chile by Ch\$ 17,954 million due to foreign currency exchange differences; Edegel by Ch\$ 10,913 million due to a loan denominated in US dollars; Codensa by Ch\$ 6,432 million, Edelnor by Ch\$ 4,291 million and Edesur by Ch\$ 3,856 million due to foreign currency exchange differences and, partially offset by decreases in Enersis by Ch\$ 5,356 million due to the effects of hedge derivatives.
  - Other Non-Current Non-Financial Liabilities increased by Ch\$ 53,004 million, mainly due to the recognition of a tax applied on equity at Emgesa and Codensa by Ch\$ 31,205 million and Ch\$ 20,971 million, respectively.
- Current Liabilities decreased by Ch\$ 244,165 million, equaling a 10.1% drop, due to:
  - Ch\$ 125,203 million decrease in Trade and Other Current Payables, corresponding to decreases in: Ampla by Ch\$ 54,775 million; Codensa by Ch\$ 53,276 million; Emgesa by Ch\$ 34,286 million; Endesa Chile by Ch\$ 13,018 million; San Isidro by Ch\$ 11,166 million and Enersis by Ch\$ 10,457 million. All the above was partially offset by increases in: Edesur by Ch\$ 18,777 million; Coelce by Ch\$ 15,906 million; Pehuenche by Ch\$ 8,546 million and Chilectra by Ch\$ 4,203 million.



- Ch\$ 69,417 million decrease in Other Current Financial Liabilities (debt and derivatives), mainly explained by decreases in: Endesa Brazil by Ch\$ 51,906 million, linked to a payment made to IFC; Codensa by Ch\$ 40,093 million due to bond amortizations, Edegel by Ch\$ 12,980 million and Edelnor by Ch\$ 7,585 million, both related to bank loan payments. The latter was compensated by an increase in bank loans in Ampla by Ch\$ 29,989 million, Coelce by Ch\$ 7,495 million. CIEN increased by Ch\$ 6,405 million due to accrued interests and Emgesa by Ch\$ 2,390 million, due to the effect on local bonds.
- Ch\$ 64,630 million decrease in Liabilities (or disposal groups) Classified as Held for Sale, related to the selling process of CAM and Synapsis, executed during the first quarter of 2011.
- Ch\$ 15,920 million decrease in Other Short-Term Provisions, due to lesser provisions related to personnel benefits in: Endesa Chile by Ch\$ 5,559 million; Enersis by Ch\$ 2,584 million and Edelnor by Ch\$ 725 million.
- Ch\$ 25,067 million increase in Current Tax Liabilities, mainly explained by increases in: Codensa by Ch\$ 12,479 million; Emgesa by Ch\$ 11,886 million; Edesur by Ch\$ 3,850 million; Coelce by Ch\$ 3,761 million and San Isidro by Ch\$ 2,686 million. The latter was partially offset by decreases in CIEN by Ch\$ 7,473 million and CGTF by Ch\$ 3,305 million.

Total Shareholders' Equity increased by Ch\$ 254,372 million when compared to December 31, 2010. The Total Shareholders' Equity Attributable to the Owners of the Company increased by Ch\$ 148,543 million which is mainly explained by the effect of the net income for the period for Ch\$ 174,061 million, where it is important to highlight the effect of controlling shareholder's result by Ch\$ 95,851 million. Additionally, the Equity increased by: positive conversion reserves by Ch\$ 88,850 million; negative hedging reserves by Ch\$ 7,492 million and other positive reserves by Ch\$ 17,405 million. The provisory dividend related to the exercise 2010 reached Ch\$ 28,755 million

The Minority Shareholders' participation increased by Ch\$ 105,829 million, as a consequence of: the net effects in results by Ch\$ 85,489 million; other results by Ch\$ 99,514 million and other equity changes by Ch\$ 79,174 million.



#### **DEBT MATURITY WITH THIRD PARTIES, MILLION US\$**

(Thousand US\$)	2011	2012	2013	2014	2015	2016	Balance	TOTAL
Chile	28.716,7	88.073,0	426.279,4	796.549,1	175.073,7	447.287,8	1.175.036,3	3.137.015,9
Enersis	4.430,2	4.685,0	4.954,3	574.701,8	5.540,5	429.688,5	39.651,0	1.063,651,2
Chilectra	473,8	-	•		-	-	•	473,8
Endesa Chile (*)	23.812,7	83.388,0	421.325,0	221.847,3	169.533,2	17.599,3	1.135.385,4	2.072.890,9
Argentina	130.246,5	96.115,6	68.301,4	45.967,3	30.418,8	-		371.049,6
Edesur	24.122,7	22.918,4	23.960,0	1.998,3		· -	-	72.999,3
Costanera	82.342,1	41.828,7	24.740,0	27.960,0	27.341,9	•	-	204.212,7
Chocón	23.506,7	31.368,5	19.601,5	16.009,0	3.076,9		-	93.562,6
Hidroinvest	275,0	-	•			-	•	275,0
СТМ	-		•		-	-	-	
TESA	-	-	-	-		-	•	-
Peru	59.585,4	122.292,0	142.137,1	102.814,4	81.772,0	87.710,8	167.441,4	763.753,0
Edelnor	15.612,8	62.464,4	91.864,3	53.248,4	48.053,4	30.347,3	39.180,8	340,771,4
Edegel	43.972,6	59.827,6	50.272,8	49.565,9	33.718,5	57.363,5	128.260,6	422.981,6
Brazil	553.619,0	591.247,8	230.010,6	150.228,2	51.883,5	13.740,5	34.667,6	1.625.397,2
Endesa Brasil	•	-	-	-	-	-	-	-
Coelce	134.758,6	134.458,5	110.176,3	103.277,2	5.023,1	4.855,7	19.844,6	512.394,1
Ampla	279,377,8	318.908,2	106.124,0	32.247,0	31.090,6	1.216,3	2.649,7	771.613,5
Cachoeira		-	-	-		•	-	-
Cien	127.562,8	125.097,4	-		-		-	252.660,2
Fortaleza	11.919,7	12.783,7	13.710,3	14.704,0	15.769,9	7.668,5	12.173,4	88.729,4
Colombia	165.240,8	180.554,4	128.461,4	208.768,4	133.258,7	77.290,1	1.013.619,0	1.907.192,8
Codensa		17.973,9	128.461,4	133.258,7	-	77.290,1	251.325,9	608.310,0
Erngesa	165.240,8	162.580,5		75.509,7	133.258,7		762.293,1	1.298.882,8
TOTAL	937.408.4	1.078.282.7	995,189.8	1.304.327.3	472.406,6	826.028,2	2.390.764,4	7.804.408.5

### DEBT MATURITY WITH THIRD PARTIES, MILLION CH\$

(Million Ch\$)	2011	2012	2013	2014	2015	2016	Balance	TOTA
Chile	13,768.5	42,227.5	204,383.9	381,913.4	83,940.8	214,456.6	563,382.9	1,504,073.6
Enersis	2,124.1	2,246.2	2,375.4	275,546.5	2,656.4	206,018.4	19,011.1	509,978.2
Chilectra	227.2	-		-	-	•	•	227.2
Endesa Chile (*)	11,417.2	39,981.2	202,008.5	106,366.9	81,284.4	8,438.2	544,371.9	993,868.3
Argentina	62,448.0	46,083.6	32,747.8	22,039.5	14,584.6	•	•	177,903.4
Edesur	11,565.9	10,988.4	11,487.8	958.1	-	-	•	35,000.2
Costanera	39,479.8	20,055.2	11,861.8	13,405.7	13,109.3	•	-	97,911.8
Chocón	11,270.5	15,039.9	9,398.1	7,675.7	1,475.3	-	-	44,859.5
Hidroinvest	131.9						-	131.9
СТМ		-				-	•	-
TESA	-	-	-	-		-	•	-
Peru	28,568.8	58,634.1	68,149.0	49,295.4	39,206.4	42,053.8	80,281.5	366,189.0
Edelnor	7,485.7	29,949.2	44,045.2	25,530.5	23,039.7	14,550.3	18,785.6	163,386.2
Edegel	21,083.1	28,684.9	24,103.8	23,764.9	16,166.7	27,503.5	61,495.8	202,802.8
Brazil	265,438.1	283,479.7	110,280.9	72,028.4	24,876.1	6,588.0	16,621.7	779,313.0
Endesa Brasil	•			•				-
Coelce	64,611.4	64,467.5	52,825.1	49,517.3	2,408.4	2,328.1	9,514.7	245,672.5
Ampla	133,950.5	152,903.7	50,882.2	15,461.1	14,906.7	583.2	1,270.4	369,957.8
Cachoeira		-			-	•	-	
Cien	61,161.3	59,979.2	-		-	-		121,140.5
Fortaleza	5,715.0	6,129.3	6,573.5	7,050.0	7,561.0	3,676.7	5,836.6	42,542.2
Colombia	79,226.4	86,568.6	61,592.1	100,096.1	63,892.2	37,057.5	485,989.8	914,422.7
Codensa		8,617.8	61,592.1	63,892.2	-	37,057.5	120,500.7	291,660.3
Emgesa	79,226.4	77,950.8	-	36,203.9	63,892.2	-	365,489.1	622,762.3
IOTAL	449,450	516,993,4	477,183.7	625,372.8	226,506.1	300,156.0	1,146,275.8	3,741,901.7



#### **EVOLUTION OF KEY FINANCIAL RATIOS**

Table 8

Indicator	Unit	As of Dec 31, 2010	As of March. 31, 2011	Ver 2010-2011	Chg %
Liquidity	Times	0.97	1.07	0.10	10.3%
Acid ratio test *	Times	0.94	1.04	0.10	10.6%
Working capital	Million Ch\$	(69,010)	152,196	221,205	320.5%
Working capital	Thousand US\$	(143,932)	317,432	461,363	320.5%
Leverage **	Times	1.00	0.97	(0.03)	(3.0%)
Short-term debt	%	37.0	33.0	(4.00)	(10.8%)
Long-term debt	%	63.0	67.0	4.00	6.3%

<sup>\* (</sup>Current assets net of inventories and prepaid expenses) / Current liabilities

Table 8.1

Indicator	Unit	1Q 2010 1	Q 2011 Var	2010-2011	Chg %
Financial expenses coverage *	Times	4.8	3.9	(0.87)	(18.0%)
Op. income / Op. rev.	%	26.0	22.3	(3.77)	(14.5%)
ROE **	%	18.1	13.1	(5.04)	(27.8%)
ROA **	%	9.1	8.0	(1.14)	(12.4%)

<sup>\*</sup> EBITDA / Financial costs

Liquidity, a key consideration in our financial management, continues to be in a very solid position. As of March 2011, liquidity reached 1.07 times, increasing 0.10 times, equivalent to a 10.3% when compared to December 2010. Enersis has a sound financial profile and ample access to credit markets. In fact, the Company has been serving its debt maturities with own generated resources, with an appropriate maturity schedule.

The Company has credit lines with financial institutions, as described below:

- ➤ Cash and cash equivalents amount to US\$ 2,080 million in the aggregate for Enersis Consolidated.
- ➤ Committed long term credit lines for US\$ 975 million in the aggregate for Enersis Consolidated, of which US\$ 268 million are due on the short term.
- Non-committed credit lines for US\$ 1,866 million available in the aggregate for Enersis Consolidated.

Leverage ratio, as of March 31, 2011, reached 0.97, showing a decrease of 3.0% as of December 2010.

Financial Expenses Coverage reached 3.9 times, a decrease of 0.87 times or 18.0% drop from the ratio registered on equal period the precedent year. This is mainly the result of the EBITDA decrease during this period, and the increase in Financial Expenses.

Operating Income over Operating Revenues profitability decreased 14.5%, reaching a 22.3% as of March 2011.

The annual ROE of the Parent Company reached 13.1%, a decrease of 27.8% from the registered as of March 2010. This decrease is derived from the lower results for the period, together with an increase in shareholders' equity.

Annual ROA reached 8.0% in March 2011, a decrease of 12.4% from the registered as of March 2010, reflecting the decrease in the present period's results partially offset by a decrease in Total Assets.

<sup>\*\*</sup> Total debt / (equity + minority interest)

<sup>\*\*</sup> Annualized figures



#### **Consolidated Statements of Cash Flows Analysis**

# UNDER IFRS

ASK FLOW	10 2010	(Million Chil) 1Q 2011 V	<b>x</b> 2018-2011	Chg X	(Mossand USS) 10, 2011
Vet Income	206,782	181,340	(25,442)	(12.3%)	376,373
				, , , , , , , , , , , , , , , , , , , ,	
djustments to reconcile net income	00.754	00.400	(0.040)	(0.40()	402.02
ncome tax expense	96,750	93,438	(3,312)	(3.4%)	193,93
Decrease (increse) in inventories	24,429	(2,011)	(26,440)	(108.2%)	(4,174
Decrease (increase) in trade accounts receivable	13,743	45,576	31,834	231.6%	94,59
ecrease (increase) in other operating accounts receivable	(24,022)	(40,948)	(16,926)	(70.5%)	(84,98
ecrease (increase) in trade accounts payable	(89,433)	(129,621)	(40,189)	(44.9%)	(269,03
ecrease (increase) in other operating accounts payable	98,024	111,922	13,898	14.2%	232,29
epreciation and amortization expense	120,376	105,646	(14,729)	(12.2%)	219,27
Reversal of) Impairment losses	8,426	(22,001)	(30,427)	(361.1%)	(45,66
Provisions	7,981	(5,767)	(13,748)	(172.3%)	(11,96
Inrealized foreign currency exchange differences	9,033	(1,583)	(10,616)	(117.5%)	(3,28
lon-distributed gains from associates	(703)	(2,379)	(1,676)	(238.6%)	(4,93
dinority interest	(, 55)	(2,0.0)	(-(,-)	(2.000,0)	
Other non-cash	(60,485)	(60,706)	(221)	(0.4%)	(125,99
otal adjustments to Reconcile to Operating Income	204,119	91,567	(112,552)	(55.1%)	190,04
oral adjustmants to reconcile to obstantig income	204,113	31,307	(112,332)	(33.174)	100,0
tividends paid	-		-		-
ividends received	-	-	-		
ayments of interest classified as operating			-		
roceeds of interest received classified as operating					
ncome taxes refund (paid)	(33,038)	(2,818)	30,220	91.5%	(5,85
Other inflows (outflows) of cash	(79)	(149)	(70)	(88.5%)	(31
ET CASH FLOWS PROVIDED BY OPERATING ACTIVITIES	NO. NO. NO. 12 (1. <b>149) 1410</b> 12 (2. 1)	269,039	(107,844)	(28.5%)	860.26
	377,763	205,065	1131,0144	120.010	-
let Cash Flows provided by (used in) Investing Activities					
ash flows from loss of control of subsidiaries or other businesses.	-	15,367	15,367		31,89
Acquisitions of associates					
Cash flows used for the purchase of non-controlling					
cans to related companies					
roceeds from sales of property, plant and equipment	471	494	23	4.9%	1,02
Purchase of intangible assets	(79,947)	(109,666)	(29,719)	(37.2%)	(227,61
Proceeds from sales of intangible assets	983	923	(60)	(6.1%)	1,91
Acquisitions of intangible assets			(11,488)	(30.1%)	(103,11
•	(38,194)	(49,682)	(11,400)	(50.170)	(100,11
Proceeds from other long term assets.	•				
Purchase of other long-term assets	•	•	•		
roceeds from prepayments reimbursed and third party loans	•		•		
repayments and third party loans	(735)	(1,246)	(512)	(69.6%)	(2,58
Dividends received	•				
nterest received	93	1,640	1,548	1672.4%	3,40
Other inflows (outflows) of cash	654	(1,776)	(2,430)	(371.7%)	(3,68
IET CASH PLOWS FROM (LISED IN) FINANCING ACTIVITIES	(116,676)	(143,947)	(27,271)	(23.4%)	(205,76
cash Flows provided by (used in) Financing Activities					
roceeds from long-term borrowings	86,500	284,354	197,855	228.7%	590,18
Repayments of borrowings	00,000	201,001	101,000	220.770	555,15
	(222.204)	/204 9251	117.460	36.4%	(425,13
Payments of loans	(322,294)	(204,835)	117,460		, ,
ayments of finance lease liabilities	(1,675)	(2,840)	(1,165)	(69.5%)	(5,89
Repayment of loans to related companies	•		•		
lividends paid	(117,251)	(173,252)	(56,001)	(47.8%)	(359,58
nterest paid	(76,488)	(61,479)	15,010	19.6%	(127,60
ther financing proceeds (payments)	<u> </u>				
ET CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES	µ31,200)	(159,051)	273,188	53.3%	(328.9)
ET BACREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFO Frects of exchange rate	rte (176,102)	(32,04)	158,043	81.2%	
				40.00/	140,89
	57,364	67,884	10,520	18.3%	
Effect of exchange rate changes on cash and cash equivalents Net Increase (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at end of period	57,364 (112,738) 1,134,901	67,884 35,825 961,355	10,520 148,563 (173,546)	131.8% (15.3%)	74,35 1,995,29



The Company generated a negative cash flow of Ch\$ 32,059 million for the period, which can be detailed as follows:

Operating Activities generated a positive net cash flow of Ch\$ 269,939 million that represents a decrease of 28.5% when compared to previous exercise. This cash flow is composed primarily with net income of the period for Ch\$ 181,340 million, which is adjusted to operating income in Ch\$ 91,566 million. This adjustment includes asset amortization, depreciation and impairments for Ch\$ 83,645 million, taxes for Ch\$ 93,438 million, partially compensated by a decrease in Accounts Payable by Ch\$ 129,621 million.

Investment activities generated a net negative cash flow of Ch\$ 143,947 million, which compared with the same period of the preceding year represented a lower cash equivalent by Ch\$ 27,271 million, or 23.4%. This cash flow corresponds primarily to the incorporation of Property, Plant and Equipment by Ch\$ 109,666 million, intangible assets' purchases (IFRIC 12) by Ch\$ 49,682 million and other investments by Ch\$ 1,776 million.

Financing activities originated a negative cash flow of Ch\$ 158,051 million, due to loans payments for Ch\$ 204,835 million, dividends paid for Ch\$ 173,252 million and interests paid for Ch\$ 61,478 million. The aforementioned was partially compensated for loans obtained for Ch\$ 284,354 million.

# CASH FLOW RECEIVED FROM FOREIGN SUBSIDIARIES BY ENERSIS, CHILECTRA AND ENDESA CHILE

Table 10

Cash Flow (Thousand US\$)	Interest Rece	ived	Dividends Received	Capital Reductions	Others	Total Cash I	leceived
	1Q 2010 1	Q 2011	1Q 2010 1Q 2011	1Q 2010 1Q 2011	1Q 2010 1Q 2011	10.2010	10 2011
Argentina	105.1	101.8	-	, ,	-	105.1	101.8
Peru	-		-	4 -	-	-	-
Brazil	-	- 4	-		-	4 -	-
Colombia	-	1	56,413.3		4 -	56,413.3	-
Others	-	1,218.8	-	4 .	4 -	-	1,218.8
Total	105.1	1,320.5	56,413.3			- 56,518.4	1,320.5

Source: Internal Financial Report

Table 11

	Payments for Additions of Fixed Assets			Depreciation		
	Million ChS		Thousand US\$	Million Ch\$		Thousand US\$
	1Q 2010	1Q 2011	1Q 2011	1Q 2010	1Q 2011	1Q 2011
Endesa Chile	50,361	73,146	151,815	48,886	41,757	86,667
Cachoeira	-		-	1,791	1,847	3,833
Endesa Fortaleza	-	-	•	1,977	2,017	4,186
Cien	-	-	-	9,072	5,923	12,293
Chilectra S.A.	8,937	10,531	21,857	5,266	5,284	10,967
Edesur	8,061	11,990	24,885	3,590	3,201	6,644
Edelnor	3,813	5,126	10,639	4,975	4,876	10,120
Ampla (*)	26,275	29,694	61,630	13,966	12,187	25,294
Coelce (*)	11,550	16,348	33,930	11,804	10,932	22,689
Codensa	7,268	8,002	16,608	14,393	14,514	30,124
Cam Ltda.	332	46	95	436	294	610
Inmobiliaria Manso de Velasco Ltda.	346	226	469	71	68	141
Synapsis	703	488	1,013	675	478	992
Enersis holding and investment companies	126	334	693	267	281	583
Total	117,772	155,931	323,636	117,169	103,659	215,145

(\*) Includes concessions intangible assets.



#### THE PRINCIPAL RISKS ASSOCIATED TO THE ACTIVITIES OF THE ENERSIS GROUP

#### Commercial and Regulatory Risk

The Group's activities are subject to a broad range of governmental standards and environmental regulations. Any modification of such standards and regulations may affect the Group's activities, economic situation and operating results.

The Group's distribution activity is subject to a wide range of rules regarding tariffs and other issues that govern their activities in each of the countries where it operates and which could modify distribution subsidiaries operating results.

The Group's generation activity is subject to existing hydrological and weather conditions in the geographic zones in which the Group's hydroelectric generating plants are located. Commercial policies have been planned in order to moderate the possible impact of changes in these variables.

Group's activities are subject a wide of environmental regulation that Enersis fulfills constantly. Modifications applied on such regulations may affect the operations, economic condition or the results of these operations.

Enersis and its operating subsidiaries are subject to environmental regulations which, among other things, require the company to conduct environmental impact studies for future projects, obtaining permits, licenses and other authorizations and the fulfillment of all requirements of those licenses, permits and norms. As any other regulated company, Enersis cannot guarantee:

- The approval from regulators of environmental impact studies.
- That public opposition may not cause delays or modifications to any proposed project and
- That laws or regulations may not change or be interpreted in a manner that could adversely
  affect the operations or the plans for companies in which Enersis or its subsidiaries hold
  investments.

#### Interest Rate Risk

Interest rate variations modify the fair value of those assets and liabilities that accrue a fixed interest rate, as well as the future flows of assets and liabilities pegged to a variable interest rate.

In compliance with our current interest rate hedging policy, the portion of fixed and/or hedged debt to the total net debt was 54% as of March 31, 2011 on a consolidated basis.

Depending on the Group's estimates and debt structure objectives, hedging transactions take place contracting derivatives that mitigate these risks.

#### **Exchange Rate Risk**

The exchange rate risks are mainly related to the following transactions:

- · Foreign currency debts contracted by Group's companies.
- Payments to be made on international markets for the acquisition of projects related materials.
- . Group companies' incomes directly linked to the evolution of the dollar, and
- Incoming cash flows from our subsidiaries abroad exposed to exchange rate fluctuations.



In order to mitigate exchange rate risks, Enersis' exchange rate hedging policy is based on cash flows and it strives to maintain a balance between dollar indexed flows and the asset and liability levels in such currency. Currency swaps and exchange rate forwards are the instruments currently used in compliance with this policy. Likewise, the policy strives to refinance debts in each company's functional currency.

#### Commodities Risk

Enersis is exposed to the price fluctuation risk on some commodities, basically through fuel purchases for the electricity generation and also energy transactions (buying and/or selling) in the local markets.

In order to reduce risks in extreme drought conditions, the company has designed a trading policy that defines sales commitment levels consistent with its generating plants' firm energy in a dry year, including risk mitigation clauses in some unregulated clients' contracts.

In view of the operative conditions faced by the electricity generation market in Chile, like extreme drought and rising oil prices, the company has decided to take a hedge to place a cap on the Brent price for consumption projected for the period April-July 2011. Market and operative conditions will be constantly analyzed to adjust the volume hedged or take new hedges for the following months.

#### Liquidity Risk

In engaging committed long term credit facilities and short term financial investments the Group maintains a consistent liquidity policy, for the amounts required to support projected needs for the period, contingent with the situation and the expectations in the debt and capital markets.

As of March 31, 2011, the Enersis Group held liquidity in the amount of Ch\$ 997,179,889 thousand in cash and cash equivalent and Ch\$ 339,048,000 thousand in committed long term credit lines. As of December 31st, 2010, the Enersis Group held liquidity in the amount of Ch\$ 961,355,037 thousand in cash and cash equivalent and Ch\$ 242,750,000 thousand in committed long term credit lines.

#### **Credit Risk**

Credit risk in accounts receivable, originating from trading activities, has been historically very limited given that the short term collection conditions with customers doesn't allow them to individually accumulate significant amounts. Additionally, in the case of the so-called "unregulated clients" of our electricity generation and distribution business, a formal procedure is applied to control the credit risk, using a systematic evaluation of our counterparties, index definition and credit risk factors by virtue of which the contracts are approved or additional guarantee requirements are defined.

Furthermore, in our electricity generating business line, in the event of non-payment, some countries allow power supply cut-offs, and in almost all contracts a lack of payment is established as cause for contract termination. For this purpose, credit risks are constantly monitored and the maximum amounts exposed to payment risks are measured, which are limited.

In turn, in our electricity distribution business line, the energy supply cut-off is a power held by our companies in case of default by our customers, applied in accordance with the applicable regulation in each country, enabling the credit risk evaluation and control process, which is also limited.

Surplus cash flow investments are placed in prime national and foreign financial entities (with an investment grade equivalent risk rating) with limits set for each entity.



In the selection of banks for investment, are considered those that hold two investment grade classifications, according to the three main international risk agencies (Moody's, S&P and Fitch Ratings).

Positions are backed up by treasury bonds from the country of operations and instruments issued by the most reputable banks, favoring, wherever possible, the first ones.

Derivatives are engaged with highly solvent entities; about 90% of operations are conducted with entities that hold an A or higher rating.

#### **Risk Measurement**

The Enersis Group measures the Value at Risk (VaR) of its debt and financial derivatives positions in order to guarantee that the risk taken by the company remains consistent with the risk exposure defined by Management, thus restricting the volatility of its financial results.

The positions portfolio used in the calculations of the current Value at Risk is comprised of debt and financial derivatives.

The calculated Value at Risk represents the possible value loss of the aforementioned positions portfolio over one day time horizon with 95% of confidence.

The volatility of the risk variables that affect the value of the positions portfolio has been studied, including:

- The U.S. dollar Libor interest rate.
- The usual banking local indexes for debts, taking into account the different currencies our companies operate under, and
- The exchange rates of the different currencies involved in the calculation.

The calculation of VaR is based on generating possible future scenarios (at one day) of market values (both spot and term) for the risk variables, using Monte Carlo simulations. The number of scenarios generated ensures compliance with the simulation convergence criteria. A matrix of volatilities and correlations between the various risk variables calculated based on the historical values of the logarithmic price return, has been applied to simulate the future price scenario.

Once the price scenarios have been obtained, the fair value of the portfolio is calculated using such scenarios, obtaining a distribution of possible values at one day. The one-day 95% confidence VaR number is calculated as the 5% percentile of the potential increases in the fair value of the portfolio in one day.

The various debt positions and financial derivatives included in the calculation have been valued consistently using the financial capital calculation methodology reported to Management.

#### Other Risks

A portion of Enersis and Endesa Chile's debt is subject to cross default provisions. If certain defaults in debt of certain specific subsidiaries are not remedied within specified grace periods, a cross default could affect Endesa Chile and Enersis, and under certain scenarios, debts at the holding company level could be accelerated.

Nonpayment – after any applicable grace period – of the debts of Enersis and Endesa Chile, or their socalled Relevant Subsidiaries, with an individual principal amount outstanding in excess of US\$ 50 million dollars (or its equivalent in other currencies), and with a missed payment also in excess of US\$ 50 million dollars, could give rise to a cross default of several bank revolving debt facilities at the Endesa



Chile and Enersis levels. Furthermore, some of these debt facilities are also subject to cross acceleration provisions in the event of a default in other Relevant Subsidiary debt, for reasons other than payment default, for events such as bankruptcy, insolvency proceedings, and materially adverse governmental or legal actions, in all cases for amounts in excess of US\$ 50 million dollars.

Similarly, nonpayment – after any given applicable grace period - of the debts of these companies or any of their Chilean subsidiaries, in single indebtedness in default with a principal in excess of US\$ 30 million dollars, could potentially give rise to a cross default of Enersis and Endesa Chile Yankee bonds.

There are no clauses in the credit agreements by which changes in the corporate or debt classification of these companies from risk classification agencies could trigger prepayments. Nevertheless, a modification in the Standard & Poor's (S&P) debt risk classification in foreign currency could trigger a change in the margin applicable to determine the interest rate, in the credit loans executed in 2004 and 2006, and in local credit lines executed in 2009.



# ARGENTINA



#### **GENERATION**

#### ENDESA COSTANERA

The Operating Income reached Ch\$ 6,097 million during the first quarter 2011, increasing by 7.4% when compared to the same period in 2010. This is mainly explained by Ch\$ 13,622 million of larger revenues related to energy sales, which were partially compensated by an increase of Ch\$ 11,720 million in fuel costs. It is important to highlight that Operating Revenues increased by 25.3%, supported by a 17.2% rise in physical sales and an 11.5% increase on the average sale price, measured in local currency.

The effect of converting the financial statements from the Argentine peso to the Chilean peso in both periods produces a reduction in Chilean pesos of 9.8% as of March 2011, with respect to March 2010.

Table 12

Endesa Costanera	10,2010	Million Ch\$	/ar 2010-2011	Chg%	Thousand USS 1Q 2011
Operating Revenues	46,317	58,055	11,737	25.3%	120,493
Procurement and Services	(32,898)	(44,908)	(12,010)	(36.5%)	(93,207)
Contribution Margin	13,419	13,147	(272)	(2.0%)	27,286
Other Costs	(3,731)	(4,074)	(343)	(9.2%)	(8,456)
Gross Operating Income (EBITDA)	9,688	9,073	(615)	(6.4%)	18,830
Depreciation and Amortization	(4,011)	(2,976)	1,035	25.8%	(6,177)
Operating income	5677	6,097	419	7.4%	12,653

Figures may differ from those accounted under Argentine GAAP.

Table 12.1

Endesa Costanera	1Q 2010	1Q 2011	Var 2010-2011	Chg%
GWh Produced	1,919	2,301	383	19.9%
GWh Sold	1,968	2,306	338	17.2%
Market Share	7.0%	7.9%	0.9 pp.	

### EL CHOCÓN

Operating Income reached Ch\$ 5,362 million, decreasing 42.6% when compared to first quarter 2010. The latter is mainly explained by lower Operating Revenues for Ch\$ 3,442 million, related to a decrease in physical sales by 24.6%. This is linked to poorer hydrological conditions, leading to a generation of energy 34.7% lower when compared to first quarter 2010. Additionally, during the period El Chocón experienced higher costs related to energy purchases and tolls.

The effect of converting the financial statements from the Argentine peso to the Chilean peso in both periods produces a reduction in Chilean pesos of 9.8% as of March 2011, with respect to March 2010.



Table 13					
El Chocón		Million Ch\$			Thousand USS 1Q 2011
Operating Revenues	1Q 2010 14,843	1Q 2011 Va 11,401	r <b>2010-2011</b> (3,442)	Chg% (23.2%)	23,663
Procurement and Services	(3,626)	(4,247)	(622)	(17.2%)	(8,816)
Contribution Margin	11,218	7,154	(4,064)	(36.2%)	14,848
Other Costs	(1,077)	(1,070)	7	0.6%	(2,221)
Gross Operating income (EBITDA)	10,141	6,084	(4,057)	(40.0%)	12,626
Depreciation and Amortization	(792)	(722)	70	8.8%	(1,498)
Operating income	9,349	5,362	(3,987)	(42.6%)	11,128

Figures may differ from those accounted under Argentine GAAP.

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El Chocón	1Q 2010	10 2011	Var 2010-2011	Chg%
GWh Produced	819	535	(284)	(34.7%)
GWh Sold	895	675	(220)	(24.6%)
Market Share	3.2%	2.3%	(0.9) pp.	

### **DISTRIBUTION**

#### **EDESUR**

Operating Income decreased Ch\$ 8,000 million, mainly due to a lower purchase/sales margin measured in Argentinean pesos, which was partially offset by a 0.7% increase in physical sales.

On the other hand, operational costs increased due to higher personnel wages, linked to the inflation that the country is experiencing.

Energy losses remained at 10.5%, the same level when compared to 2010. The customer base increased by 40,000 new clients, surpassing the 2.3 million clients served in the concession area.

The effect of converting the financial statements from the Argentine peso to the Chilean peso in both periods produces a reduction in Chilean pesos of 9.8% as of March 2011, with respect to March 2010.

Table 14

Edesur	1Q 2010	Million Ch\$	ŕ 2010-2011	Chg%	Thousand US\$
Operating Revenues	76,217	71,992	(4,225)	(5.5%)	149,421
Procurement and Services	(37,163)	(36,765)	398	1.1%	(76,306)
Contribution Margin	39,054	35,227	(3,827)	(9.8%)	73,114
Other Costs	(28,225)	(32,710)	(4,485)	(15.9%)	(67,889)
Gross Operating Income (EBITDA)	10,829	2,518	(8,311)	(76.8%)	5,225
Depreciation and Amortization	(4,000)	(3,689)	311	7.8%	(7,656)
Operating Income	6,829	(1,171)	(8,000)	(117.1%)	(2,430)

Figures may differ from those accounted under Argentine GAAP.

Table 14.1

Edesur	1Q 2010	1Q 2011 V	ar 2010-2011	Chg%
Customers (Th)	2,316	2,356	40	1.7%
GWh Sold	4,313	4,345	32	0.7%
Clients/ Employee	877	863	(14)	(1.6%)
Energy Losses (%)	10.5%	10.5%	0.0%	



# **BRAZIL**



## **ENDESA BRASIL**

The Operating Income in Brazil amounted to Ch\$ 128,172 million, 2.1% higher than the Ch\$ 125,590 million reported as of March 31, 2010.

Endesa Braoil		(Million Ch\$)			(Thousand USS)
	10 2010	1Q 2011	Var 2010-2011	Chg 1/4	10,0011
Total Revenues	508,624	522,064	13,440	2.6%	1,083,548
Procurements and Services	(275,031)	(321,460)	(46,429)	(16.9%)	(667,192)
Contribution Margin	233,593	200,605	(32,989)	(14.1%)	416,356
Other Costs	(62,494)	(63,482)	(989)	(1.6%)	(131,758)
Gross Operating Income (EBITDA)	171,100	137,122	(33,978)	(19.9%)	284,598
Depreciation and Amortization	(45,510)	(8,950)	36,560	80.3%	(18,576)
Operating Income	125,500	128,172	2,582	21%	266,023
Net Financial Income	(22,713)	(19,114)	3,598	15.8%	(39,672)
Financial income	13,230	28,374	15,145	114.5%	58,891
Financial expenses	(32,597)	(48,132)	(15,534)	(47.7%)	(99,898)
Income (Loss) for indexed assets and liabilities					
Foreign currency exchange differences, net	(3,345)	643	3,988	119.2%	1,335
Gains	9,898	3,796	(6,102)	(61.7%)	7,878
Losses	(13,243)	(3,153)	10,090	76.2%	(6,543)
Net Income from Related Comp. Cons. by the Prop. Eq. Method		-			
Net Income from Other Investments					
Net Income from Sales of Assets	1		(1)	(100.0%)	
Hat Income before Taxes	102,878	109,058	6,180	6.9%	226,350
Income Tax	(22,561)	(17,314)	5,247	23.3%	(35,936)
NET IACOME	80,317	91,744	11,428	14.2%	190,414
Net Income Attributable to Owners of the Company	49,275	61,588	12,313	25.0%	127,827
Net Income Attributable to Minority Interest	31,042	30,155	(887)	(2.9%)	62,587

## **GENERATION**

### **CACHOEIRA**

The Operating Income rose by Ch\$ 5,457 million, from Ch\$14,495 million as of March, 2010 to Ch\$ 19,952 million during the current year. The latter is the outcome of a 25% increase on average prices measured in local currency, fully offsetting a 2.7% decrease in physical sales.

The effect of converting the financial statements from the Brazilian real to the Chilean peso in both periods produces an increase in Chilean pesos of 0.5% as of March 2011, with respect to March 2010.

Table 16

Cechoelra	1Q 2010	Million Ch\$ 1Q 2011 Va	2010-2011	Chg%	Thousand US\$ 1Q 2811
Operating Revenues	24,372	29,733	5,362	22.0%	61,712
Procurement and Services	(6,599)	(6,325)	274	4.2%	(13,128)
Contribution Margin	17,773	23,408	5,636	31.7%	48,584
Other Costs	(1,487)	(1,605)	(118)	(7.9%)	(3,331)
Gross Operating Income (EBITDA)	16,286	21,804	5,518	33.9%	45,253
Depreciation and Amortization	(1,791)	(1,852)	(61)	(3.4%)	(3,844)
Operating Income	14,495	19,952	5,457	37.6%	41,410

Figures may differ from those accounted under Brazilian GAAP.

**Table 16.1** 

Cachoeira	1Q 2010	1Q 2011	/ar 2010-2011	Chg%
GWh Produced	 847	557	(290)	(34.3%)
GWh Sold	858	835	(23)	(2.7%)
Market Share	0.8%	0.8%	(0.0) pp.	



# FORTALEZA (CGTF)

The Operating Income decreased by Ch\$ 6,941 million, reaching Ch\$ 10,772 when compared to the same period of 2010. This increase is mainly due to higher costs linked to energy purchases by Ch\$ 14,547 million. The latter was partially offset by higher Operating Revenues.

The effect of converting the financial statements from the Brazilian real to the Chilean peso in both periods produces an increase in Chilean pesos of 0.5% as of March 2011, with respect to March 2010.

Table 17

Fortaleza	1Q 2010	Million Ch\$	Var 2010-2011	Chg%	Thousand USS 1Q 2011
Operating Revenues	35,051	42,587	7,536	21.5%	88,390
Procurement and Services	(13,241)	(28,101)	(14,860)	(112.2%)	(58,323)
Contribution Margin	21,810	14,486	(7,324)	(33.6%)	30,066
Other Costs	(2,120)	(1,691)	429	20.3%	(3,509)
Gross Operating Income (EBITDA)	19,690	12,795	(6,895)	(35.0%)	26,557
Depreciation and Amortization	(1,977)	(2,023)	(46)	(2.3%)	(4,199)
Operating Income	17,713	10,772	(6,941)	(39.2%)	22,358

Figures may differ from those accounted under Brazilian GAAP.

Table 17.1

Fortaleza	1Q 2010	1Q 2811	/ar 2010-2011	Chg%
GWh Produced	104	0	(104)	(100.0%)
GWh Sold	663	663	0	0.0%
Market Share	0.7%	0.6%	(0.0) pp.	

### **TRANSMISSION**

## CIEN

CIEN recorded an Operating Income of Ch\$ 13,963 million, which represents an increase of Ch\$ 19,913 million compared to March 31, 2010. The EBITDA decreased mainly due to lower sales during the period.

The effect of converting the financial statements from the Brazilian real to the Chilean peso in both periods produces an increase in Chilean pesos of 0.5% as of March 2011, with respect to March 2010.

Table 18					·
Cien		Million Ch\$			Thousand US\$
	1Q 2010	1Q 2011	Var 2010-2011	Chg%	1Q 2011
Operating Revenues	1,495	1,324	(172)	(11.5%)	2,747
Procurement and Services	3,732	(759)	(4,490)	(120.3%)	(1,575)
Contribution Margin	5,227	565	(4,662)	(89.2%)	1,172
Other Costs	(2,100)	(1,484)	615	29.3%	(3,081)
Gross Operating Income (EBITDA)	3,127	(920)	(4,047)	(129.4%)	(1,909)
Depreciation and Amortization	(9,077)	14,882	23,960	264.0%	30,889
Operating Income	(5,950)	13,963	19,913	334.7%	28,980

Figures may differ from those accounted under Brazilian GAAP.



### **AMPLA**

Operating Income amounted to Ch\$ 47,868 million, a 20.4% decrease when compared to first quarter 2010. The decrease is mostly explained by a lower purchase/sales margin and higher operating costs, especially related to external services.

The above was partially offset by a 4.6% increase in sales volume. It is worth mentioning the 1.2p decrease in energy losses during the period, which is the outcome of the application in full force of advanced and technology-based solutions for controlling non-technical losses.

Energy losses reached 20.2%. The customer base increased by 58,000 new clients, surpassing the 2.5 million clients served in the concession area.

The effect of converting the financial statements from the Brazilian real to the Chilean peso in both periods produces an increase in Chilean pesos of 0.5% as of March 2011, with respect to March 2010.

Table 19

Ample	1Q 2010	Million Ch\$	Var 2010-2011	Chg%	Thousand US\$ 1Q 2011
Operating Revenues	280,380	280,380	(0)	(0.0%)	581,930
Procurement and Services	(168,092)	(191,134)	(23,042)	(13.7%)	(396,700)
Contribution Margin	112,287	89,245	(23,042)	(20.5%)	185,229
Other Costs	(31,329)	(32,601)	(1,272)	(4.1%)	(67,663)
Gross Operating Income (EBITDA)	80,958	56,645	(24,313)	(30.0%)	117,586
Depreciation and Amortization	(20,800)	(8,776)	12,024	57.8%	(18,215)
Operating income	60,158	47,868	(12,289)	(20.4%)	99,351

Figures may differ from those accounted under Brazilian GAAP.

Table 19.1

Table 13.1				
Ampia	1Q 2010	1Q 2011	Var 2010-2011	Chg%
Customers (Th)	2,529	2,587	58	2.3%
GWh Sold	2,621	2,741	120	4.6%
Clients/Employee	2,063	2,145	82	4.0%
Energy Losses %	21.3%	20.2%	(1.2) pp.	



## COELCE

Operating Income reached Ch\$ 38,817 million, showing a decrease of 3.7% when compared to first quarter 2010. The result is explained by a lower purchase/sales margin by 2.6% and a 2.4% decrease in physical sales.

Energy losses reached 12.1%. The customer base increased by 130,000 new clients, surpassing the 3.1 million clients served in the concession area.

The effect of converting the financial statements from the Brazilian real to the Chilean peso in both periods produces an increase in Chilean pesos of 0.5% as of March 2011, with respect to March 2010.

Table 20

I RDIC EV			NATIONAL AND		
Coelce	Sand Balleria	Million Ch\$			Thousand US\$
	1Q 2010	1Q 2011 V	ir 2010-2011	Chg%	1Q 2011
Operating Revenues	202,205	209,570	7,365	3.6%	434,964
Procurement and Services	(125,709)	(136,533)	(10,824)	(8.6%)	(283,376)
Contribution Margin	76,497	73,037	(3,460)	(4.5%)	151,588
Other Costs	(24,414)	(23,665)	749	3.1%	(49,117)
Gross Operating Income (EBITDA)	52,082	49,372	(2,710)	(5.2%)	102,472
Depreciation and Amortization	(11,789)	(10,555)	1,234	10.5%	(21,907)
Operating Income	40,293	38,817	(1,477)	(3.7%)	80,564

Figures may differ from those accounted under Brazilian GAAP.

Table 20.1

Coelce	1Q 2010	1Q 2011 1	/ar 2010-2011	Chg%
Customers (Th)	2,996	3,126	129	4.3%
GWh Sold	2,153	2,101	(52)	(2.4%)
Clients/Employee	2,369	2,485	116	4.9%
Energy Losses %	11.7%	12.1%	0.4 pp.	



# CHILE



### **GENERATION**

## **ENDESA CHILE**

### Consolidated Income Statement of Endesa Chile

Table 21					
Endess Chile		(Million Ch\$)			(Thousand US\$)
	1Q 2010	1Q 2011	Var 2010-2011	Chg %	10 2011
Total Revenues	530,033	573,935	43,902	8.3%	1,191,206
Procurements and Services	(261,841)	(285,284)	(23,443)	(9.0%)	(592,110)
Contribution Margin	268,191	288,651	20,459	7.6%	599,096
Other Costs	(42,555)	(87,285)	(44,731)	(105.1%)	(181,161)
Gross Operating Income (EBITDA)	225,627	201,385	(24,271)	(10.8%)	417,935
Depreciation and Amortization	(50,236)	(42,765)	7,471	14.9%	(88,760)
Operating Income	175,490	158,600	(16,800)	(9.6%)	329,175
Net Financial Income	(30,399)	(30,281)	119	0.4%	(62,847)
Financial income	3,316	5,158	1,843	55.6%	10,706
Financial expenses	(37,605)	(34,688)	2,917	7.8%	(71,995)
Income (Loss) for indexed assets and liabilities	(25)	(1,093)	(1,068)	(4208.6%)	(2,268)
Foreign currency exchange differences, net	3,915	342	(3,573)	(91.3%)	710
Gains	6,797	6,529	(268)	(3.9%)	13,550
Losses	(2,881)	(6,187)	(3,305)	(114.7%)	(12,840)
Net Income from Related Comp. Cons. by the Prop. Eq. Method	20,649	27,281	6,632	32.1%	56,622
Net Income from Other Investments		52	52		108
Net Income from Sales of Assets	(7)	39	47	648.6%	82
Net Income before Taxes	185,643	155,692	(9,952)	(6.0%)	323,139
Income Tax	(45,456)	(48,569)	(3,113)	(6.8%)	(100,806)
NET INCOME	120,187	107,122	(13,865)	(10.9%)	222,333
Net Income Attributable to Owners of the Company	93,729	96,859	3,130	3.3%	201,031
Net Income Attributable to Minority Interest	26,458	10,263	(16,195)	(61.2%)	21,302

<sup>\*</sup>Includes generation subsidiaries in Chile, Argentina, Colombia and Peru.

### **Chilean Operations**

The Operating Income of our Chilean operations reached Ch\$ 94,732 million, result that almost suffered no variations when compared to the same period of the previous year.

The Operating Revenues increased due to a 15% rise on average prices, partially offset by a decrease in physical sales. This effect is mostly explained by lower sales in the spot market, linked to the poorer hydrology persistent in the country. Despite of the latter, higher sales in the regulated and non-regulated markets were registered, mainly explained by the economic recovery of Chile. It is important to mention that regulated and non-regulated customers showed an important increase in consumption when compared to the first quarter 2010, period that was affected by an earthquake in February 2010.

Additionally, the Operating Income was also affected by an increase of 27.2% for Procurement and Services, due to higher energy purchases and transport costs.



Table 22					
Chilean Electricity Business		Million Ch\$			Thousand US\$
	1Q 2010	1Q 2011 V	ar 2010-2011	Chg%	1Q 2011
Operating Revenues	283,400	322,519	39,119	13.8%	669,390
Procurement and Services	(145,226)	(184,656)	(39,430)	(27.2%)	(383,254)
Contribution Margin	138,175	137,863	(311)	(0.2%)	286,136
Other Costs	(18,502)	(22,238)	(3,737)	(20.2%)	(46,156)
Gross Operating Income (EBITDA)	119,673	115,625	(4,048)	(3.4%)	239,980
Depreciation and Amortization	(24,957)	(20,893)	4,064	16.3%	(43,364)
Operating income	94,716	94,732	16	0.0%	196,616

Table 22.1				
Chilean Electricity Business	1Q 2010	1Q 2011	Var 2010-2011	Chg%
GWh Produced	5,190	4,874	(316)	(6.1%)
GWh Sold	5,336	5,169	(167)	(3.1%)
Market Chara	44.00/	05.00/	(F A)	

## **CHILECTRA**

Operating Income amounted to Ch\$ 30,079 million, showing an increase of 28.9% when compared to the period ended on March 31, 2010.

The increase is explained mainly due to better sales margin related to electricity business line, associated to a higher demand during the first quarter. Additionally, revenues from ancillary services also increased, explained by the lower comparison base when judged against 2010, especially regarding major clients and the effects post-earthquake.

The latter was partially offset by an increase in personnel wages.

Energy losses reached 5.7%. The customer base increased by 27,000 new clients, reaching 1.6 million clients served in the concession area.

Table 23		talen var velturken ber sie		**************************************	100 S 300 DRO 100 DRO 100 S
Chillectra		(Million Ch\$)	Annual Control of the		(Thousand US\$)
	10,2010	1Q 2011	Var 2010-2011	Chg %	10,3011
Sales	210,586	241,556	30,971	14.7%	501,352
Other operating income	1,879	3,574	1,695	90.2%	7,419
Total Revenues	212,465	245,131	32,666	15.4%	508,770
Procurements and Services	(161,762)	(186,781)	(25,020)	(15.5%)	(387,666)
Contribution Margin	50,703	58,349	7,646	15.1%	121,104
Other Costs	(20,435)	(21,105)	(671)	(3.3%)	(43,804)
Gross Operating Income (EBITDA)	30,268	37,244	6,975	23.0%	77,300
Depreciation and Amortization	(6,942)	(7,165)	(223)	(3.2%)	(14,872)
Operating Income	23,327	30,079	6,752	28.9%	62,428
Net Financial Income	(9)	1,696	1,705	18069.2%	3,520
Financial income	2,044	3,554	1,510	73.8%	7,376
Financial expenses	(2,332)	(1,877)	455	19.5%	(3,896)
Income (Loss) for indexed assets and liabilities	190	263	73	38.5%	545
Foreign currency exchange differences, net	89	(244)	(333)	(374.9%)	(506)
Gains	91	45	(46)	(50.5%)	94
Losses	(3)	(289)	(286)	(11132.0%)	(600)
Net Income from Related Comp. Cons. by the Prop. Eq. Method	20,726	15,456	(5,271)	(25.4%)	32,078
Net Income from Other Investments		•			•
Net Income from Sales of Assets		0	0		1
Net Income before Taxes	44,043	47,230	3,187	7.2%	98,627
Income Tax	(6,595)	(7,316)	(720)	(10.9%)	(15,184)
NET INCOME.	37,448	39,915	2,467	6.6%	82,843
Net Income Attributable to Owners of the Company	36,785	39,914	3,129	8.5%	82,843
Net Income Attributable to Minority Interest	663	0	(663)		0

Table 23.1				
Chilectra	1Q 2010	1Q 2011	Var 2010-2011	Chg%
Customers (Th)	1,589	1,616	27	1.7%
GWh Sold	3,046	3,338	291	9.6%
Clients/ Employee	2,177	2,220	43	2.0%
Energy Losses (%)	6.1%	5.7%	(0.4) pp.	



# **COLOMBIA**



#### GENERATION

### **EMGESA**

The Operating Income reached Ch\$ 27,913 million, 36.7% lower when compared to first quarter 2010. The main factor in this result was the effect of the government reform on the Equity Tax, which resulted in registering as of January 1st 2011 the entire amount to be paid for this concept within the period 2011-2014. This one-time effect completely offset the better sales margins recorded during the period, as a consequence of better hydrological conditions and higher physical sales.

The effect of translating the financial statements from the Colombian peso to the Chilean peso in both periods produces an increase in Chilean pesos of 3.7% as of March 2011, with respect to March 2010.

Contribution Margin

Emgesa	1Q.2010	Million Ch3 1Q 2011	Var 2010-2011	Chg%	Thousend USS 1Q 2011
Operating Revenues	123,263	115,384	(7,879)	(6.4%)	239,480
Procurement and Services	(60,055)	(29,623)	30,432	50.7%	(61,483)
Contribution Margin	63,208	85,761	22,553	35.7%	177,997
Other Costs	(9,211)	(49,365)	(40,154)	(435.9%)	(102,458)
Gross Operating Income (EBITDA)	53,997	36,395	(17,601)	(32.6%)	75,538
Depreciation and Amortization	(9,871)	(8,482)	1,389	14.1%	(17,604)
Operating Income	44,126	27,913	(16,212)	(36.7%)	57,934

Figures may differ from those accounted under Colombian GAAP.

Table 24.1

Emgesa	1Q 2010	1Q 2011	Var 2010-2011	Chg%
GWh Produced	2,260	2,743	483	21.4%
GWh Sold	3,333	3,631	298	8.9%
Market Share	16.7%	18.9%	2.2 pp.	



### **CODENSA**

Operating Income reached Ch\$ 21,270 million, representing a decrease of 46.2% when compared to first quarter 2010. The latter is explained to the effect of the government reform on the Equity Tax, which resulted in registering as of January 1st 2011, the entire amount to be paid for this concept within the period 2011-2014. This one-time effect completely offset the better sales margins recorded during the period, resulting from higher physical sales and lower energy losses.

Energy losses reached 8.3%. The customer base increased by 76,000 new clients, surpassing the 2.5 million clients served in the concession area.

The effect of translating the financial statements from the Colombian peso to the Chilean peso in both periods produces an increase in Chilean pesos of 3.7% as of March 2011, with respect to March 2010.

Table 25

Codensa	1Q 2010	Million Ch\$	ar 2010-2011	Chg%	Thousand US\$ 1Q 2011
Operating Revenues	186,692	187,995	1,304	0.7%	390,185
Procurement and Services	(105,438)	(103,808)	1,631	1.5%	(215,453)
Contribution Margin	81,253	84,188	2,934	3.6%	174,732
Other Costs	(26,707)	(46,984)	(20,277)	(75.9%)	(97,515)
Gross Operating Income (EBITDA)	54,547	37,204	(17,343)	(31.8%)	77,217
Depreciation and Amortization	(15,030)	(15,934)	(904)	(6.0%)	(33,072)
Operating Income	39,517	21,270	(18,247)	(46.2%)	44,145

Figures may differ from those accounted under Colombian GAAP.

Table 25.1

Codensa	10 2010	1Q 2011	Var 2010-2011	Chg%
Customers (Th)	2,488	2,564	76	3.1%
GWh Sold	3,000	3,113	113	3.8%
Clients/ Employee	2,437	2,355	(82)	(3.4%)
Energy Losses (%)	8.6%	8.3%	(0.3) pp.	



## **PERU**



### **GENERATION**

#### **EDEGEL**

Operating Income registered Ch\$ 23,295 million, an increase of 18.2% with respect to the same period in 2010. The latter is mainly explained by a Ch\$ 5,364 million increase in energy sales that relied on a 17.1% increase in physical sales. Another positive effect was the decrease in energy purchases that represented Ch\$ 1,904 million lower expenses.

The above was partially offset by an increase in fuel costs, due to a higher generation of electricity based on thermal facilities and also to higher transportation costs.

The effect of translating the financial statements from the Peruvian sol to the Chilean peso in both periods produces a decrease in Chilean pesos of 4.7% as of March 2011, with respect to March 2010.

Table 26

Table 20					
Edegel		Million Ch\$ 1Q 2011 Va	r 2010-2011	Chg%	Thousand USS 1Q 2011
Operating Revenues	54,935	59,474	4,540	8.3%	123,439
Procurement and Services	(20,036)	(21,831)	(1,795)	(9.0%)	(45,311)
Contribution Margin	34,899	37,643	2,744	7.9%	78,128
Other Costs	(5,595)	(5,469)	126	2.2%	(11,351)
Gross Operating Income (EBITDA)	29,304	32,174	2,870	8.8%	96,777
Depreciation and Amortization	(9,591)	(8,879)	712	7.4%	(18,429)
Operating Income	19,713	23,295	3,582	18.2%	48,348

Figures may differ from those accounted under Peruvian GAAP.

Table 26.1

Table 20.1				
Edegel	1Q 2010	1Q 2011	Var 2010-2011	Chg%
GWh Produced	1,987	2,338	351	17.7%
GWh Sold	2,042	2,391	350	17.1%
Market Share	28.3%	30.7%	2.3 pp.	



## **EDELNOR**

Operating Income reached Ch\$16,690 million, representing a 2.4% increase when compared to first quarter 2010. The aforementioned is explained by a 7.7% rose in sales volume, and the increase in revenues from ancillary services. The latter was partially offset by a lower purchase/sales margin by 1.4%.

Energy losses reached 8.3%. The customer base increased by 42,000 new clients, surpassing the 1.1 million clients served in the concession area.

The effect of translating the financial statements from the Peruvian sol to the Chilean peso in both periods produces a decrease in Chilean pesos of 4.7% as of March 2011, with respect to March 2010.

Table 2

Table 21					
Edeinor		Million Ch\$			Thousand US\$
	1Q 2010	1Q 2011 Va	r 2010-2011	Chg%	1Q 2011
Operating Revenues	75,731	79,676	3,945	5.2%	165,368
Procurement and Services	(46,464)	(50,752)	(4,288)	(9.2%)	(105,336)
Contribution Margin	29,267	28,924	(343)	(1.2%)	60,033
Other Costs	(7,568)	(6,883)	685	9.0%	(14,286)
Gross Operating Income (EBITDA)	21,699	22,041	342	1.6%	45,747
Depreciation and Amortization	(5,396)	(5,351)	45	0.8%	(11,106)
Operating Income	16,303	16,690	387	2.4%	34,641

Figures may differ from those accounted under Peruvian GAAP.

**Table 27.1** 

Edelnor	1Q 2010	1Q 2011	Var 2010-2011	Chg%
Customers (Th)	1,068	1,109	42	3.9%
GWh Sold	1,516	1,632	116	7.7%
Clients/ Employee	1,923	2,002	79	4.1%
Energy Losses (%)	8.1%	8.3%	0.3 pp.	

## **Operating Income by Subsidiary**

Summary of operating revenues, operating costs (including procurements, services and other costs) and operating income of all Enersis' subsidiaries, for the twelve-months ended in March 31, 2010 and March 31, 2011, detailed as follows:

Table 28		10 2016		7:57:55	1Q 2011	
Million Ch\$	Operating Revenues	Operating Costs	Operating Income	Operating Revenues	Operating Goals	Operating Income
Endesa Chile (*)	530,033	(354,632)	175,401	573,935	(415,335)	158,600
Cachoeira (**)	24,372	(9,877)	14,495	29,733	(9,781)	19,952
Fortaleza (***)	35,051	(17,338)	17,713	42,587	(31,815)	10,772
Cien (**)	1,495	(7,445)	(5,950)	1,324	12,639	13,963
Chilectra	212,465	(189,138)	23,327	245,131	(215,052)	30,079
Edesur	76,217	(69,388)	6,829	71,992	(73,163)	(1,171)
Distrilima (Edelnor)	75,731	(59,425)	16,306	79,676	(62,985)	16,691
Ampla	280,379	(220,221)	60,158	280,380	(232,511)	47,869
Investluz (Coelce)	202,206	(161,913)	40,293	209,570	(170,753)	38,817
Codensa	186,691	(147,175)	39,516	187,995	(166,726)	21,269
CAM Ltda.	25,543	(26,354)	(811)	15,739	(17,179)	(1,440)
Inmobiliaria Manso de Velasco Ltda.	2,031	(1,281)	750	1,050	(1,190)	(140)
Synapsis Soluciones y Servicios IT Ltda.	16,408	(14,777)	1,631	6,693	(6,556)	137
ICT				1,315	(1,167)	148
Enersis Holding and other investment vehicles	2,850	(6,978)	(4,128)	8,067	(12,054)	(3,987)
Consolidation Adjustments	(191,146)	190,878	(268)	(179,618)	178,774	(844)
Total Consolidation	1,480,326	(1,095,064)	385,262	1,575,569	(1,224,854)	350,715

<sup>(\*)</sup> Since January 1st, 2009, includes Gas Atacama, Transquillota e HydroAysén.

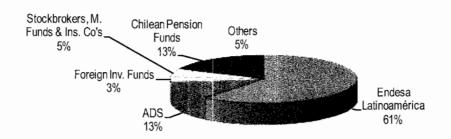


Table 28.1	1Q 2011					
Thousand US\$	Operating Revenues	Operating Costs	Operating Income			
Endesa Chile (*)	1,191,206	(862,031)	329,175			
Cachoeira (**)	61,711	(20,301)	41,411			
Fortaleza (***)	88,390	(66,032)	22,357			
Cien (**)	2,748	26,232	28,980			
Chilectra	508,771	(446,342)	62,429			
Edesur	149,420	(151,850)	(2,430)			
Distrilima (Edelnor)	165,368	(130,726)	34,642			
Ampla	581,931	(482,578)	99,352			
Investiuz (Coelce)	434,964	(354,399)	80,565			
Codensa	390,185	(346,041)	44,144			
CAM Ltda.	32,666	(35,655)	(2,989)			
Inmobiliaria Manso de Velasco Ltda.	2,179	(2,470)	(291)			
Synapsis Soluciones y Servicios IT Ltda.	13,891	(13,607)	284			
ICT	2,729	(2,422)	307			
Enersis Holding and other investment vehicles	16,743	(25,018)	(8,275)			
Consolidation Adjustments	(372,798)	371,047	(1,752)			
Total Consolidation	3,270,104	(2,542,193)	727,911			



## OWNERSHIP OF THE COMPANY AS OF MARCH 31, 2011

### **TOTAL SHAREHOLDERS: 7,674**



# **CONFERENCE CALL INVITATION**

Enersis is pleased to invite you to participate in a **Conference Call** with the management to review the results for the period, **on Thursday, April 28**th , **2011, 10:00 A.M. Eastern Time** (11:00 A.M. Chilean Time). There will be a question and answer session following management's comments. Representing Enersis will be Mr. Alfredo Ergas, Chief Financial Officer and the Investor Relations Team.

To participate, please dial +1 (617) 213-4870 or +1 (888) 713 42 18 (toll free USA), approximately 10 minutes prior to the scheduled start time, Passcode ID: 86431365

To access the phone replay, please dial +1 (617) 801-6888 or +1 (888) 286-8010 (toll free USA) Passcode ID: 34712958

FOR THIS CONFERENCE CALL YOU CAN ACCESS PREVIOUSLY TO THE PRE-REGISTRATION SITE AT <a href="https://www.theconferencingservice.com/prereg/key.process?key=p7kmhkqpk">https://www.theconferencingservice.com/prereg/key.process?key=p7kmhkqpk</a> and make your registration quicker. If not, please connect approximately 15 minutes prior to the scheduled start time. You can also access to the conference call replay through our website at <a href="http://phx.corporate-ir.net/phoenix.zhtml?c=83615&p=irol-irhome">http://phx.corporate-ir.net/phoenix.zhtml?c=83615&p=irol-irhome</a>.



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## **DISCLAIMER**

This Press Release contains statements that could constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this announcement and include statements regarding the intent, belief or current expectations of Enersis and its management with respect to, among other things: (1) Enersis' business plans; (2) Enersis' cost-reduction plans; (3) trends affecting Enersis' financial condition or results of operations, including market trends in the electricity sector in Chile or elsewhere; (4) supervision and regulation of the electricity sector in Chile or elsewhere; and (5) the future effect of any changes in the laws and regulations applicable to Enersis' or its subsidiaries. Such forward-looking statements are not quarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of various factors. These factors include a decline in the equity capital markets of the United States or Chile, an increase in the market rates of interest in the United States or elsewhere, adverse decisions by government regulators in Chile or elsewhere and other factors described in Enersis' Annual Report on Form 20-F. Readers are cautioned not to place undue reliance on those forward-looking statements, which state only as of their dates. Enersis undertakes no obligation to release publicly the result of any revisions to these forwardlooking statements.